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[www.LivingCities.org](http://www.LivingCities.org)

December 8, 2009

To Whom it May Concern:

Living Cities supports the City of Seattle's proposal in response to the Department of Energy's "Financial Assistance Funding Opportunity Announcement - Retrofit Ramp-Up and General Innovation Fund Programs (DE-FOA-0000148)."

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**PRESIDENT & CEO**

Ben Hecht

Living Cities is an innovative philanthropic collaborative of 22 of the world's largest foundations and financial institutions that invests in local initiatives that expand prosperity for low-income people and communities in the U.S. Since 1991, Living Cities has deployed more than \$600 million, which has generated more than \$16 billion in additional financing and economic development.

Living Cities is working with a number of local governments, financial institutions and nonprofit organizations to support large-scale vehicles for scaling up building energy retrofits. We are especially focused on retrofit programs that will deliver significant benefits - from lower utility bills to good jobs and careers - to low-income people.

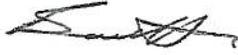
We believe that the City of Seattle is well positioned to demonstrate large scale market penetration strategies that other cities can learn from and potentially adopt. In particular, the City's strategies for increasing consumer awareness and education as a key driver of demand for retrofit services and financing have important potential to serve national models in our view.

In addition, the City of Seattle has demonstrated leadership on the jobs side of the retrofit equation. Seattle has made significant progress creating training programs, developing certification standards and engaging employers, organized labor and the regional workforce system.

Living Cities is supporting the development of an employer-driven workforce intermediary that will increase access to family-supporting jobs for low-income people in Seattle's emerging retrofit and audit industries. Living Cities is also supporting the City's efforts to develop standards for contractors serving that market and a plan for integrating standards into work being completed through the Seattle Jobs Initiative and Workforce Development Council.

We encourage the Department of Energy to support the City's request for federal funding. Please contact me with any questions.

Sincerely,



Bennett L. Hecht  
President and Chief Executive Officer



December 11, 2009

The Honorable Secretary Steven Chu  
U.S. Department of Energy  
1000 Independence Avenue, S.W.  
Washington, DC 20585

Dear Secretary Chu:

The Emerald Cities Collaborative (ECC) strongly supports the City of Seattle's EECBG Retrofit Ramp-Up application.

ECC is a working partnership of diverse organizations – including businesses, unions, community organizations, social justice advocates, development intermediaries, and research institutions — united around the goal of rapidly “greening” our metropolitan areas in high-road ways that also further equity and democracy within them. We propose a series of scaled and revenue-generating economic development projects to demonstrate the promise and achievability of this goal, supporting our member cities with technical assistance on those projects' design and management, marketing and communications, and policy guidance and advocacy. We will seek to realize as many gains and as much learning from the mutual assistance of our member cities as possible.

Our first project is the energy retrofit of the nation's urban building stock. We propose to do this work with an expanding group of cities that (with natural variation in implementation strategy) agree on a common program of a timely, comprehensive, and financially sustainable retrofit of their building stock that includes labor standards, equitable community capture of all benefits, and local capacity-building to manage this and like future projects. Seattle is one of the first cities to have embraced these terms and the broader aims of the ECC, and we expect it to be in the first round of formally recognized “Emerald Cities.”

We believe that Seattle's EECBG proposal is exceptionally strong and that implementation of the project described therein will mark a very important step toward achieving both ECC goals and yours at DOE. We look forward to working with Seattle and you in its implementation and communicating lessons from this project for wide replication. Somewhat more specifically, ECC will partner with Seattle in several ways.

- 1) ECC and its local affiliates will help Seattle monitor and communicate savings and job creation through a mapping of the current energy usage, energy efficiency gains, and workforce needs by building and building sector. ECC will work with the city to use this baseline as a guide for the expansion of efforts begun through EECBG funding.

- 2) ECC will help deepen the broad group of stakeholders already assembled in support of this EECEBG application. These activities will be focused in Seattle and are complementary with and non-duplicative of energy efficiency efforts, green workforce training, and job placement activities already underway locally. The Building Trades will participate in this effort in conjunction with ECC and increase community access to their training centers, apprenticeship programs, and the Multi-Craft Core Curriculum.
- 3) ECC will provide the City of Seattle with varied technical assistance (TA) during program implementation. Local partners and staff in Seattle will provide the national staff with TA requests. The national staff will broker these needs and respond through a stable of frequently tapped consultants funded by ECC. The stable will be devoted to specialized, often on-site assistance on issues that will be critical in ensuring City of Seattle success in achieving targets established for the retro fit project. In addition, local ECC staff will engage city resources including community colleges, universities, and private consultants. The City of Seattle will also have access to a national toolkit and cross-site technical resources being developed by ECC.
- 4) ECC will build upon the City of Seattle's efforts as a pilot for other cities as we expand our efforts nationally. Thus, we will help ensure that this EECEBG program is both replicable and scalable. We will carry lessons from this project forward into the implementation of other citywide and regional projects.

We hope this demonstrates the depth and sincerity of our support of this great city and great project.

Sincerely,



Joel Rogers  
Board of Directors



**GROW  
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**NATIONAL DEVELOPMENT COUNCIL**  
*Partners in Community Development Since 1969*



December 14, 2009  
Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

On behalf of the National Development Council (NDC) and its' small business lending arm, Grow America Fund (GAF), I am writing to confirm our support for the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up program. If funded, the Retrofit Ramp-Up program will overcome key regional barriers to achieving higher numbers of building energy efficiency retrofits. Our organization is contributing to this effort because we believe it is a winning program model that will achieve long term energy efficiency gains and market transformation in the Pacific Northwest.

NDC's Grow America Fund, Inc. (GAF) is a certified Community Development Financial Institution (CDFI) established in 1992. It provides loans and development services to small businesses across the country in NDC client communities. The GAF program model utilizes a guarantee from the SBA, offering a unique protection of Seattle's and federal Department of Energy's investment, thereby broadening the reach of the fund through GAF's ability to borrow against the guarantee. GAF can provide the benefit of the SBA guarantee to the City's lending efforts to provide capital for energy conservation and clean tech businesses. A federal guarantee will reduce risk; protect the City's investment; and leverage additional funds.

The SBA guarantees 75-85% of every GAF loan. Due to our unique SBA business model – we can leverage additional funds for our economic development and energy conservation efforts, by borrowing against the guaranteed portion of each loan.

GAF has recently capitalized the Grow Seattle-King County Fund with a \$1 million investment from The Seattle Foundation, and additional capital from OED, King County, and an NDC incentive match. By adding additional funds from the Retrofit Ramp-Up program, the Grow Seattle – King County Fund can expand the pool of capital available. With the current capitalization and leverage provided by our SBA guarantee, GAF should be able to provide approximately \$3 for every \$1 dollar from the Retrofit Ramp-Up program for eligible small business loans. However, if Congress extends the current 90% SBA guarantee, GAF will be able to provide a higher leverage of up to \$9 dollars for every \$1 dollar of grant funding.

**708 THIRD AVENUE, SUITE 710  
NEW YORK, NEW YORK 10017**



**GROW  
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**NATIONAL DEVELOPMENT COUNCIL**  
*Partners in Community Development Since 1969*



We are enthusiastic program partners to the City of Seattle. In recent years, the city has made great strides in advancing building energy efficiency policies, workforce training programs, financing mechanisms, and energy performance disclosure systems. Seattle has already partnered with local grocery store cooperatives to partner directly with member stores on energy conversion projects which improve the business' bottom-line AND provide significant savings in energy usage. Many jurisdictions and organizations throughout Washington State are modeling their energy efficiency planning frameworks from the programs and policies Seattle has pioneered. However, there is more work to be done to meet our regional efficiency goals. Retrofit Ramp-Up dollars will allow Seattle to build on current successes to deliver a market-transforming program model that will:

Achieve a minimum of 30% savings over current use and reach at least 25% of buildings within target areas across all building sectors;

Provide a reliable portfolio of program delivery and outreach/education models; and

Offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

The National Development Council is fully supportive of the City of Seattle's Retrofit Ramp-Up program and, if funded, will contribute in the ways described above to guarantee successful program implementation.

Sincerely,

Pat Thomson  
President

708 THIRD AVENUE, SUITE 710  
NEW YORK, NEW YORK 10017

**NATIONAL  
TRUST  
FOR  
HISTORIC  
PRESERVATION®**

December 14, 2009

Michael Mann  
Acting Director  
Office of Sustainability and Environment  
700 5<sup>th</sup> AV, #2748  
PO Box 94729  
Seattle, WA 98124-4729

Dear Mr. Mann:

The National Trust for Historic Preservation supports the application from the City of Seattle, Washington, to the US Department of Energy, for EECBG funding of the Retrofit Ramp-up Program. The National Trust's Preservation Green Lab and the City of Seattle are working together to create a new outcome-based energy code, and the City's proposed Retrofit Ramp-up Program will leverage the innovative work that is already occurring in Seattle in the realm of energy efficiency in buildings.

The National Trust believes the conservation and improvement of our existing built resources, including re-use of historic and older buildings, greening the existing building stock, and reinvestment in older and historic communities, is crucial in combating climate change. In partnership with the City of the Seattle and others, the National Trust has established the Preservation Green Lab (PGL) to collaborate on some of the most important issues confronting existing buildings. This includes the development of a new energy code compliance framework for both new and existing buildings to address the key barriers inhibiting existing buildings from achieving higher levels of energy efficiency.

This new energy code compliance framework for both new and existing buildings will be based on actual post-occupancy performance outcomes. This project, pioneered in Seattle and intended to serve as a national model, is being formulated in response to the way in which prescriptive energy codes can hinder widespread energy retrofits in existing buildings. Prescriptive codes trail rather than lead innovation because they don't allow for innovative approaches to load reduction or local renewable generation. The prescriptive approach is also fundamentally misaligned with emerging financing models; limiting the ability of ESCOs and owners to determine the best allocation of dollars spent for energy units saved can lead to a less than optimal allocation of funds for energy-effective retrofit strategies. Therefore, we believe that this outcomes based compliance approach will encourage

more building owners to participate in an energy efficiency upgrade program, as well as allowing them to implement improvements beyond those which they would have otherwise considered.

Within the new framework being developed, owners will have the flexibility to pursue whatever retrofit strategies they deem appropriate to their buildings, but will be required to actually achieve a pre-negotiated performance target, on an ongoing basis. This will happen in the context of mandatory annual reporting of actual energy consumption for all existing buildings, a policy that the City of Seattle is already pursuing so that it can rate and evaluate performance across its entire building stock. This outcomes based approach will capture and incentivize the effects not just of building design but of commissioning and tenant behavior, and serve as the foundation for massive-scale market-driven improvements and potential district-level energy performance trading schemes.

As part of the Retrofit Ramp-up Program the PGL and City of Seattle staff would engage with owners and ESCOs within the commercial and institutional sectors to determine appropriate energy performance targets, and the New Buildings Institute would be engaged to analyze both the methods and the results of flexible outcome based compliance compared to what would have been dictated by following Seattle's existing energy code. Evaluation of the projects participating in the alternate code compliance path would generate data that can be used to calibrate performance models, inform the future compliance framework, and be fed to local and national partners including DOE and code agencies. This program element will leverage funding already provided for the outcome-based energy code project by City of Seattle and by the funders of the Preservation Green Lab and the Sustainability Program of the National Trust, including the Bullitt Foundation, the Kresge Foundation, the Hughes Foundation, the Surdna Foundation and the Summit Foundation.

The National Trust for Historic Preservation encourages the Department of Energy to approve the City of Seattle's grant application for the Retrofit Ramp-up Program, and looks forward to partnering with the City and other stakeholders to participate in this nationally important project.

Sincerely,

A handwritten signature in cursive script that reads "Emily Wadhams".

Emily Wadhams

Vice President, Public Policy



Building Runner  
800 Fifth Avenue, Suite 4100  
Seattle, WA 98104

Direct: 206-251-4273

Fax: 206-629-7683

Email: [info@BuildingRunner.com](mailto:info@BuildingRunner.com)

Website: <http://BuildingRunner.com>

December 8, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower, 700 5th Avenue, Suite 2748  
Seattle, WA 98124

RE: Energy Efficiency and Conservation Block Grant Retrofit

Mr. Mann:

On behalf of Building Runner, I am writing in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. If funded, the Retrofit Ramp-Up program will address key regional barriers to achieving higher numbers of building energy efficiency retrofits. Seattle's program will serve as a demonstration, informing the design of future energy efficiency programs throughout the State of Washington and the Pacific Northwest for years to come.

#### Introduction

Building Runner is an innovative end-to-end technology solution that will connect commercial and industrial buildings to the smart grid and their utility providers. Through the use of our smart devices, WI-Fi, web and mobile technologies Building Runner will provide the means to achieve the energy efficiency in HVAC and lighting systems that will be necessary to assist the City of Seattle and its partners in their quest to continue to make Seattle a world leader in sustainability, clean technology innovation and economic growth.

#### Solution

The House Runner solution offers affordable hardware, software, WI-Fi, web and mobile technologies that reduce energy consumption and waste, carbon emissions and that create jobs in communities that need them the most.

The hardware offered by Building Runner include smart thermostats, energy monitors with in-office energy displays, load and lighting controls, occupancy sensors, smart meters and more devices to come. The devices utilize WI-Fi technologies and auto-configuration features that eliminate the need for expensive remodeling and installation.

Software applications include powerful yet user-friendly web-based energy, carbon, and cost calculators for benchmarking and conservation goal-setting and virtual dashboards to control the devices.

#### Goals

Building Runner will:

Meet City of Seattle 2030 climate goals.

Reduce energy (kWh) and carbon emissions by 27%;

Provide affordable technology for every income level;

Create green jobs and pathways out of poverty (namely electricians, energy auditors, weatherization professionals and retrofitters)

Controlling devices can be accomplished through the web via <http://BuildingRunner.com> (and <http://HouseRunner.com> for residential customers), and through mobile applications soon to be available on the Apple iPhone, Google Droid, Blackberry, and Palm smart phones.

This level of access will provide additional energy savings and carbon reductions, well beyond most of today's programmable thermostats and lighting timers. This is due to the fact that most businesses and their employees are dealing with ever-changing schedules, so the need for instant and simplified ways to manage an office or facility is growing.

### Financing

The Building Runner solution is very affordable but in the spirit of community support and to overcome the hurdle posed by the lack of existing financing sources, Building Runner will go above and beyond by implementing aggressive installment plans with generous repayment periods, often 1-2 years. The purpose of providing installment plans is so that small and medium size businesses can afford the necessary smart devices to connect to the smart grid and to begin realizing energy, carbon emission and utility cost savings.

### Green Jobs

In 2010, Building Runner will generate between 250 -3,500 green jobs in the Seattle area; employing between 20 to 100 professionals, namely weatherization workers, energy auditors, electricians and commercial remodelers.

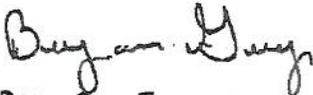
The City of Seattle has made great strides in advancing building energy efficiency policies, workforce training programs, financing mechanisms, and energy performance disclosure systems. Already, many jurisdictions and organizations throughout Washington State are modeling their energy efficiency planning frameworks from the programs and policies Seattle has pioneered. However, there is more work to be done to meet our regional efficiency goals. Retrofit Ramp-Up dollars will allow Seattle to build on current successes to deliver a market-transforming program model that will:

- Achieve a minimum of 30% savings over current use and reach at least 25% of buildings within target areas across all building sectors;
- provide a reliable portfolio of program delivery and outreach/education models; and
- offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

Furthermore, as a partner we will participate in regular collaborative meetings to exchange ideas, brainstorm on overcoming barriers, and learn from Seattle program staff and other involved parties about the success of the Retrofit Ramp-Up program.

House Runner believes this program will help spur a fundamental change in the way our region perceives and pursues energy efficiency opportunities and are fully supportive of the City of Seattle's Retrofit Ramp-Up program application.

Sincerely,



Bryan Guy, Esq.

Managing Director



December 14, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

On behalf of Cascadia Consulting Group, I am writing to confirm our support for the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up program. If funded, the Retrofit Ramp-Up program will overcome key regional barriers to achieving higher numbers of building energy efficiency retrofits.

Cascadia provides consulting services on issues related to the convergence of people, business, and the environment. Our firm has a long history of partnership with the City of Seattle and has been instrumental in the development of city climate policy initiatives, a green business assistance program, the Green Building Capital Initiative (GBCI), and most recently—the development of this grant proposal. If Seattle is funded, Cascadia is ready to assist the City with small business outreach to ensure high participation rates in the small business loan program and carbon incentive fund included in this application. Cascadia has a breadth of experience designing and implementing effective social marketing programs that drive behavior change and participation in key demographics and business sectors.

We are enthusiastic program partners to the City of Seattle. In recent years, the city has made great strides in advancing building energy efficiency policies, workforce training programs, financing mechanisms, and energy performance disclosure systems. However, there is more work to be done to meet our regional efficiency goals. Retrofit Ramp-Up dollars will allow Seattle to build on current successes to deliver a market-transforming program model that will:

- Achieve a minimum of 30% savings over current use and reach at least 25% of buildings within target areas across all building sectors;
- provide a reliable portfolio of program delivery and outreach/education models; and
- offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

Cascadia Consulting Group is fully supportive of the City of Seattle's Retrofit Ramp-Up program.

Sincerely,

A handwritten signature in black ink, appearing to read "M. Daudon", is written over the printed name.

Marc Daudon  
Principal

December 14, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle WA 98124

Dear Mr. Mann:

On behalf of Earth Advantage Institute (EAI), I am writing in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. If funded, the Retrofit Ramp-Up program will address key regional barriers to achieving higher numbers of building energy efficiency retrofits. Seattle's program will serve as a demonstration, informing the design of future energy efficiency programs throughout the State of Washington and the Pacific Northwest for years to come.

Earth Advantage Institute (EAI) positions itself as the blueprint for the sustainable future of buildings and communities. We are environmental stewards promoting the responsible use of energy and natural resources in a carbon-constrained world. We are proud to collaborate with the nation's leading organizations for sustainable building and climate solutions that serve the stakeholders in the building industry.

EAI developed the performance labeling metric for the residential sector, known as the Energy Performance Score (EPS). The EPS is an energy performance benchmarking tool that creates a metric that reflects the energy and carbon impact for either a new or existing home, allowing for home-to-home comparison. EPS scoring of home is designed to integrate with Home Performance with ENERGY STAR (HPWES) where that program is active, or it can be a stand-alone audit program. EAI is commencing the deployment of an EPS pilot for the City of Seattle. The pilot is a turn-key solution for state and local governments to deliver infrastructure development that allows continued, self sustaining operation after an EPS pilot period ends. Training (auditors, contractors, Realtors, appraisers), quality control, administration, audit protocols, and IT (EPS database and market portal) needs are core elements of the delivered infrastructure.

Program administrators who implement an EPS initiative gain by having an accountability mechanism in place, which is especially relevant when stimulus funding is employed. This allows transparent tracking of the energy and carbon improvements using the EPS benchmarking tool that ultimately results through the investment in such an audit program.

The City of Seattle has made great strides in advancing building energy efficiency policies, workforce training programs, financing mechanisms, and energy performance disclosure systems. Already, many jurisdictions and organizations throughout Washington State are modeling their energy efficiency planning frameworks from the programs and policies Seattle has pioneered. However, there is more work to be done to meet our regional efficiency goals. Retrofit Ramp-Up dollars will allow Seattle to build on current successes to deliver a market-transforming program model that will:



Michael Patrick McGinn  
Mayor-elect of Seattle

December 8<sup>th</sup> 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

As Mayor-elect of Seattle, I would like to express my strong support for the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application.

Upon taking office, I intend to continue Seattle's history of investing in conservation. Seattle has a history of finding innovative ways to invest in conservation, and this grant would allow us to build on that tradition while finding new ways to create good, green jobs. The institutions, organizations, and agencies that are partners in this application represent a strong commitment to not only investing in deep energy efficiency retrofits, but doing so in a sustainable, equitable way.

The City's Retrofit Ramp-Up program will leverage incentive programs but would also address the regional barriers that currently prevent us from achieving greater energy efficiency in buildings. The program will seek to do the following:

- Achieve a minimum of 30% savings over current use and reach at least 25% of buildings within target areas across all building sectors; and
- Develop innovative financing options for Seattle residents and business owners that will serve as a model for the region and persist beyond the life of the grant; and
- Solidify training programs for energy auditors and installers and establish a certified workforce capable of responding to increasing demand for conservation.

This program will allow Seattle to demonstrate innovative and effective strategies for achieving large-scale energy efficiency retrofits, while creating good jobs for those who will benefit most from them. I therefore put my full support behind the City of Seattle's Retrofit Ramp-Up program application.

Sincerely,

Michael Patrick McGinn  
Mayor-elect of Seattle

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Transition Office of the Mayor-elect, 700 Fifth Avenue, Suite 6000, PO Box 94689, Seattle, WA 98124-4689

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# Seattle City Council

December 14, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

On behalf of the Seattle City Council, we enthusiastically support the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. The City of Seattle and its municipal utility, Seattle City Light, have a long history of investment in conservation. We have recently approved a \$1 million dollar increase in funding to further accelerate deployment of the SCL conservation plan, including a new incentive program to support residential retrofits, a direct installation program to install compact fluorescent light bulbs and low flow showerheads in 20,000 Seattle residences and a residential energy performance audit pilot program to audit and rate 5,000 homes. In all, SCL conservation investments will exceed \$135 million dollars over the next 3 years.

As proposed, the City's Retrofit Ramp Up program will substantially leverage SCL's investments as well as incentive programs offered through Puget Sound Energy and Seattle Steam, private utilities operating within the City. If funded, the Retrofit Ramp-Up program will also address key regional barriers to achieving higher numbers of building energy efficiency retrofits. In particular, the Seattle program will build on current successes to deliver a market-transforming program model that will:

- Achieve a minimum of 30% savings over current use and reach at least 25% of buildings within target areas across all building sectors;
- Develop innovative financing options for Seattle residents and business owners that will serve as a model for the region and persist beyond the life of the grant; and
- Solidify training programs for energy auditors and installers and establish a certified workforce capable of responding to increasing demand for conservation.

This program will initially focus on single family residential homes, but will also incorporate programs for small commercial groceries and restaurants, institutions (i.e. hospitals & municipal facilities), multifamily and the commercial sector served by Seattle Steam. Seattle's City Council believes this program will help a spur a fundamental change in the way our region

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City Hall, 600 Fourth Avenue, Floor 2, PO Box 34025, Seattle, Washington 98124-4025  
(206) 684-8888 Fax: (206) 684-8587 TTY: (206) 233-0025

<http://www.cityofseattle.gov/council>

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perceives and pursues energy efficiency opportunities and are fully supportive of the City of Seattle's Retrofit Ramp-Up program application.

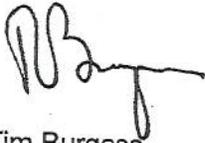
Sincerely,



Richard Conlin  
Council President



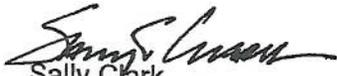
Bruce Harrell  
Councilmember



Tim Burgess  
Councilmember



Nick Licata  
Councilmember



Sally Clark  
Councilmember



Richard J. Molver  
Councilmember



Jan Drago  
Councilmember



Tom Rasmussen  
Councilmember



Jean Godden  
Councilmember



## OFFICE OF THE MAYOR

280 Madison Avenue North  
Bainbridge Island, WA 98110-1812

December 8, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Dear Mr. Mann:

On behalf of the City of Bainbridge Island, I am writing in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. If funded, the Retrofit Ramp-Up program will address key regional barriers to achieving higher numbers of building energy efficiency retrofits. Seattle's program will serve as a demonstration, informing the design of future energy efficiency programs throughout the State of Washington and the Pacific Northwest for years to come.

The City of Bainbridge Island is currently moving forward with a *Bainbridge Island Energy Challenge* with the goal of achieving deep reductions in residential and commercial energy usage. The *Challenge* is an innovative and effective energy efficiency program that will help Bainbridge Island achieve unprecedented energy reductions and greatly reduce the environmental footprint of our existing building stock. The *Challenge* will also strategically integrate energy reduction with strategies for green collar job creation and workforce training.

The City of Seattle's work in advancing building energy efficiency policies, workforce training programs, financing mechanisms, and energy performance disclosure systems has been significant in helping smaller cities like ours move forward on energy efficiency programs. Our City, like other cities throughout Washington State, has been looking to Seattle in modeling our energy efficiency planning frameworks from the programs and policies Seattle has pioneered. There is much more work that needs to be done to meet our regional efficiency goals. Retrofit Ramp-Up dollars will allow Seattle to build on current successes to deliver a market-transforming program model that will achieve great energy savings and provide a reliable portfolio of program delivery and outreach/education models. The City's *Bainbridge Island Energy Challenge* will specifically benefit from the work Seattle is doing in developing a regional Home Performance

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CHRIS SNOW, MAYOR

Phone: (206) 842-2545 Fax: (206) 780-8600

[mayor@ci.bainbridge-isl.wa.us](mailto:mayor@ci.bainbridge-isl.wa.us)

City's Web Site: [www.ci.bainbridge-isl.wa.us](http://www.ci.bainbridge-isl.wa.us)

Michael Mann, December 8, 2009  
Page Two

Energy Score and regional energy efficiency financing tools.

As a partner, Bainbridge Island will participate in regular collaborative meetings to exchange ideas, brainstorm on overcoming barriers, and learn from Seattle staff about the success of the Retrofit Ramp-Up program. We believe this program, in combination with the many efforts in our community and others, will help a spur a fundamental change in the way our region perceives and pursues energy efficiency opportunities and are fully supportive of the City of Seattle's Retrofit Ramp-Up program application.

Sincerely,



Chris Snow  
Mayor

---

CHRIS SNOW, MAYOR

Phone: (206) 842-2545 Fax: (206) 780-8600

[mayor@ci.bainbridge-isl.wa.us](mailto:mayor@ci.bainbridge-isl.wa.us)

City's Web Site: [www.ci.bainbridge-isl.wa.us](http://www.ci.bainbridge-isl.wa.us)



**CITY OF MERCER ISLAND, WASHINGTON**  
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December 11, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

On behalf of the City of Mercer Island, I am writing in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. This grant will enable Seattle to build on current successes to deliver a market-transforming program model that will help enable reaching a minimum of 30 percent savings over current use and reach at least 25 percent of buildings within target areas across all building sectors; provide a reliable portfolio of program delivery and outreach and education models; and offer innovative financing mechanisms that are replicable across the country, as well as offer a high leverage ratio.

The City of Mercer Island believes this program will help transform our economy and spur fundamental changes in the way our region pursues energy efficiency opportunities. As a partner we will participate in regular collaborative meetings to exchange ideas, brainstorm on overcoming barriers, and learn from City of Seattle program staff and other involved parties about the success of the Retrofit Ramp-Up program. We will take the lessons-learned from this program and apply them, with the help of our energy utility Puget Sound Energy, across our residential and commercial sectors. We also hope to team with Seattle on training efforts for energy conservation technicians so we may expand our green jobs base across the region.

For these, and many other reasons, the City of Mercer Island is excited to support the City of Seattle's Retrofit Ramp-Up program application!

Sincerely,

A handwritten signature in black ink, appearing to read "Mike Grady", is written over a large, stylized flourish that extends downwards and to the left.

Councilmember Mike Grady  
City of Mercer Island

December 4, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5<sup>th</sup> Avenue, Suite 2748  
Seattle, WA 98124

Dear Mr. Mann:

City of Seattle's  
Energy Efficiency and Conservation Block Grant  
Retrofit Ramp-Up Application

On behalf of the Puget Sound Clean Air Agency, I am writing in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. If funded, the Retrofit Ramp-Up program will address key regional barriers to achieving higher numbers of building energy efficiency retrofits. Seattle's program will serve as a demonstration, informing the design of future energy efficiency programs throughout the state of Washington and the Pacific Northwest for years to come.

The Puget Sound Clean Air Agency is the regional air quality and climate protection agency for the Central Puget Sound region. Our mission work includes reducing climate impacts through actions taken in our four county region. We are very interested in seeing this pilot program funded and moved forward as it has great promise to be a model that can be extended more broadly throughout our region and beyond. Our Agency is prepared to support this project by using our communication and education pathways to help publicize the program and link possible participants to the energy saving opportunities presented under the program. We are very excited about the potential of a number of elements of the program including the innovative financing methods it will establish.

The City of Seattle has made great strides in advancing building energy efficiency policies, workforce training programs, financing mechanisms, and energy performance disclosure systems. Already, many jurisdictions and organizations throughout Washington State are modeling their energy efficiency planning frameworks from the programs and policies Seattle has pioneered. However, there is more work to be done to meet our regional efficiency goals. Retrofit Ramp-Up dollars will allow Seattle to build on current successes to deliver a market-transforming program model that will:

EXECUTIVE DIRECTOR  
Dennis J. McLerran

BOARD OF DIRECTORS

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SEATTLE

Gregory J. Nickels, Mayor

SNOHOMISH COUNTY

Mike Cooper, Councilman

TACOMA

Jake Fey, Councilman



December 10, 2009

December 10, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

On behalf of Puget Sound New Energy Solutions (PSNES), we are writing in support of the City of Seattle's Energy Efficiency and Conservation Block Grant (EECBG) Retrofit Ramp-Up application. If funded, the Retrofit Ramp-Up program will address key regional barriers to achieving higher numbers of building energy efficiency retrofits. Seattle's program will serve as a demonstration, informing the design of future energy efficiency programs throughout the State of Washington and the Pacific Northwest for years to come.

The PSNES consortium was formed in early 2009 as a collaborative and innovative partnership of governments, utilities, nonprofit organizations, and businesses to provide leadership in the transformation to a new energy economy. PSNES represents a collaborative effort between many local and regional governments, including all four central Puget Sound counties (King, Snohomish, Pierce and Kitsap) and many cities within these counties (including Seattle, Bellevue, Tacoma, and Everett), as well as all four of the region's utilities (Seattle City Light, Puget Sound Energy, Snohomish PUD, and Tacoma Power). The PSNES has the following goals:

- Regional transformation to an interconnect and smart energy system that relies on deep energy efficiencies and clean renewable resources to smartly power the region's efficient transportation and building systems
- Job creation, economic development, and innovation in the transformation
- Reduction in the dependency on fossil fuels, thus reducing climate changing greenhouse gas emissions and regional air and water pollution

The City of Seattle has made great strides in advancing building energy efficiency policies, workforce training programs, financing mechanisms, and energy performance disclosure systems. Already, many jurisdictions and organizations throughout Washington State are modeling their energy efficiency planning frameworks from the programs and policies Seattle has pioneered. However, there is more work to be done to meet our regional efficiency goals. Retrofit Ramp-Up dollars will allow Seattle to build on current successes to deliver a market-transforming program model that will:

- Achieve a minimum of 30% savings over current use and reach at least 25% of buildings within target areas across all building sectors;
- provide a reliable portfolio of program delivery and outreach/education models; and

December 10, 2009

- offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

Seattle's program would result in multiple benefits for PSNES partners. The tools the program will develop and test, such as the residential Energy Performance Score, as well as the local workforce that will be used to carry out the energy retrofits, will support and stimulate local energy efficiency efforts long after the project ends. Perhaps most importantly, however, is that the project will provide a local example and expertise of the type of energy efficiency retrofit program that needs to happen throughout the Country and Puget Sound. The City and its partners have promised to share the successes and challenges of their project as it serves as a model to stimulate similar efforts throughout the region, and PSNES partners are excited to participate to learn from and build on these efforts.

As a partner we will participate in regular collaborative meetings to exchange ideas, brainstorm on overcoming barriers, and learn from Seattle program staff and other involved parties about the success of the Retrofit Ramp-Up program.

PSNES believes this program will help spur a fundamental change in the way our region perceives and pursues energy efficiency opportunities and are fully supportive of the City of Seattle's Retrofit Ramp-Up program application.

Sincerely,



Mike Grady, Mercer Island Councilmember, Co-chair of PSNES

November 24, 2009

Michael Mann  
Acting Director  
Office of Sustainability and Environment  
City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124



Dear Mike,

**On behalf of the Puget Sound Regional Council and the Prosperity Partnership, I am pleased to be writing in support of the City of Seattle's application for funding through the U.S. Department of Energy's Energy Efficiency and Conservation Block Grant Competitive Solicitation for the Retrofit Ramp-up Program.**

The Prosperity Partnership is a coalition of over 300 business, government and community organizations focused on ensuring prosperity for all residents of the central Puget Sound. The Partnership is staffed by the Puget Sound Regional Council (PSRC), the metropolitan planning organization for King, Kitsap, Snohomish and Pierce Counties, and the 82 cities and towns, the ports, tribes and transit districts within those counties. **With combined responsibility for regional land use, transportation and economic development planning, we see clean energy and the green economy as a central part of the central Puget Sound's strategy for long-term sustainability and prosperity.**

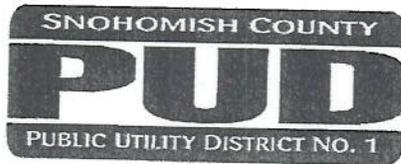
The Retrofit Ramp-up Program is an exciting opportunity for our region to take a huge step forward in not only increasing energy efficiency for a targeted community, but also fundamentally altering the market for energy efficiency upgrades throughout the central Puget Sound. **Because the market conditions for jurisdictions in the region are so similar – utility rates, tax structure, access to credit – the City of Seattle's demonstration project will lead the way for all of our local cities and towns to broadly increase opportunities for, and access to, residential retrofits.** We applaud Seattle's innovative, comprehensive and strategic approach to the challenge of invigorating the residential retrofit market in our region, and we stand ready to not only support your application in whatever way possible, but also to helping you implement the program once you receive funding.

Mike, if we can be of further assistance, please contact Eric Schinfeld, Senior Economic Policy Analyst for the Puget Sound Regional Council, at 206.971.3053 or [eschinfeld@psrc.org](mailto:eschinfeld@psrc.org). We look forward to working with you to ensure long-term sustainability and prosperity for our region.

Yours truly,



Bob Drewel  
Executive Director  
Puget Sound Regional Council



**Office of the General Manager**

2320 California Street • Everett, WA • 98201 • (425) 783-8473  
Mailing Address: P.O. Box 1107 • Everett, WA • 98206-1107  
FAX 425-783-8305 • www.snopud.com

November 30, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5<sup>th</sup> Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

Snohomish County PUD supports the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. This Retrofit Ramp-Up program will address key regional barriers to achieving higher numbers of building energy efficiency retrofits.

Snohomish County PUD provides electricity, water and associated services to its customers in Snohomish County and Camano Island. This program would not only complement our ongoing long-range energy efficiency goals, but support the entire region's efforts to meet growing demand through conservation and increased energy efficiency.

The City of Seattle has made great strides in advancing building energy efficiency policies, workforce training programs, financing mechanisms and energy performance disclosure systems. Retrofit Ramp-Up dollars will allow Seattle to build on current successes to deliver a program model that will:

- Achieve a minimum of 30% savings over current use and reach at least 25% of buildings within target areas across all building sectors;
- provide a reliable portfolio of program delivery and outreach/education models; and
- offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

Snohomish County PUD believes this program will help spur a fundamental change in the way our region perceives and pursues energy efficiency opportunities and are fully supportive of the City of Seattle's Retrofit Ramp-Up program application.

Sincerely,

  
Steve Klein  
General Manager



WASHINGTON STATE  
HOUSING FINANCE COMMISSION

Karen Miller  
Chair

Mr. Kim Hermon  
Executive Director

December 14, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Re: Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up Application

Mr. Mann:

As Executive Director of the Washington State Housing Finance Commission, I am pleased to offer our support for the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. The Retrofit Ramp-Up program addresses key regional barriers and will result in a high number of buildings receiving energy efficiency retrofits. Seattle's demonstration program will serve as a model for future energy efficiency programs throughout the State of Washington and the Pacific Northwest.

The Washington State Housing Finance Commission is a state-wide issuer of tax-exempt bonds and Low-Income Housing Tax Credits (LIHTCs). We work with nonprofit organizations, low-income housing developers, and the investment community to assist in the financing of energy efficient multifamily housing, nonprofit capital facilities, and loans for first-time homebuyers. We have long been active in promoting sustainable building practices through our scoring process and currently require the State's Evergreen Standard on all multifamily housing using LIHTCs. The Commission has a long history of partnering with the City of Seattle in bringing energy efficient affordable rental housing, viable community service facilities, and homeownership opportunities to the greater community.

The City of Seattle has been a leader in advancing building energy efficiency policies, workforce training programs, financing mechanisms, and energy performance disclosure systems. Many jurisdictions and organizations throughout Washington State model their energy efficiency planning frameworks on the programs and policies Seattle has pioneered. Retrofit Ramp-Up dollars is a necessary response to the work to be done and will allow Seattle to build on current successes. This market-transforming program model will:

- Achieve a minimum of 30% savings over current use and reach at least 25% of buildings within target areas across all building sectors;
- provide a reliable portfolio of program delivery and outreach/education models; and
- offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

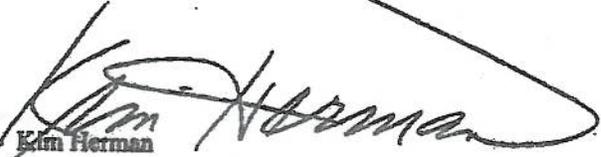


City of Seattle Application -- Support Letter  
December 14, 2009  
Page 2

Furthermore, as a partner we will participate in regular collaborative meetings to exchange ideas, brainstorm on overcoming barriers, and learn from Seattle program staff and other involved parties about the success of the Retrofit Ramp-Up program.

The Washington State Finance Commission believes this program will help spur a fundamental change in the way our region perceives and pursues energy efficiency opportunities and we are fully supportive of the City of Seattle's Retrofit Ramp-Up program application.

Sincerely,



Kim Herman

Executive Director

Washington State Housing Finance Commission

December 11, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Subject: Letter of support for FOA DE-FOA-0000148

Mr. Mann:

On behalf of Washington State University (WSU) Energy Extension Program, We are writing to confirm our support and transmit our proposed budget for the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up Program FOA referenced above. If funded, the Retrofit Ramp-Up Program will overcome key regional barriers to achieving higher numbers of building energy efficiency retrofits. Our organization is contributing to this effort because we believe it is a winning program model that will achieve long term energy efficiency gains and market transformation in the Pacific Northwest.

We are enthusiastic program partners to the City of Seattle. In recent years, the city has made great strides in advancing building energy efficiency policies, workforce training programs, financing mechanisms, and energy performance disclosure systems. Already, many jurisdictions and organizations throughout Washington State are modeling their energy efficiency planning frameworks from the programs and policies Seattle has pioneered. However, there is more work to be done to meet our regional efficiency goals. Retrofit Ramp-Up dollars will allow Seattle to build on current successes to deliver a market-transforming program model that will:

- Achieve a minimum of 30% savings over current use and reach at least 25% of buildings within target areas across all building sectors;
- Provide a reliable portfolio of program delivery and outreach/education models; and
- Offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

WSU Energy Extension Program is fully supportive of the City of Seattle's Retrofit Ramp-Up Program and, if funded, will contribute in the following ways:

- The WSU Energy Program Director, Jake Fey and the WSU lead for the project, Todd Currier, along with other key staff where appropriate, will provide technical advice, programmatic assistance and leadership support to the project's leadership team and the sector leads as the project moves through the development and implementation stages. In doing so, we draw on both our own combined

Washington State Energy Extension Program, P.O. Box 43165, Olympia, WA 98504-3165  
Phone: 360-209-2000 • Fax: 360-956-2011

experience of over 60 years in energy efficiency program design, delivery and evaluation and that of key staff at the WSU Energy Program. We will also draw on our relationships with other program implementers around the country to identify best practices, insights and operational successes that can enhance the City's program.

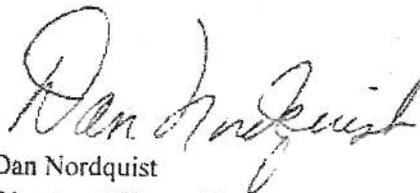
- Todd Currier, Rick Kunkle; our senior program evaluator, and other key staff will lead the evaluation of the project, working with the evaluation teams at both Seattle City Light and Puget Sound Energy. Our focus for this critical element will be to both provide regular and timely feedback to the project implementation teams that can be used to improve the effectiveness of their delivery of the efficiency services and to evaluate the success of the effort against the goals and metrics by which the project will ultimately be measured.

We look forward to your success with the proposal and working with you on this important effort. If you have any technical comments or questions, please contact the WSU Energy Program Principle Investigator, Todd Currier at (360) 956-2038. If you have any contractual comments or concerns please contact the WSU Office of Grant and Research Development Director, Dan Nordquist at (509) 335-9661.

Sincerely,



Jacob C. Fey  
Director, Extension Energy Program



Dan Nordquist  
Director, Office of Grant and Research Development



Puget Sound Energy  
355 110<sup>th</sup> Avenue NE  
Bellevue, WA 98004  
www.pse.com

December 11, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

Puget Sound Energy is pleased to submit this letter in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up program. Seattle's application includes a comprehensive residential and building retrofit program and collaboratively engages public and private partnerships. Through partnering with Puget Sound Energy and other public agencies, the City of Seattle's Retrofit Ramp-Up program will provide greater efficiencies in local energy usage reduce greenhouse gas emissions and create new training/educational opportunities. Importantly, it also creates the infrastructure foundation to transform Seattle's energy market--now and in the future. This program fulfills the purpose of the American Recovery and Reinvestment Act and the EECBG competitive grant opportunity.

Puget Sound Energy is committed to working with the City of Seattle through providing our energy efficiency rebates and incentives to PSE customers in the City of Seattle that qualify for the applicable rebate. PSE's comprehensive portfolio of residential, small business and commercial rebates and grants will deliver over 8 million dollars in direct incentives to customers. In addition, PSE's team of experienced program staff will ensure expeditious delivery of these programs.

PSE's energy efficiency programs for our customers range from rebates on energy-efficient furnaces and appliances, to engineering consultations for commercial and industrial projects, to tailored grants for retrofits and upgrades in energy-intensive buildings. Incentives for this program will only be paid when work is conducted on eligible homes in accordance with our quality standards. All of our program incentives are listed on our website and include certain eligibility criteria which must be followed.

Puget Sound Energy has a strong commitment to helping our customers reduce their energy consumption and our energy efficiency programs will provide even greater value to the target audience in this program proposal. The City of Seattle and their partners collaboratively planned this multi-faceted program based on our shared objectives and strengths. Therefore, we strongly support the funding of this grant application. We are committed to working with the City and its partners to help promote energy efficiency retrofit work within our service area.

Sincerely,

Cal Shirley  
Vice President  
Energy Efficiency Services  
Puget Sound Energy



# City of Seattle

Gregory J. Nickels, Mayor

## Seattle City Light

Jorge Carrasco, Superintendent

December 14, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

On behalf of Seattle City Light, I am writing to confirm our support for the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up program – the Seattle Neighborhood WEB (Weatherize Every Building) program. Seattle City Light has a long history of investment conservation – our energy efficiency programs and services for residential and business customers are nationally and internationally recognized for innovation and excellence. Since 1977, conservation has been Seattle's energy resource of choice.

Our mission is to provide a full-range of cost-effective energy efficiency service to our customers, in partnership with our communities to sustain our environment for future generations. Launched in 2008, our 5 Year Conservation plan calls for a \$185 million investment in dozens of efficiency programs will save customers more than \$310 million in their residential and business bills over five years and create more than 1,000 green jobs.

The proposed Neighborhood WEB program will help Seattle City Light to reach customers in the target district and assist us in meeting our conservation targets. We are pleased to pledge the following programmatic and financial support:

- During the three year grant term, we can offer over \$18 million in rebate dollars to support retrofit projects in target building sectors.
- We plan to spend over \$18 million in program dollars to support conservation Citywide. If this project is awarded, we would be willing to dedicate a percentage of these program dollars to the target sector.
- We will work with ShoreBank Enterprise Cascadia and the City of Seattle to make repayment of retrofit financing available on the utility bill for SCL customers
- We will actively participate in program delivery, marketing and outreach, as well as monitoring and verification for the duration of the project.



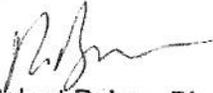
700 Fifth Avenue, P.O. Box 34023, Seattle, WA 98124-4023

Tel: (206) 684-3000, TTY/TDD: (206) 684-3225, Fax: (206) 625-3709

An equal employment opportunity employer. Accommodations for people with disabilities provided upon request.

Seattle City Light looks forward to partnering with Puget Sound Energy and the City of Seattle to advance innovative new approaches to retrofit delivery.

Sincerely,



Robert Balzar, Director  
Conservation Resources Division  
Seattle City Light





# Climate Solutions

December 7, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Dear Mr. Mann:

On behalf of Climate Solutions, I write in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. If funded, the Retrofit Ramp-Up program will address key regional barriers to achieving higher numbers of building energy efficiency retrofits.

Climate Solutions' mission is to accelerate practical and profitable solutions to global warming. Since 1998, Climate Solutions has led highly successful climate and clean energy initiatives in the Northwest states of Oregon, Washington, Idaho, and Montana, while supporting and building the base for strong national action to address climate change.

Climate Solutions has a long history of working with the City of Seattle on a variety of climate change-related issues, and we have been immensely impressed by the dedication and skill of those we have worked with. Seattle has been a global leader in putting forward a powerful vision for cities, highlighted by outgoing Seattle Mayor Greg Nickels' highly successful Mayors Climate Initiative. The City has also been a leader in achieving real reductions in greenhouse gas emissions through cutting-edge work on green buildings, energy efficiency, and more.

Climate Solutions works with organizations and cities throughout the nation, and there is no question that Seattle is firmly established as a true national leader on climate change. The City has a track record of success, and the foundation for enormous continued progress moving forward. Any effective program at the scale required for this grant will require strong leadership, an effective city staff, a track record of success, and support from the public and key business, labor, and other constituencies. Seattle is very strong in all of these areas.

The City of Seattle has been a leader in advancing building energy efficiency policies, workforce training programs, financing mechanisms, and energy performance disclosure systems, so much so that many jurisdictions and organizations throughout Washington State are modeling their energy efficiency planning frameworks after the programs and policies Seattle pioneered.

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**Olympia:** 219 Legion Way SW, Suite 201 • Olympia, WA 98501 • 360-352-1763 • fax: 360-943-4977  
**Seattle:** 1402 Third Ave, Suite 1305 • Seattle, WA 98101 • 206-443-9570 • fax: 206-624-2022  
**Portland:** 721 NW Ninth Ave, Suite 236 • Portland, OR 97209 • 503.227.8928  
[www.climatesolutions.org](http://www.climatesolutions.org)

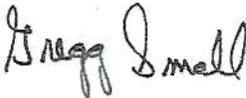
But we all know that there is more work to be done to meet our regional efficiency goals and there is a huge opportunity before us to create good jobs and save money for consumers by making our buildings more energy-efficient. Retrofit Ramp-Up dollars will allow Seattle to build on its successes to deliver a market-transforming program model that will:

- Achieve a minimum of 30% energy savings over current use and reach at least 25% of buildings within target areas of all building sectors
- Provide a reliable program of solid delivery with well-thought-out outreach/education
- Offer 'proof of concept' for innovative, market-transforming, and replicable financing mechanisms.

As it has in the past, Climate Solutions will participate in regular collaborative meetings with the City of Seattle to exchange ideas, brainstorm on overcoming barriers, and learn from Seattle program staff and other involved parties about the success of the Retrofit Ramp-Up program.

We believe the City of Seattle's Retrofit Ramp-Up program will help spur a fundamental change in the way that our region perceives and pursues energy efficiency opportunities and as such, we are fully supportive of the City of Seattle's application.

Sincerely,



Gregg Small  
Executive Director



A 501(c)(3) nonprofit improving public health and environmental quality through citizen engagement and stewardship  
650 S. Orcas Street, Suite 220, Seattle, WA 98108, (206)762-2553, fax: (206)762-1979, [www.eosalliance.org](http://www.eosalliance.org)

December 9, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

On behalf of EOS Alliance I am writing in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. If funded, the Retrofit Ramp-Up program will address key regional barriers to achieving higher numbers of building energy efficiency improvements. Seattle's program will serve as a replicable demonstration, informing the design of future energy efficiency programs throughout the State of Washington and the Pacific Northwest for years to come.

As a nonprofit organization focusing on climate change and resource conservation, EOS Alliance is heavily interested in seeing improved energy efficiency throughout the Puget Sound area. Serving close to 7,000 people a year – nearly half of those in the Puget Sound region - our organization provides energy audits, weatherization and efficiency retrofits for residential and commercial buildings. Additionally, we support green jobs and workforce development as well as work on habitat restoration, civic leadership training, youth environmental education and technical environmental training. The Retrofit Ramp-Up program goes hand-in-hand with our mission to increase energy efficiency and to create a more sustainable community and world. EOS Alliance has developed a successful community-based approach to conservation with our Green-Blocks™ program by improving the energy efficiency of ten residential city blocks in Seattle. This program has already provided participants with the first Energy Performance Scores (EPS) in the state and serves as one of the successful models for neighborhood-scale conservation.

The City of Seattle has made great strides in advancing building energy efficiency policies, workforce training programs, financing mechanisms, and energy performance disclosure systems (like the EPS mentioned above). Already, many jurisdictions and organizations throughout Washington State are modeling their energy efficiency planning frameworks from the programs and policies Seattle has pioneered. However, there is more work to be done to meet our regional efficiency goals. Retrofit Ramp-Up dollars will allow Seattle to build on current successes to deliver a market-transforming model that will: 1) achieve a minimum of 30 percent savings over current use and reach at least 25 percent of buildings within target areas across all building sectors; 2) provide

a reliable portfolio of program delivery and outreach/education models; and 3) offer 'proof of concepts' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

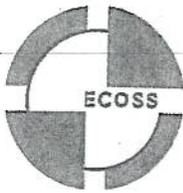
Furthermore, as a partner we will participate in regular collaborative meetings to exchange ideas, brainstorm on overcoming barriers, and learn from Seattle program staff and other involved parties about the success of the Retrofit Ramp-Up program.

EOS Alliance believes this program will help spur a fundamental change in the way our region perceives and pursues energy efficiency opportunities and we are fully supportive of the City of Seattle's Retrofit Ramp-Up program application.

Sincerely,

A handwritten signature in black ink, appearing to read "Erick McWayne". The signature is fluid and cursive, with a large initial "E" and "M".

Erick McWayne  
Executive Director and Founder, EOS Alliance



**Environmental  
Coalition of  
South Seattle**  
A 501 (c) (3) Non-Profit Organization

*Providing Environmental  
Education and Assistance to  
Businesses and Communities  
in the Puget Sound Region*

December 5, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

On behalf of ECOSS, I am writing in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. If funded, the Retrofit Ramp-Up program will address key regional barriers to achieving higher numbers of building energy efficiency retrofits. Seattle's program will serve as a demonstration, informing the design of future energy efficiency programs throughout the State of Washington and the Pacific Northwest for years to come.

ECOSS is a Puget Sound, environmental non-profit that exists to help small businesses and diverse communities implement sustainable practices. Though sustainable practices have experienced growing popularity in our region and the United States as whole, there are many communities that, because of lack of knowledge and resources or language and cultural barriers, have yet to enjoy the benefits of energy efficiency retrofits. The Retrofit Ramp-Up program will provide essential resources to help businesses and diverse communities reduce their utility bills and environmental footprint.

The City of Seattle has made great strides in advancing building energy efficiency policies, workforce training programs, financing mechanisms, and energy performance disclosure systems. Already, many jurisdictions and organizations throughout Washington State are modeling their energy efficiency planning frameworks from the programs and policies Seattle has pioneered. However, there is more work to be done to meet our regional efficiency goals. Retrofit Ramp-Up dollars will allow Seattle to build on current successes to deliver a market-transforming program model that will:

- Achieve a minimum of 30% savings over current use and reach at least 25% of buildings within target areas across all building sectors;
- provide a reliable portfolio of program delivery and outreach/education models; and
- offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

Furthermore, as a partner we will participate in regular collaborative meetings to exchange ideas, brainstorm on overcoming barriers, and learn from Seattle program staff and other involved parties about the success of the Retrofit Ramp-Up program.

ECOSS believes this program will help spur a fundamental change in the way our region perceives and pursues energy efficiency opportunities and are fully supportive of the City of Seattle's Retrofit Ramp-Up program application.

Sincerely,

Kevin Burrell  
Executive Director

The City of Seattle has received more than 77 letters of support for its grant application from a wide spectrum of stakeholders. Listed below are the entities that have formally expressed their support for the grant application.

**Elected Officials**

- Governor Christine Gregoire
- Speaker Frank Chopp - 43<sup>rd</sup> Legislative District
- State Senator Reuven Carlyle - 36<sup>th</sup> Legislative District
- State Senator Jeanne Kohl-Welles - 36<sup>th</sup> Legislative District
- State Senator Margarita Prentice - 11<sup>th</sup> Legislative District
- State Senator Adam Kline - 37<sup>th</sup> Legislative District
- State Senator Ken Jacobsen – 46<sup>th</sup> Legislative District
- State Representative Eileen Cody - 34<sup>th</sup> Legislative District
- State Representative Mary Lou Dickerson - 36<sup>th</sup> Legislative District
- State Representative Phyllis Gutierrez Kenney - 46<sup>th</sup> Legislative District
- State Representative Bob Hasegawa - 11<sup>th</sup> Legislative District
- State Representative Sharon Nelson - 34<sup>th</sup> Legislative District
- State Representative Eric Pettigrew - 37<sup>th</sup> Legislative District
- State Representative Scott White - 46<sup>th</sup> Legislative District

**Local Governments/Public Agencies**

- King County Executive Dow Constantine
- City of Seattle Mayor Greg Nickels
- City of Seattle Mayor-Elect Michael McGinn
- Seattle City Council
- City of Bainbridge Island
- City of Mercer Island
- Puget Sound Clean Air Agency
- Puget Sound New Energy Solutions
- Puget Sound Regional Council/Prosperity Partnership
- Snohomish County Public Utility District
- Washington State Housing Finance Commission
- Washington State University Energy Extension

**Utilities**

- Puget Sound Energy
- Seattle City Light
- Seattle Steam Company

## **Community Organizations**

### Local

- Climate Solutions
- EOS Alliance
- Environmental Coalition of South Seattle
- Got Green - White Center Community Development Association
- NW Energy Coalition
- Rainier Beach Community Empowerment Coalition
- Sustainable Communities ALL Over Puget Sound
- Sustainable Works
- Sound Alliance

### National

- Community Benefits Law Center
- Green For All
- Living Cities
- Emerald Cities Collaborative
- National Development Council
- National Trust for Historic Preservation - Green Lab

### **Business Partners:**

- BuildingRunner
- Cascadia Consulting Group
- Earth Advantage Institute
- EnergySavvy.com
- Enterprise Community Partners
- EqRM
- G2B Ventures
- HouseRunner
- MacDonald-Miller Facility Solutions, Inc
- McKinstry Company
- Microsoft
- NBBJ
- O Power (formerly Positive Energy)
- Seafreeze Cold Storage
- Seattle-Northwest Securities (SNW)
- Seneca Real Estate Group Inc.
- ShoreBank Enterprise Cascadia
- Smart Energy Project
- Working Green Consulting

**Business Associations:**

- BOMA Seattle King County
- Downtown Seattle Association
- Greater Seattle Chamber of Commerce
- Home Performance Washington
- Northwest Energy Efficiency Council
- Seattle King County Realtors

**Workforce Training:**

- Seattle Jobs Initiative
- Workforce Development Council of Seattle – King County
- Puget Sound SAGE

**Labor Organizations:**

- Cement Masons and Plasterers Local 528
- IBEW Local 46
- Laborers' International Union of North America
- Sheet Metal Workers International Association – Local Union 66
- Seattle/King County Building & Construction Trades Council
- United Association of Journeymen and Apprentices of Plumbing and Pipefitting Industries

CHRISTINE O. GREGOIRE  
Governor



STATE OF WASHINGTON  
OFFICE OF THE GOVERNOR

P.O. Box 40002 • Olympia, Washington 98504-0002 • (360) 753-6780 • [www.governor.wa.gov](http://www.governor.wa.gov)

December 10, 2009

The Honorable Steven Chu  
Secretary of the Department of Energy  
U.S. Department of Energy  
1000 Independence Avenue SW  
Washington, D.C. 20585

**RE: Endorsement of proposal to Recovery Act: Energy Efficiency and Conservation Block Grants – Competitive Solicitation: General Innovation Fund Program, FOA: DE-FOA-0000148**

Dear Secretary Chu:

Thank you again for your leadership on energy issues. I can't tell you how much the state of Washington values having a strong partner at the Department of Energy.

I am writing today to support an innovative proposal put forward by the City of Seattle to weatherize homes and institutions, achieving significant density in priority neighborhoods. This proposal has great promise to finally offer ongoing access to capital for weatherization. The partnership that is putting forward this proposal has worked diligently to create a package that is attractive to homeowners, financial institutions, utilities and investors.

The crux of the proposal is to offer fuel blind energy performance audits and ratings or labels, coupled with a simplified repayment program that is connected to utility bills. The intent is to ensure that customers in the Seattle area can afford the loans and that investors will be repaid. The proposal will initially focus on the residential and small commercial retrofit market, where access to capital remains the single greatest barrier to investments in efficiency, but will expand over time to address all building sectors in the City and ultimately across the state.



The Honorable Steven Chu

December 10, 2009

Page 2

I am very impressed at this effort to focus on neighborhoods one at a time to increase public awareness, reduce implementation costs and obtain maximum energy savings. At the state level, we see this Seattle-centered proposal as being consistent with our effort to capture all the cost-effective energy savings. The proposed program will pilot a range of strategies with the hope to identify effective models that can be scaled up to provide access to financing and measurable conservation across our varied geography, ownership and utility structures. I look forward to seeing how we may expand this program into other parts of our state.

I am committed to make Washington State a leader in energy efficiency, energy security, reducing our climate impact and creating new green jobs. I believe this proposal in the city of Seattle can lead to important first steps for Washington as a whole. We know that results must happen home by home and building by building through programs that are efficient and accountable. I can assure that the state of Washington will continue to support local efforts to make a difference and create success stories that can be repeated throughout America.

Thank you again for your leadership and support.

Sincerely,



Christine O. Gregoire  
Governor

STATE REPRESENTATIVE  
43rd DISTRICT

FRANK CHOPP  
SPEAKER OF THE HOUSE

State of  
Washington  
House of  
Representatives

RULES  
CHAIRMAN

December 11, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

As the Speaker of the House and in the interest of my constituents in the 43rd Legislative District and the citizens of Seattle, I am writing in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. The program focuses on removing the most vital barriers to reaching greater numbers of building energy efficiency retrofits.

I am very impressed at this effort to focus on neighborhoods one at a time to increase public awareness, reduce implementation costs and obtain maximum energy savings. Seattle's program will act as a model, informing the design of future energy efficiency programs throughout the State of Washington and the Pacific Northwest for years to come.

Specifically, the Retrofit Ramp-Up grant will enable Seattle to build on our current successes to deliver a market-transforming program model that will help us reach a minimum of 30 percent savings over current use and reach at least 25 percent of buildings within target areas across all building sectors; provide a reliable portfolio of program delivery and outreach and education models; and offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

If funded, this innovative proposal to catalyze weatherization and energy efficiency will impact significant populations in priority neighborhoods and is a package that is attractive to a variety of stakeholder groups, including homeowners, financial institutions, utilities and investors.

I am fully supportive of the Retrofit Ramp-Up program application and I believe this proposal will help my constituents, as well as all Seattleites achieve our goals by addressing energy issues home by home and building by building through efficient and accountable strategies.

Sincerely,



Speaker Frank Chopp  
43rd Legislative District

December 7, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

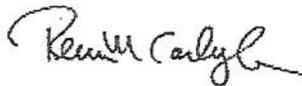
In the interest of my constituents in the 36th Legislative District and the citizens of Seattle, I am writing in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. This grant will enable Seattle to build on our current successes to deliver a market-transforming program model that will help us reach a minimum of 30% savings over current use and reach at least 25% of buildings within target areas across all building sectors; provide a reliable portfolio of program delivery and outreach and education models; and offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

The Retrofit Ramp-Up program focuses on removing the most vital barriers to reaching greater numbers of building energy efficiency retrofits. If funded, this innovative proposal to catalyze weatherization and energy efficiency will impact significant populations in priority neighborhoods and is a package that is attractive to a variety of stakeholder groups, including homeowners, financial institutions, utilities and investors.

While we have achieved much progress within the City and Washington State, much work still remains to meet our regional efficiency goals. Seattle's program will act as a model, informing the design of future energy efficiency programs throughout the State of Washington and the Pacific Northwest for years to come.

I am fully supportive of the Retrofit Ramp-Up program application and I believe this proposal will help my constituents, as well as all Seattleites achieve our goals by addressing energy issues home by home and building by building through efficient and accountable strategies.

Sincerely,



Senator Reuven Carlyle  
36th Legislative District



**Olympia Office:**  
219 John A. Cherberg Building  
PO Box 40436  
Olympia, WA 98504-0436  
Phone: (360) 786-7670  
FAX: (360) 786-7450  
e-mail: [kohl-welles.jeanne@leg.wa.gov](mailto:kohl-welles.jeanne@leg.wa.gov)

## Washington State Senate

**Senator Jeanne Kohl-Welles**  
36<sup>th</sup> Legislative District

<http://senatedemocrats.wa.gov/senators/kohlwelles/>

**District Office:**  
3131 Western Avenue,  
Suite 421  
Seattle, WA 98121  
Phone: (206) 281-6854  
Fax: (206) 216-3182

December 7, 2009

**Michael Mann, Acting Director**  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

On behalf of my constituents in the 36th Legislative District and the citizens of Seattle, I am writing in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. The Retrofit Ramp-Up program focuses on removing the most vital barriers to reaching greater numbers of building energy efficiency retrofits. If funded, this innovative proposal to catalyze weatherization and energy efficiency will impact significant populations in priority neighborhoods and is a package that is attractive to a variety of stakeholder groups, including homeowners, financial institutions, utilities and investors.

The Retrofit Ramp-Up grant will enable Seattle to build on our current successes to deliver a market-transforming program model that will help us reach a minimum of 30% savings over current use and reach at least 25% of buildings within target areas across all building sectors; provide a reliable portfolio of program delivery and outreach and education models; and offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

I am very impressed at this effort to focus on neighborhoods one at a time to increase public awareness, reduce implementation costs and obtain maximum energy savings. Seattle's program will act as a model, informing the design of future energy efficiency programs throughout the State of Washington and the Pacific Northwest for years to come.

I am fully supportive of the Retrofit Ramp-Up program application and I believe this proposal will help my constituents, as well as all Seattleites achieve our goals by addressing energy issues home by home and building by building through efficient and accountable strategies.

Sincerely,

A handwritten signature in cursive script that reads "Jeanne Kohl-Welles".

Senator Jeanne Kohl-Welles  
Chair, Senate Labor, Commerce & Consumer Protection Committee  
36th Legislative District



## Washington State Senate

**Senator Margarita Prentice**  
Chair, Ways & Means Committee  
11<sup>th</sup> Legislative District

Olympia Address:  
PO Box 40411  
Olympia, WA 98504-0411

Telephone:  
(360) 786-7616  
E-mail: prentice\_ma@leg.wa.gov

December 7, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment  
City of Seattle  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Dear Mr. Mann:

On behalf of my constituents in the 11th Legislative District, I'm writing to express strong support for the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. This program addresses crucial regional barriers in reaching widespread building energy efficiency retrofits.

Seattle's program will be the model for future energy efficiency programs throughout the Pacific Northwest. The City has made a great deal of progress, but much work still remains in order to meet regional efficiency goals. Specifically, Seattle will use this grant to build on current successes to deliver a market-changing program that will:

- reach a minimum of 30% savings over current use and reach at least 25% of buildings within target areas across all building sectors;
- provide a reliable portfolio of program delivery and outreach and education models;
- and, offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

This innovative weatherization and energy efficiency model will greatly benefit my constituents as well as the entire northwest. I urge your serious consideration of Seattle's application. Please contact me if you wish to discuss this further.

Sincerely,

**MARGARITA PRENTICE**  
*State Senator - 11th Legislative District*  
*Chair, Ways and Means Committee*



Olympia Address:  
223 John A. Cherberg Building  
PO Box 10137  
Olympia, WA 98501-0137  
E-mail: kline.adam@leg.wa.gov

## Washington State Senate

Senator Adam Kline  
37th Legislative District

Telephone:  
(360) 786-7688  
FAX: (360) 786-7450  
Legislative Hotline: 1-800-526-6000  
TTY: 1-800-635-9993  
December 11, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

In the interest of my constituents in the 37th Legislative District, I am writing in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. The program concentrates on removing critical regional barriers to reaching greater numbers of building energy efficiency retrofits. If funded, this innovative proposal to catalyze weatherization and energy efficiency will impact significant populations in priority neighborhoods, particularly in the 37th Legislative District. Further, this a package that is attractive to a variety of stakeholder groups, including homeowners, financial institutions, utilities and investors.

I am committed to making the City of Seattle a leader in energy efficiency, reducing our climate impact and creating new green jobs and believe this program will help spur a fundamental change in the way our region perceives and pursues energy efficiency opportunities. Further, I am very impressed at this effort to focus on neighborhoods one at a time to increase public awareness, reduce implementation costs and obtain maximum energy savings. Seattle's program will act as a model, informing the design of future energy efficiency programs throughout the State of Washington and the Pacific Northwest for years to come.

The Retrofit Ramp-Up program will enable Seattle to build on current successes to deliver a market-transforming program model that will help us reach a minimum of 30 percent savings over current use and reach at least 25 percent of buildings within target areas across all building sectors; provide a reliable portfolio of program delivery and outreach and education models; and offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

I am fully supportive of the Retrofit Ramp-Up program application and I believe this proposal will help my constituents in the 37th Legislative District, as well as all Seattleites achieve our goals by addressing energy issues home by home and building by building through efficient and accountable strategies.

Sincerely,

  
Senator Adam Kline  
37th Legislative District





## Washington State Senate

237 John A. Cherberg Building  
314 Sid Snyder Ave. SW  
PO Box 40446  
Olympia, WA 98504-0446

**Senator Ken Jacobsen**  
46th Legislative District

Phone: (360) 786-7690  
FAX: (360) 786-1446  
Seattle Voice Mail: (206) 515-0750  
E-mail: jacobsen.ken@leg.wa.gov

December 7, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

Today, I write in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application.

As you know, the Retrofit Ramp-Up program concentrates on critical regional barriers to reaching greater numbers of building energy efficiency retrofits. This innovative proposal is sure to impact significant populations in priority neighborhoods, such as those within my legislative district, as well as being of interest to a variety of stakeholder groups, including homeowners, financial institutions, utilities and investors to name a few.

Seattle has made progress in advancing building energy efficiency policies and I believe this proposal will continue to drive that effort. If funded, Seattle can continue to act as a model, informing the design of future energy efficiency programs throughout the State of Washington and the Pacific Northwest for years to come.

Thank you for your consideration.

Sincerely,

  
Ken Jacobsen, Senator  
46<sup>th</sup> Legislative District - Seattle

State of  
Washington  
House of  
Representatives



December 8, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

I am writing on behalf of my constituents in the 34th Legislative District to support the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. Specifically, this grant will enable the City to build upon current successes to deliver a market-transforming program model that will help us reach a minimum of 30% savings over current use and reach at least 25% of buildings within target areas across all building sectors; provide a reliable portfolio of program delivery and outreach and education models; and offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

I am very pleased that the City has already made significant progress in advancing building energy efficiency policies, workforce training programs, financing mechanisms, and energy performance disclosure systems. The City's pioneering efforts are also being modeled by many jurisdictions and organizations throughout Washington State in other energy efficiency planning frameworks.

While we have achieved much progress within the City and Washington State, much work still remains to meet our regional efficiency goals.

I am fully support the Retrofit Ramp-Up program application and I believe this proposal will be beneficial to the residents of the 34<sup>th</sup> district, as well as all Seattleites, and will help achieve our goals by addressing energy issues home by home and building by building through efficient and accountable strategies.

Sincerely,

Rep. Eileen Cody  
34th Legislative District

STATE REPRESENTATIVE  
36th DISTRICT  
MARY LOU DICKERSON

State of  
Washington  
House of  
Representatives



HUMAN SERVICES  
CHAIR  
ECOLOGY & FORESTS  
TRANSPORTATION

December 7, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

On behalf of my constituents in the 36th Legislative District, I would like express support for the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. Specifically, this grant will enable the City to build upon current successes to deliver a market-transforming program model that will help us reach a minimum of 30 percent savings over current use and reach at least 25 percent of buildings within target areas across all building sectors; provide a reliable portfolio of program delivery and outreach and education models; and offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

While we have already achieved much progress within the City and Washington State, much work still remains to meet our regional efficiency goals.

I am fully supportive of the Retrofit Ramp-Up program application and I believe this proposal will help my constituents, as well as all Seattleites achieve our goals by addressing energy issues home by home and building by building through efficient and accountable strategies.

If funded, this innovative proposal to catalyze weatherization and energy efficiency will impact significant populations in priority neighborhoods and is a package that is attractive to a variety of stakeholder groups, including homeowners, financial institutions, utilities and investors. Thank you for considering this important grant, which will benefit our city and its people in numerous ways.

Sincerely,

A handwritten signature in cursive script that reads "Mary Lou Dickerson".

Representative Mary Lou Dickerson  
36th Legislative District

STATE REPRESENTATIVE  
46<sup>th</sup> DISTRICT  
PHYLLIS GUTIERREZ KENNEY

State of  
Washington  
House of  
Representatives



COMMUNITY & ECONOMIC  
DEVELOPMENT & TRADE  
CHAIR  
WAYS & MEANS  
GENERAL GOVERNMENT  
APPROPRIATIONS  
JOINT LEGISLATIVE COMMITTEE  
ON ECONOMIC DEVELOPMENT  
& INTERNATIONAL RELATIONS

December 7, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

In the interest of my constituents in the 46th Legislative District and the citizens of Seattle, I am writing in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. This grant will enable Seattle to build on our current successes to deliver a market-transforming program model that will help us reach a minimum of 30% savings over current use and reach at least 25% of buildings within target areas across all building sectors; provide a reliable portfolio of program delivery and outreach and education models; and offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

The Retrofit Ramp-Up program focuses on removing the most vital barriers to reaching greater numbers of building energy efficiency retrofits. If funded, this innovative proposal to catalyze weatherization and energy efficiency will impact significant populations in priority neighborhoods and is a package that is attractive to a variety of stakeholder groups, including homeowners, financial institutions, utilities and investors.

While we have achieved much progress within the City and Washington State, much work still remains to meet our regional efficiency goals. Seattle's program will act as a model, informing the design of future energy efficiency programs throughout the State of Washington and the Pacific Northwest for years to come.

I am fully supportive of the Retrofit Ramp-Up program application and I believe this proposal will help my constituents, as well as all Seattleites achieve our goals by addressing energy issues home by home and building by building through efficient and accountable strategies.

Sincerely,

A handwritten signature in black ink, appearing to read "Phyllis Gutierrez Kenney".

Representative Phyllis Gutierrez Kenney  
46th Legislative District

STATE REPRESENTATIVE  
11<sup>TH</sup> DISTRICT  
BOB HASEGAWA

State of  
Washington  
House of  
Representatives



FINANCE  
VICE-CHAIR  
HIGHER EDUCATION  
TECHNOLOGY, ENERGY  
& COMMUNICATIONS  
RULES

December 14, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

On behalf of my constituents in the 11th Legislative District, I am writing in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. This important program concentrates on removing critical regional barriers to obtaining greater numbers of building energy efficiency retrofits. If funded, this innovative proposal to catalyze weatherization and energy efficiency will impact significant populations in priority neighborhoods and is a package that is attractive to a variety of stakeholder groups, including homeowners, financial institutions, utilities and investors.

The City is putting forth an excellent effort to focus on neighborhoods one at a time to increase public awareness, reduce implementation costs and obtain maximum energy savings. Seattle's program will act as a model, informing the design of future energy efficiency programs throughout the State of Washington and the Pacific Northwest for years to come.

Furthermore, I am pleased the City has already made significant progress in advancing building energy efficiency policies, workforce training programs, financing mechanisms, and energy performance disclosure systems. The City's pioneering efforts are also being modeled by many jurisdictions and organizations throughout Washington State in other energy efficiency planning frameworks.

I am committed to making the City of Seattle a leader in energy efficiency, reducing our climate impact and creating new green jobs and believe this program will help spur a fundamental change in the way our region perceives and pursues energy efficiency opportunities. I am fully supportive of the Retrofit Ramp-Up program application and I believe this proposal will help my constituents, as well as all Seattleites achieve our goals by addressing energy issues home by home and building by building through efficient and accountable strategies.

Sincerely,

Representative Bob Hasegawa  
11<sup>TH</sup> Legislative District

LEGISLATIVE OFFICE: 421 JOHN L. OBBINS BUILDING, PO BOX 40000, OLYMPIA, WA 98504-0000 • 360-780-7802  
DISTRICT OFFICE: 219 1ST AVENUE SOUTH, SUITE 207, SEATTLE, WA 98104 • 206-787-5754  
TOLL FREE LEGISLATIVE HOTLINE: 1-800-562-6000 • TDD: 1-800-637-9991  
E-MAIL: bob.hasegawa@leg.wa.gov

PRINTED ON RECYCLED PAPER

STATE REPRESENTATIVE  
34th DISTRICT  
SHARON NELSON

State of  
Washington  
House of  
Representatives



LOCAL GOVERNMENT  
APPROPRIATIONS SUBCOMMITTEE  
ON GENERAL GOVERNMENT  
& AUDIT REVIEW  
AGRICULTURE &  
NATURAL RESOURCES

December 10, 2009

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

Mr. Mann:

I write to express my support for the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. If funded, this innovative proposal to catalyze weatherization and energy efficiency will provide energy retrofits in priority neighborhoods. The grant request is supported by a variety of stakeholder groups, including homeowners, financial institutions, utilities and investors.

The Retrofit Ramp-Up program will enable Seattle to continue to work to improve energy efficiency in buildings; provide a reliable portfolio of program delivery and outreach and education models; and offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

This grant will enable Seattle to continue to lead by example on climate issues, spurring a fundamental change in the way our region perceives and pursues energy efficiency opportunities. Seattle's program can act as a model for other communities around our state, informing the design of future energy efficiency programs for years to come.

At the state legislature, we have been working to encourage more efficient use of energy in the built environment. Most recently, I strongly supported the passage of House Bill 1747, reducing climate pollution in the built environment. This grant request would benefit my constituents by allowing them to reduce their spending on energy use and by providing a cleaner environment for us all, and I am pleased to be able to support it.

Sincerely,

A handwritten signature in cursive script that reads "Sharon K. Nelson".

Sharon Nelson  
State Representative, 34<sup>th</sup> District

Michael Mann, Acting Director  
Office of Sustainability and Environment, City of Seattle  
Seattle Municipal Tower  
700 5th Avenue, Suite 2748  
Seattle, WA 98124

December 7, 2009

Dear Mr. Mann:

In the interest of my constituents in the 37th Legislative District and the citizens of Seattle, I am writing in support of the City of Seattle's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application. This grant will enable Seattle to build on our current successes to deliver a market-transforming program model that will help us reach a minimum of 30 percent savings over current use and reach at least 25 percent of buildings within target areas across all building sectors; provide a reliable portfolio of program delivery and outreach and education models; and offer 'proof of concept' for innovative and market transforming financing mechanisms that are replicable and offer a high leverage ratio.

While we have achieved much progress within the City and Washington State, much work still remains to meet our regional efficiency goals. Seattle's program will act as a model, informing the design of future energy efficiency programs throughout the State of Washington and the Pacific Northwest for years to come.

The Retrofit Ramp-Up program focuses on removing the most vital barriers to reaching greater numbers of building energy efficiency retrofits. If funded, this innovative proposal to catalyze weatherization and energy efficiency will impact significant populations in priority neighborhoods and is a package that is attractive to a variety of stakeholder groups, including homeowners, financial institutions, utilities and investors.

I am fully supportive of the Retrofit Ramp-Up program application and I believe this proposal will help my constituents, as well as all Seattleites achieve our goals by addressing energy issues home by home and building by building through efficient and accountable strategies.

Sincerely,

A handwritten signature in black ink, appearing to read "Eric Pettigrew". The signature is written in a cursive style with a large, looping initial "E".

Representative Eric Pettigrew  
37th Legislative District