

Whereas, the State of Michigan legislature has enabled the creation of the DRCFA and support for funding for the purposes of acquiring, operating and making capital improvements the existing Cobo Convention Facility in Detroit which result in energy reduction and alternate energy solutions, and

Whereas, the DRCFA recognizes the vital importance of significantly reducing the current annual cost of energy to the future viability of the Cobo Convention Facility, and

Whereas, the DRCFA, based on its proximity and location in Detroit's central business district and its commitment to evaluate and consider all options to reduce its current energy source dependences, reduce capital equipment costs, and significantly lower annual its annual energy costs.

Now therefore, be it resolved, that the Detroit Regional Conventional Facility Authority Board acknowledges its endorsement and support for the in the City's initiative to obtain a Block Grant from the Department of Energy in response to FOA DE-FOA-000148 for the purposes developing centralized alternative energy source for Detroit's central business district.

And further, be it resolved that, the Detroit Regional Conventional Facility Authority Board authorizes the Board Chairman to execute an appropriate letter to the City of Detroit expressing the DRCFA's support for the City's proposal.

DTE Energy



December 14, 2009

The Honorable Steven Chu
United States Department of Energy
1000 Independence Avenue, SW
Washington, DC 20585

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program.

Dear Mr. Chu:

It is our pleasure to provide this letter of support to Michigan Saves for the "Michigan Retrofit Ramp-up Initiative (MRRRI)" application. We have participated in several discussions in the development of the framework for this competitive opportunity provided under the Energy Efficiency Conservation Block Grant program through the U.S. Department of Energy. This initiative is a significant opportunity for Michigan to rapidly put our unemployed workers back to work through retrofitting homes and buildings while enabling homeowners to save energy and money as well. The MRRRI framework reflects an innovative and strategic approach to developing long term sustainable programs that will advance energy efficiency broadly throughout the state. As partners to this grant, our team has a significant contribution to offer the program.

DTE Energy Co. (NYSE: DTE) is a diversified energy company involved in the development and management of energy-related businesses and services nationwide. As an integrated energy company, DTE provides natural gas and electric utility services to 3.4 million Michigan homes and businesses and energy-related services to businesses and industries nationwide.

Our largest operating subsidiaries are our utilities: Detroit Edison and Michigan Consolidated Gas Co. (MichCon). Our electric and gas utility businesses have each been in operation for over a century. Detroit Edison generates, transmits and distributes electricity to 2.2 million customers in southeastern Michigan. With an 11,094 megawatt system capacity, the company uses coal, nuclear fuel, natural gas, hydroelectric pumped storage, and renewable sources to generate its electrical output. Founded in 1903, Detroit Edison is the largest electric utility in Michigan and one of the largest in the nation.

MichCon is engaged in the purchase, storage, transmission, distribution, and sale of natural gas to approximately 1.2 million customers in Michigan. The company owns and operates 278 storage wells representing approximately 34 percent of the underground working capacity in Michigan. There is more gas storage capacity in Michigan than in any other state. Founded in 1849, MichCon is one of the nation's largest natural gas utilities.

For 13 years, Detroit Edison's Energy Partnership has offered on-site energy management services to its largest industrial customers, resulting in identified savings opportunities for those customers in excess of \$1.5 billion. This year we developed Energy Optimization (EO) programs for all customers of each utility. Under these programs, customers can take advantage of incentives and rebates on energy saving measures. We launched the programs this year with an initial combined budget exceeding \$30 million and expect this will increase to over \$100 million by 2012.

The Honorable Steven Chu
December 14, 2009
Page 2

Our experience with EO and the Energy Partnership provides a solid basis for structuring and implementing the MRRI. In particular, we plan to work with other stakeholders to determine how a neighborhood sweep approach could increase customer adoption of energy efficiency, lower the costs of delivering those services, and improve the persistence of achieved savings. We expect to use these results in our ongoing EO programs, making those programs more effective, providing energy and cost saving opportunities to more customers, and sustaining the efforts of this grant for years to come.

Our participation includes:

- Administrative requirements of Pilot Implementation for all pilots within DTE service territories. While other partners will execute the pilots, and they or the state will make disbursements of incentive/rebate monies, we will utilize our vendors where needed and we assume those costs will be incorporated into the program costs. To the extent that we are able to absorb these costs within the scope of our existing efforts, we will maximize the customer use of MRRI funding and provide leverage for those funds.
- Total costs will be minimized by utilizing common measures and incentives with our EO programs; however to the extent this is not possible/desirable, there will be some incremental costs to administer and evaluate. The EO program provides direct leverage for the MRRI.
- We would also target and more heavily market our existing EO programs in the selected neighborhoods. We have a number of programs for low-income, other residential, and small commercial customers that will be relevant to this effort. Besides our broader marketing efforts, we could target some direct mail to the selected neighborhoods and/or use our local community service representatives to help promote the neighborhood sweep.
- We will integrate the MRRI programs with our existing programs where practical and sensible. These include our smart grid program (Smart Currents), Solar Currents, and Energy Optimization as well as low income assistance and others.
- We also intend to continue to share information gained through our existing neighborhood sweep type program in the Osborn neighborhood of Detroit, as well as participate in the evaluation of the neighborhood sweeps. This will enable a fast start to the MRRI as well as building on lessons already learned.

DTE Energy enthusiastically supports this application and believes this will be a very successful Michigan Retrofit Program. We look forward to working with all of the stakeholders on this important initiative!

Sincerely,



Michael A. McNalley
Director, Energy Efficiency and
Business Energy Services
DTE Energy Company

cc: Mr. Stanley F. Pruss
Ms. Amy A. Butler
Mr. Jeff Williams



December 10, 2009

The Honorable Dr. Steven Chu, Secretary of Energy
United States Department of Energy
1000 Independence Avenue, SW
Washington, DC 20585

Dear Dr. Chu,

Re: Energy Efficiency Community Block Grant (EECBG)

We are pleased to support the efforts of the City of Detroit, through the Detroit Economic Growth Corporation, to secure Energy Efficiency Community Block Grant (EECBG) funding to support a comprehensive energy efficiency program in the City of Detroit. The Detroit-Wayne Joint Building Authority believes that energy efficiency retrofits will play an important role in our short and long-term capital improvement agenda. The City's EECBG program will support our efforts to incorporate energy efficiency retrofits into our building maintenance and in the implementation of our \$45 million facility master plan in a systematic and sustainable way.

The Detroit-Wayne Joint Building Authority (Authority) is Michigan's oldest Authority and owns and operates the 745,000 square foot Coleman A. Young Municipal Center which is the home of six branches of City of Detroit and County of Wayne government entities. In 2005 the Authority revised its *Mission Statement* and added "environmentally appropriate" as a guiding principle.

Applying this principle in its daily operations and focusing on "no-cost-low-cost" initiatives, the Authority has reduced its annual operating budget from \$15 million to \$8.6 million including a 50% reduction in utility expenses resulting in three *EPA Energy Star* designations. While participating in the ENERGY STAR initiative, the Authority has saved approximately \$1.8 million dollars annually in energy costs and has prevented greenhouse gas emissions equal to the electricity use from 1,156 households for a year or equal to the annual gas emissions from 1,598 passenger vehicles.

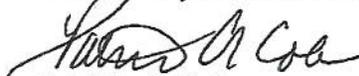
In 2008 the Authority completed an 18 month Facility Master Plan that is intended to guide \$45 million in long-term capital improvements that will result in considerable additional energy savings and carbon reductions and LEED Silver Certification. Without additional assistance from the EECBG program and financial leverage available from this grant funding, we will have limited capacity to fund and implement our facility master plan and achieve wholesale energy efficiency improvements at our facilities that we estimate will achieve an additional energy savings of approximately \$1 million over 6 years.

These energy savings will directly impact the City of Detroit and County of Wayne through a reduction in their rental payments and elimination of the likelihood of a required cash infusion for capital improvements. Furthermore, as the home of City and County governments, this program will help us achieve public recognition of the importance of energy efficiency both at a staff and leadership level, helping to sustain momentum for ongoing improvements over the long-term. Not only will this help us achieve better results for our constituents, but set an example for other institutions like ours.

We look forward to working with the Detroit Economic Growth Corporation and other partners to take advantage of the opportunities afforded by the EECBG grant. Through partnership with institutions like ours and many other private and public stakeholders, Detroit can be a national model of sustainable, energy-conscious development. We hope that you will support this application for funding.

Sincerely,

Detroit Wayne Joint Building Authority



Patricia A. Cole

Chairperson

December 9, 2009

The Honorable Steven Chu
United States Department of Energy
1000 Independence Avenue, SW
Washington, DC 20585

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program.

Dear Secretary Chu:

It is our pleasure to provide this letter of support for the Michigan Collaborative Retrofit Ramp-up Initiative (MRRI) proposal under Topic 1 of the FOA, as submitted by Michigan Saves.

We have participated in several discussions in the development of the framework for this competitive opportunity provided under the Energy Efficiency and Conservation Block Grant program through the U.S. Department of Energy. We concur with the belief there is a significant opportunity for Michigan to rapidly put our unemployed workers back to work through retrofitting homes and buildings while allowing homeowners to save energy and money as well. The MRRI framework reflects an innovative and strategic approach to developing long-term sustainable programs that will advance energy efficiency broadly throughout the state. We are especially encouraged that this proposal is bringing together entities from across the metropolitan Detroit region and the state in a collaborative fashion. We urge you to fund MRRI and help catalyze investment in communities where it is sorely needed.

Sincerely,



Emile Lauzzana, AIA, LEED AP
Project Director
Energy Works Michigan
215 East Washington, #201
Ann Arbor, MI 48104

CC:

Mr. Stanley F. Pruss
Director
Department of Energy, Labor, and Economic Growth
P.O. Box 30004
Lansing, MI 48909

Ms. Amy A. Butler
Director, Bureau of Energy Systems
Department of Energy, Labor, and Economic Growth
P.O. Box 30221
Lansing, MI 48909



OFFICE OF THE MAYOR
OFFICE OF CITY MANAGER

December 2, 2009

The Honorable Steven Chu
United States Department of Energy
1000 Independence Avenue, SW
Washington, DC 20585

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program.

Dear Secretary Chu:

It is our pleasure to provide this letter of support affirming our co-application with the Michigan Collaborative Retrofit Ramp-up Initiative (MRRI). This letter also serves as our authorization for the Michigan Saves and Michigan Suburbs Alliance non-profit organizations to apply on behalf of ourselves and the Michigan Collaborative under Topic 1 of the FOA.

We have participated in several discussions in the development of the framework for this competitive opportunity provided under the Energy Efficiency and Conservation Block Grant program through the U.S. Department of Energy. We concur with the belief there is a significant opportunity for Michigan to rapidly put our unemployed workers back to work through retrofitting homes and buildings while allowing homeowners to save energy and money as well. The MRRI framework reflects an innovative and strategic approach to developing long-term sustainable programs that will advance energy efficiency broadly throughout the state. As partners to this grant, our team has a significant contribution to offer the program.

It is our pleasure to offer our commitment to participate in this Initiative, which we feel will be a successful Michigan Retrofit Program.

Sincerely,

A handwritten signature in black ink, appearing to read "Jerry Ellis".

Jerry Ellis, Mayor

A handwritten signature in black ink, appearing to read "Steve Brock".

Steve Brock, City Manager

CC:

Mr. Stanley F. Pruss
Director and Chief Energy Office
Department of Energy, Labor, and Economic
Growth
P.O. Box 30004
Lansing, MI 48909

Ms. Amy A. Butler
Director, Bureau of Energy Systems
Department of Energy, Labor, and Economic
Growth
P.O. Box 30221
Lansing, MI 48909



**FERRIS STATE
UNIVERSITY**

**COLLEGE OF ENGINEERING
TECHNOLOGY
ENERGY CENTER**

Ferris State University Energy Center support letter
December 2, 2009

The Honorable Steven Chu
United State Department of Energy
1000 Independence Avenue SW
Washington D.C., 20585

Cc: Mr. Stanley F. Pruss
Director and Chief Energy Office
Department of Energy, Labor, and Economic Growth
P.O. Box 30004
Lansing, MI 48909

Cc: Ms. Amy A. Butler
Director, Bureau of Energy Systems
Department of Energy, Labor, and Economic Growth
P.O. Box 30221
Lansing, MI 48909

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program.

Dear Mr. Chu:

It is our pleasure to provide this letter of support and commitment to the Department of Energy, Labor, and Economic Growth for the "Michigan Retrofit Ramp-up Initiative (MRRRI)" application. We have participated in discussions with the Department of Labor & Economic Growth, the Michigan Association of Home Builders and the Michigan South East Regional Energy Office regarding the development of Michigan's grant proposal for this competitive opportunity provided under the Energy Efficiency Conservation Block Grant program through the U.S. Department of Energy. We support Michigan's Department of Labor & Economic Growth's innovative and strategic approach to developing long term sustainable programs that will advance energy efficiency broadly throughout the state. We understand that there will be a commercial & residential retrofit component of the MRRRI, which is where a partnership with the Ferris State University Energy Center would be very beneficial.

As the energy resource extension of the University, the Ferris State University Energy Center is an institution of excellence for energy efficiency and sustainability. Ferris continues to engage in collaborative opportunities for the advancement of energy efficiency and sustainability in education, innovation, technology, and environmental responsibility that benefits our global society.

The MRRRI will be addressing communities, including residential and commercial retrofit needs. The Ferris Energy Center has expertise with commercial as well as residential building energy

analysis. We have completed numerous audits external to the university in the past as well as integrating the audit process into our curriculum. Our building performance group consists of several individuals including Arn McIntyre who has had extensive experience in the area of residential high performance home construction. Arn carries a MS in engineering and was a voting member of the ANSI National Green Building Committee for the development of the residential National Green Building Standard (NGBS ICC-700 2008) In additional in 2009 Arn received the National Energy Value Housing award as awarded by the US Dept. of Energy and the US NREL.

Next on the FSU Team is Michael Korcal who has had extensive experience in commercial energy consulting working in the following areas: indoor air quality, utility bill analysis, HVAC design analysis, energy auditing, system controls and re-commissioning. Mike has worked for companies such as Johnson Controls, AirNEnergy Consulting, Technical Energy Solutions, and the Upjohn Company, and holds a BS degree in HVAC along with a MS in Career & Technical Education from Ferris State. Thomas Crandell rounds out the team working with many corporations, associations and trade unions in the development and delivery of corporate, statewide and national workforce training and certification programs. Tom is a Certified Engineer from Caterpillar Tractor Company and holds an MS from Michigan State University in Technical Education. The Ferris State University team has been involved in the completion of commercial energy audits at manufacturing plants, city office buildings, museums, churches, retail businesses, sports facilities, court houses, and hospitals to name a few.

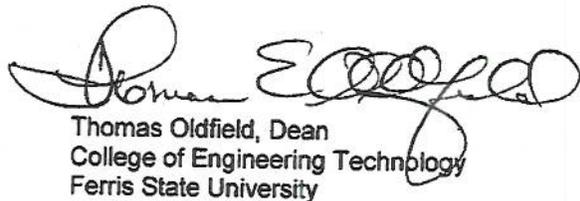
Should the MRRI be granted an award from the Department of Energy, consider the Ferris State University Energy Center as an energetic and willing partner capable of assistance with the energy diagnostic tasks addressing a wide range of commercial & residential structures. The MRRI effort is consistent with the Ferris Energy Center collaboration mission, where we contribute to the advancement of society through building partnerships with students, alumni, business and industry, government bodies, accrediting agencies, and the communities the University serves. As part of this project Ferris State will also have the ability to enhance public exposure to the project through web extension and networking of professional associations, alumni and students.

The MRRI effort is complementary to the many levels of community service that the Ferris State University Energy Center represents, including creative solutions, community partnerships, striving for maximum energy efficiency with existing building stock, and advancing higher education capacity with energy solutions. It is our pleasure to offer our commitment to participate in this initiative, that we feel will be a successful Michigan Retrofit Program.

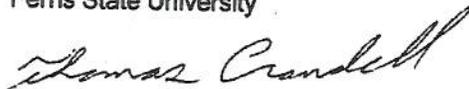
Sincerely,



Arnold L. McIntyre
Energy Center Coordinator
College of Engineering Technology
Ferris State University



Thomas Oldfield, Dean
College of Engineering Technology
Ferris State University



Thomas Crandell, Director
Corporate & Professional Development
College of Engineering Technology
Ferris State University



City of Grand Rapids, Michigan
OFFICE OF THE MAYOR

GEORGE K. HEARTWELL
MAYOR

December 8, 2009

The Honorable Steven Chu
United States Department of Energy
1000 Independence Avenue, SW
Washington, DC 20585

Stanley F. Pruss, Director and Chief Energy Office
Department of Energy, Labor, and Economic Growth
P.O. Box 30004
Lansing, Michigan 48909

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program

Dear Messrs. Chu and Pruss:

It is our pleasure to provide this letter of support affirming our co-application with the Michigan Collaborative Retrofit Ramp-up Initiative (MRRI)". This letter also serves as our authorization for the MI Saves non-profit organization to apply on behalf of ourselves and the Michigan Collaborative.

We have participated in several discussions in the development of the framework for this competitive opportunity provided under the Energy Efficiency Conservation Block Grant program through the U.S. Department of Energy. We concur with the belief there is a significant opportunity for Michigan to rapidly put our unemployed workers back to work through retrofitting homes and buildings while allowing homeowners to save energy and money as well. The MRRI framework reflects an innovative and strategic approach to developing long term sustainable programs that will advance energy efficiency broadly throughout the state. As partners to this grant, our team has a significant contribution to offer the program.

The City of Grand Rapids has a strong interest as well as capacity to participate in this initiative. Grand Rapids' interest is in the high potential for market transformation as a result of this project initiated in our traditional neighborhoods. The city has partnered with several contractors that are and/or can be trained and certified by programs such as BPI, and all contractors engaged as a result of this project are subject to City contracting policies and procedures, which require appropriate certifications and training.

December 8, 2009

Page 2

Competitive Energy Efficiency Conservation Block Grant Program

The City has also met with and collaborated with an extensive group of partners and stakeholders. Community partners that may help in stimulating the uptake include West Michigan Environmental Action Coalition; West Michigan Chapter of the US Green Building Council; Grand Valley State University; Grand Rapids Community College; The Sustainable Research Group; the Alliance for Environmental Sustainability, Sierra Club; Michigan State University Extension of Kent County, the Grand Rapids Public Museum; Home Repair Services; and a variety of local Neighborhood Associations.

Partners with programs that may contribute funding or leveraging are the Get the Lead Out program, Home Repair Services, several city departments, including the Neighborhood Stabilization Program, Midwest Efficient Cities) Housing Rehabilitation, and Engineering Divisions and programs such as Weatherization Assistance, the state No Worker Left Behind, and MI Saves. A key partner in the State's application is Consumers Energy, of which several rebate programs can be leveraged for this opportunity.

Grand Rapids is deployment-ready. The City is widely recognized for its relevant energy efficiency projects and activities, including recognition by the United Nations as one of two Regional Centers of Expertise for Sustainable Development in North America, and a development culture of sustainability in the building and manufacturing industries in the city and region. Additionally, members of the city staff have been trained to perform walk-through and whole house energy audits in both the residential and commercial sectors. City staffers hold key positions on organizational boards such as: West Michigan Sustainable Business Forum; Community Sustainability Partnership; West Michigan Sustainable Purchasing Consortium; and West Michigan Chapter of the U.S. Green Building Council. We have also convened a Renewable Energy Team and a Sustainability Team led by the Office of Renewable Energy and Sustainability. Finally, we have met and exceeded our goal of 20 % of all energy used by the City Organization to be from renewable sources by 2008, and are well on the way to meeting our goal of 100 % renewable energy by 2020.

We have already taken several preliminary steps towards an efficient and effective Retrofit Ramp-up Initiative by identifying our key target areas for application of grant funds and funded activities, and have identified and met with our community partners and key stakeholders. We have widespread stakeholder support for the goals of the retrofit ramp-up.

Our marketing, education, and outreach components regarding energy efficiency will be managed in part by our partners at Michigan State University Extension, the Grand Rapids Public Museum, Grand Valley State University, and through the affected Neighborhood Associations within the City. One unique and innovative component of our portion of this initiative is to sustainably fund neighborhood organizers with a focus on energy efficiency at the residential level, to help educate and encourage homeowners in their neighborhoods in regards to the benefits and cost savings associated with energy efficiency measures funded through by our long term program. This component will retain Michigan jobs, as well as create a wider, deeper understanding, awareness, and appreciation for energy efficiency and sustainability in our neighborhoods.

December 8, 2009

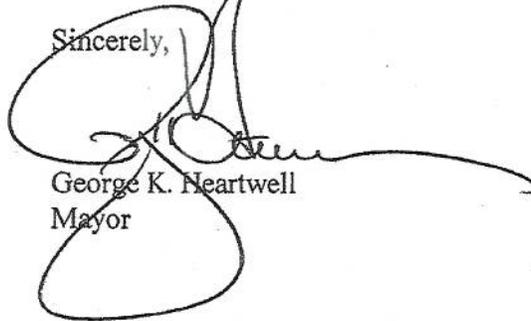
Page 3

Competitive Energy Efficiency Conservation Block Grant Program

Finally, our eagerness to partner with the State on this initiative is amplified by the promise of the programs' sustainability after the grant's initial performance period, through deep leveraging of other funding mechanisms, and by using a portion of the savings resulting from energy efficiency activities to continue the funding of the program.

It is our pleasure to offer our commitment to participate in what we feel will be a highly successful program – the Michigan Retrofit Ramp-up Initiative.

Sincerely,

A handwritten signature in black ink, appearing to read "G. Heartwell", written over the typed name and title.

George K. Heartwell
Mayor



HENRY FORD COMMUNITY COLLEGE

5101 Evergreen Road · Dearborn, Michigan 48128-1495 · 313-845-9600 · www.hfcc.edu

December 10, 2009

To Whom It May Concern:

Henry Ford Community College (HFCC) is pleased to support the efforts of the City of Detroit, through the Detroit Economic Growth Corporation (DEGC), to secure Energy Efficiency Community Block Grant (EECBG) funding to support a comprehensive energy efficiency program in the City of Detroit. As a comprehensive community college serving a diverse population of over 18,000 students in the metro Detroit area, Henry Ford Community College recognizes that energy efficiency retrofits are an important component of a sustainable redevelopment strategy for the City of Detroit. The City's EECBG program will support the efforts of many public and private stakeholders to incorporate energy efficiency retrofits into building maintenance and improvement process in a systematic and sustainable way.

Henry Ford Community College is committed to offering credit and non-credit programs in the growing sector of energy efficiency and renewable energy. In addition, HFCC fosters sustainability and environmentally sound policy in campus resource planning. We will work with the Detroit Economic Growth Corporation and other partners to provide Detroit residents with the training needed to acquire skills for work in the Energy Efficiency field. This effort will contribute to generating a new ethic concerning energy efficiency and sustainability in Detroit.

We look forward to working with the Detroit Economic Growth Corporation and other partners to take advantage of the opportunities afforded by the EECBG grant. I believe that by implementing such a program in Detroit to benefit commercial, institutional, and public property owners, we will anchor the revitalization of Detroit in energy efficiency and green practices, creating a new model of green and sustainable development that can be a example for other older, disinvested communities. We hope that you will support this application for funding.

Sincerely,

Dr. Gail Mee, EdD
President



Facility and Support Services

Marco F. Capicchioni, P.E., Vice President
Facility, Real Estate & Support Services
One Ford Place - Suite 4A
Detroit, MI 48202
(313) 876-9884 - Office

December 10, 2009

The Honorable Steven Chu
United States Department of Energy
1000 Independence Avenue, SW
Washington, DC 20585

Dear Secretary Chu:

I am pleased to support the efforts of the City of Detroit, through the Detroit Economic Growth Corporation, to secure Energy Efficiency Community Block Grant (EECBG) funding [Reference: DE-FOA-0000148] to support a comprehensive energy efficiency program in the city of Detroit. Henry Ford Health System is an integrated network of seven hospitals and 27 medical centers that employs over 20,000 individuals, and is headquartered in Detroit. Henry Ford Hospital, the System's flagship facility, is a major teaching hospital and research center located in Detroit's New Center district. One Ford Place, a 750,000 sq ft office building, serves as corporate headquarters and is also located in the Greater Downtown one-half mile from Henry Ford Hospital.

As an organization we believe that energy efficiency retrofits should play an important role in our short and long-term capital improvement agenda. The City's EECBG program will support our efforts to incorporate energy efficiency retrofits into our building operations in a systematic and sustainable way.

The most immediate opportunity to realize the environmental and economic benefits associated with retrofits is within the lighting programs at Henry Ford Hospital and One Ford Place, where the majority of fixtures have the potential to be upgraded to realize energy savings of \$200,000 per year, and to reduce carbon dioxide emissions by over 2,000 tons annually. Additionally the replacement of inefficient fans and motors within the exhaust system of our Education & Research Building would produce significant cost savings and facilitate growth of the highly successful Henry Ford research program.

Our ability to make these improvements and achieve their benefits is currently very limited based on other capital needs and the availability of financing, but assistance from the EECGB program and its sustainable funding components will enable swift and complete implementation. More importantly, this program will help us achieve recognition of the importance of energy efficiency in our institution's operations, both at a staff and leadership level, helping to sustain momentum for ongoing improvements over the long-term. Not only will this help us achieve better results for the patients we serve, but set an example for other institutions like ours.

We look forward to working with the Detroit Economic Growth Corporation and other partners to take advantage of the opportunities afforded by the EECBG grant. Through partnership with institutions like ours and many other private and public stakeholders, Detroit can be a national model of sustainable, energy-conscious development. We hope that you will support this application for funding.

Sincerely,

A handwritten signature in black ink, appearing to read 'M. Capicchioni', with a large, stylized flourish at the end.

Marco F. Capicchioni, P.E., Vice President
Facility, Real Estate & Support Services



Home Repair Services

Resources for Home Owners

1100 S. Division Ave.
Grand Rapids, MI 49507

(616) 241-2601
Fax (616) 241-5151
www.homerepairservices.org



Tool Library



Fix-it School



Builders' Abundance



Repair Team



Home Access Ramps



Financial Counseling

December 8, 2009

The Honorable Steven Chu
United States Department of Energy
1000 Independence Ave, SW
Washington, DC 20585

Mr. Stanley F. Pruss
Director and Chief Energy Office
Department of Energy, Labor, and Economic Growth
P.O. Box 30004
Lansing, MI 48909

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program.

Dear Mr. Pruss and Ms. Butler:

It is our pleasure to provide this letter of support and commitment to the Department of Energy, Labor, and Economic Growth for the "Michigan Retrofit Ramp-up Initiative (MRR)" application. We have participated in several discussions in the development of the framework for this competitive opportunity provided under the Energy Efficiency Conservation Block Grant program through the U.S. Department of Energy. We concur with the belief there is a significant opportunity for Michigan to rapidly put our unemployed workers back to work through retrofitting homes and buildings while allowing homeowners to save energy and money as well. The MRR framework reflects an innovative and strategic approach to developing long term sustainable programs that will advance energy efficiency broadly throughout the state. As partners to this grant, our team has a significant contribution to offer the program.

It is our pleasure to offer our support to what we feel will be a successful Michigan Retrofit Program.

Sincerely,

David Jacobs
Executive Director



MICHIGAN
 HOUSE OF REPRESENTATIVES
 P.O. Box 30014
 LANSING, MICHIGAN 48909-7514

December 10, 2009

The Honorable Steven Chu
 United States Department of Energy
 1000 Independence Avenue, SW
 Washington, DC 20585

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program.

Dear Secretary Chu:

It is with great pleasure that the undersigned members of the Michigan House of Representatives provide this letter of support for the Michigan Collaborative Retrofit Ramp-up Initiative (MRRRI) proposal under Topic 1 of the FOA, as submitted by Michigan Saves.

If awarded, this collaborative effort will offer Michigan the significant double benefit of rapidly re-employing our laid off workers to retrofit homes and buildings and enabling homeowners to save energy and money. The MRRRI framework reflects an innovative and strategic approach to developing long-term sustainable programs that will advance energy efficiency throughout the state. We are especially encouraged that this proposal brings together a most unusual association of government partners from across the metropolitan regions of Detroit and Grand Rapids to join the State in this promising venture. The varied nature of the communities represented in this collaborative strongly suggests that the outcomes will be highly replicable across the Midwest and that the strategic insights garnered by the measurement and evaluation model will help other communities ensure that their energy efficiency retrofit programs are both highly effective and highly leveraged.

We urge you to fund MRRRI to advance cooperative action and help propel investment in these Michigan communities where it is sorely needed.

Sincerely,

(Handwritten signatures and names with member numbers):

- W. J. Elberta (11)
- Bert Johnson #5
- Rashida Slail, #12
- Robert L. #75
- Jeff A. Lamm #22
- Althea J. #312
- Ray Schmidt 76TH
- Chris Warden (#53)
- James Howell #7
- Alvin #9
- Kevin Green 77th
- Colman A. Gougeon II
- John #90
- Tom #52
- Tom 73rd
- Tom #18
- Rudy #17
- George C. #26



MICHIGAN
 HOUSE OF REPRESENTATIVES
 P.O. Box 30014
 LANSING, MICHIGAN 48909-7514

Don Hill

Yobe Jelant (10)

Bob ~~Harold~~ #38
 Of Agone 14th

Geno H. Polidori

Billie Ann Harrison &

Vincent Gregory

Ed ~~Smith~~
 High D. Puff #38

Vic Barnett #37

James ~~Blair~~ #1
 Bob Constam #16

Harold & Hugh (42)

Van T. Cowan (20)

Q. Vanden (13)

Fred Miller

Ellen Calton (27)

Lester Lewis (28)

Ann Guittaldi #25

CC:
 Stanley F. Pruss, Director
 MI Department of Energy, Labor, and Economic Growth
 P.O. Box 30004
 Lansing, MI 48909

Ms. Amy A. Butler
 Director, Bureau of Energy Systems
 MI Department of Energy, Labor, and Economic Growth
 P.O. Box 30221
 Lansing, MI 48909

House Members enrolled above represent the participating municipalities:

Andy Dillon, District 17
Speaker of the House

George Cushingberry, Jr., District 8
Chair, House Appropriations Committee

David Agema, District 74
Appropriations Committee

Vicki Barnett, District 37
Intergovernmental and Regional Affairs, Vice Chair

Timothy Bledsoe, District 1
Great Lakes and Environment

Pam Byrnes, District 52
Speaker Pro Tempore

Ed Clemente, District 14
New Economy and Quality of Life, Chair

Bob Constan, District 16
Government Operations, Chair

Hugh Crawford, District 38
Energy and Technology

Robert Dean, District 75
Appropriations

Marie Donigan, District 26
Intergovernmental and Regional Affairs, Chair

Fred Durhal, Jr, District 6
Appropriations

Douglas Geiss, District 22
Energy and Technology, Vice chair

Bob Genetski, District 88
Appropriations

Kevin Green, District 77
Appropriations

Vincent Gregory, District 55
Appropriations

Harold Haugh, District 42
Regulatory Reform

Dave Hildenbrand, District 86
Appropriations

Shanelle Jackson, District 9
Appropriations

Bert Johnson, District 5
Regulatory Reform, Chair

Andrew Kandrevas, District 13
Transportation, Vice chair

Richard LaBlanc, District 18
Appropriations

Gabe Leland, District 10
Urban Policy, Chair

LaMar Lemmons, Jr., District 2
Commerce

Ellen Cogan Lipton, District 27
Judiciary, Vice chair

Lesia Liss, District 28
Government Operations, Vice chair

Fred Miller, District 31
Appropriations

David Nathan, District 11
Urban Policy, Vice chair

Tom Pearce, District 73
Education

Gino Polidori, District 15
Military and Veterans Affairs, Chair

Roy Schmidt, District 76
Commerce, Vice chair

Bettie Cook Scott, District 3
Judiciary

Alma Wheeler Smith, District 54
Appropriations

Jon Switalski, District 25
Appropriations

Rashida Tlaib, District 12
Appropriations

Rebekah Warren, District 53
Great Lakes and Environment, Chair

Jimmy Womack, District 7
Families and Children's Services, Vice chair

Coleman Young, II, District 4
Insurance, Vice chair



City of Lincoln Park
Office of City Management
1355 Southfield Rd.
Lincoln Park, MI 48146
(313) 386-1800 ext. 231

December 10, 2009

The Honorable Steven Chu
United States Department of Energy
1000 Independence Avenue, SW
Washington, DC 20585

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program.

Dear Secretary Chu:

It is our pleasure to provide this letter of support affirming our co-application with the Michigan Collaborative Retrofit Ramp-up Initiative (MRRRI). This letter also serves as our authorization for the Michigan Saves and Michigan Suburbs Alliance non-profit organizations to apply on behalf of ourselves and the Michigan Collaborative under Topic 1 of the FOA.

We have participated in several discussions in the development of the framework for this competitive opportunity provided under the Energy Efficiency and Conservation Block Grant program through the U.S. Department of Energy. We concur with the belief there is a significant opportunity for Michigan to rapidly put our unemployed workers back to work through retrofitting homes and buildings while allowing homeowners to save energy and money as well. The MRRRI framework reflects an innovative and strategic approach to developing long-term sustainable programs that will advance energy efficiency broadly throughout the state. As partners to this grant, our team has a significant contribution to offer the program.

It is our pleasure to offer our commitment to participate in this Initiative, which we feel will be a successful Michigan Retrofit Program.

Respectfully,

Steve M. Duchane
City Manager

cc: Mr. Stanley F. Prussm, Director and Chief Energy Office
Ms. Amy A. Butler, Director, Bureau of Energy Systems



December 10, 2009

The Honorable Steven Chu
United States Department of Energy
1000 Independence Avenue, SW
Washington, DC 20585

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program.

Dear Secretary Chu:

Detroit Local Initiatives Support Corporation (LISC) is pleased to provide this letter of support for the Michigan Collaborative Retrofit Ramp-up Initiative (MRRI) proposal under Topic 1 of the Funding Opportunity Announcement, as submitted by Michigan Saves.

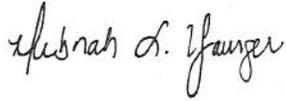
We have participated in several discussions in the development of the framework for this competitive opportunity provided under the Energy Efficiency and Conservation Block Grant program through the U.S. Department of Energy. We concur with the belief there is a significant opportunity for Michigan to rapidly put our unemployed workers back to work through retrofitting homes and buildings while allowing homeowners to save energy and money as well. The MRRI framework reflects an innovative and strategic approach to developing long-term sustainable programs that will advance energy efficiency broadly throughout the state. We are especially encouraged that this proposal is bringing together entities from across the metropolitan Detroit region and the state in a collaborative fashion. We urge you to fund MRRI and help catalyze investment in communities where it is sorely needed.

This program will build on several years of discussion within the community development world of Detroit about how to focus efforts within the city. We believe that this scale of neighborhood-wide investment is key to the revitalization of Detroit by developing dense, transit-oriented neighborhoods in select locations. It is part of the larger "right-sizing" effort that the city is beginning to undertake to account for its decrease in population over the past 50 years.

Detroit Local Initiatives Support Corporation
660 Woodward Avenue Suite 1111 Detroit MI 48226
Phone (313) 596-8222 Fax (313) 596-8237
www.detroit-lisc.org

Since 1990, Detroit LISC has invested over \$135 million and leveraged an additional \$888 million in funding for the revitalization of Detroit. Through LISC, community partners have access to financial resources, capacity building, and technical assistance that helps non-profit organizations in transforming and renewing their neighborhoods. Detroit LISC has a specific interest in improving residents' quality of life, including access to more energy efficient and healthy housing.

Sincerely,



Deborah L. Younger
Executive Director

CC:

Mr. Stanley F. Pruss
Ms. Amy A. Butler
Mr. George Jackson



Mr. Stanley F. Pruss
Director and Chief Energy Office
Department of Energy, Labor, and Economic Growth
P.O. Box 30004
Lansing, MI 48909

December 9, 2009

Ms. Amy A. Butler
Director, Bureau of Energy Systems
Department of Energy, Labor, and Economic Growth
P.O. Box 30221
Lansing, MI 48909

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program.

Dear Mr. Pruss and Ms. Butler:

It is our pleasure to provide this letter of support and commitment to the Department of Energy, Labor, and Economic Growth for the "Michigan Retrofit Ramp-up Initiative (MRR)" application. We have participated in several discussions in the development of the framework for this competitive opportunity provided under the Energy Efficiency Conservation Block Grant program through the U.S. Department of Energy. We concur with the belief there is a significant opportunity for Michigan to rapidly put our unemployed workers back to work through retrofitting homes and buildings while allowing homeowners to save energy and money as well. The MRR framework reflects an innovative and strategic approach to developing long term sustainable programs that will advance energy efficiency broadly throughout the state. As partners to this grant, our team has significant contributions to offer the program.

The Michigan Association of Home Builders (MAHB) is a professional trade association, chartered in 1948 with the National Association of Home Builders. The MAHB is the voice of the home building industry in the state of Michigan. Our primary purpose is to positively influence the legislative, regulatory and legal issues that affect our industry. Additionally, we educate our members and the public, promote professionalism within our industry and provide a wide range of member services.

Ferris State University is a public Michigan university founded in 1884 with undergraduate and graduate degree programs. Ferris State is a nationally recognized institution in applied engineering curriculum in the fields of HVAC engineering, construction management, architecture and soon to begin energy systems engineering. Particular to this project Ferris State has within the College of Engineering Technology our Energy Center. The purpose of this center is to work external to the university with the construction industry to develop and educate the industry and consumers of the best practices for building efficiencies. Combined with the extensive network of the MAHB this needed training can be delivered quickly and efficiently to the industry.

With a major program such as this, when implemented, there will be a significant amount of industry education that will need to take place. The same thing holds true with the building weatherization training role. Currently there is significant need to educate workers on the proper approach to home performance. At present in the industry we have an approach of applying what we think works best for building retrofits. There is no sound method of verifying results of our improvements that is consistently used in the industry. In order to implement improvements that have the most cost effective results we must first have a system that tests the baseline, then determines the best improvements per dollar and then tests the final product to determine if it is actually performing as planned. Then finally we need to have a feedback loop where we implement what we learned from our testing to make future improvements on the next home and develop industry best practices. From this the market will recognize and develop an understanding of the added value to the home.

This is a continuous improvement process that is used extensively in other industries and is mostly absent in the construction industry (residential & commercial). In order to truly improve our home & building performance we must begin to measure building performance and as an industry learn to make decisions based on the results. For this to happen there needs to be a rapid training of auditors combined with contractor training throughout the state.

The training and certification needs called out will be met through the Ferris State University, MAHB and Green Built Michigan partnership. Specifically related to the training needs associated with the MRRI, the MAHB / Green Built Michigan has a network of 32 sites across the state and has a direct connection to those in the industry implementing the improvements. It is this network of available contractors and the facilities to deliver training along with Ferris States ability to provide training content, train the trainers, certification tools and supply training materials that would allow us to quickly transfer the education to the industry. MAHB is using a similar model with EPA lead training at this time. Through these facilities and in conjunction with Ferris State University quality training and certification programs, including BPI, could be conducted across the state.

In addition, the 32 local associations serve the builder/remodeler members and the public through large-scale marketing events. These public events educate tens of thousands of residents who are specifically preparing to renovate their homes. Local builders associations market more than two dozen home show and remodeling tours each spring and fall. The total estimated foot traffic at these events across the state exceeds 200,000 traffic units in a year's time (each family or couple count as one foot traffic unit). This provides a ready made platform to educate consumers about the benefits of this retrofit initiative and puts them in touch with professional contractors ready to do the work. This will also directly add to the sustainability of the momentum established through the MRRI.

In addition to being prepared to immediately launch BPI contractor training, the MAHB in concert with GreenBuilt has also launched a BPI equivalent contractor training. The one week course curriculum for weatherization is also available in modules for up to a 10 week program. This course has been delivered several times to date and has received very positive feedback from industry regarding the content of the material as well as putting out of work citizens back into the workforce. Currently it is scheduled to be rolled out through the Home Builders Institute (HBI) on a national level through a developing partnership with Ferris State University. HBI is the workforce development arm of the National Association Of Home Builders and as part of this roll out Ferris is developing a certification for the course that will be ready in early 2010. This will be a certification process that will require proctored testing to complete and can be delivered in up to 19 Ferris, 32 HBA and 9 Green Built Michigan locations statewide. In addition to that the course will be reviewed for college credit. So attendance to the course especially the more extended course will result in future college credit to be used toward a degree. Regarding readiness this course is developed, has been piloted and is in operation at this point and is currently being expanded beyond Michigan and as such is ready for the MRRI program.

As you can see, the MAHB and Ferris State University connection has several mechanisms that it could provide direct support to the MRRI. It is our pleasure to offer our commitment to participate in this Initiative, that we feel will be a successful Michigan Retrofit Program.

Sincerely,



Thomas Oldfield, Dean
College of Engineering Technology
Ferris State University



Bob Filka, CEO
Michigan Association of Home Builders



Thomas Crandell, Director
Corporate & Professional Development
College of Engineering Technology
Ferris State University



Arnold L. McIntyre, President
Green Built Michigan

MASCO | Home Services

December 7, 2009

The Honorable Steven Chu
United States Department of Energy
1000 Independence Avenue, SW
Washington, DC 20585

RE: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program.

Dear Secretary Chu:

It is our pleasure to provide this letter of support and commitment to the Department of Energy, Labor, and Economic Growth for the "Michigan Retrofit Ramp-up Initiative (MRRI)" application. We have participated in several discussions in the development of the framework for this competitive opportunity provided under the Energy Efficiency Conservation Block Grant program through the U.S. Department of Energy. We concur with the belief there is a significant opportunity for Michigan to rapidly put our unemployed workers back to work through retrofitting homes and buildings while allowing homeowners to save energy and money as well. The MRRI framework reflects an innovative and strategic approach to developing long term sustainable programs that will advance energy efficiency broadly throughout the state. As partners to this grant, our team has a significant contribution to offer the program.

Masco Home Services is a home performance company that provides a comprehensive assessment, trusted solutions and a Whole Home Energy Savings Limited Guarantee*. We're home performance experts, offering a whole-house, objective approach to helping a homeowner make their home more comfortable and energy efficient.

Masco Home Services helps homeowners whose rooms are drafty, too hot or too cold — and those with sky-high utility bills. We offer a smart way to discover what causes these problems. Masco Home Services helps a home owner figure out the best solution — and the best value — for improving their home's energy usage and comfort.

Masco Home Services is a home performance leader. The company offers national, turnkey home performance programs to residential builders through the Environments For Living® and Environments For Living® Certified GreenSM programs. Since 2001, more than 100,000 homes have been built under the Environments For Living banner. These programs help builders construct more energy-efficient, comfortable and durable homes. Masco Home Services is now expanding its services, providing assessment and implementation energy-efficiency solutions to

MASCO | Home Services

Support letter – Page 2
December 7, 2009

owners of existing homes. Masco Home Services is a subsidiary of Taylor, Michigan-based Masco Corporation, a Fortune 500 company.

Our assessment helps the resident know what's right for their home. We conduct diagnostic tests on systems in the home and review the results with the owner. Then we discuss options — including costs and available tax credits, utility rebates and other incentives. We also take care of implementing the home projects a resident may need to help improve energy efficiency and comfort. Whether we handle the implementation, or one of our carefully selected service providers does the work, our end-to-end service comes complete with a Whole Home Energy Savings Limited Guarantee*.

Masco Home Services has been directly involved in the discussion and creation of the MRRI pilot program. Masco Home Services intends to be the entity on the ground providing the delivery of the retrofit services using BPI certified personnel and contractors. Our business model includes hiring local contractors and assuring their training to provide a consistent and replicable approach to residential energy retrofits. We intend to be a significant partner in the marketing at the delivery point of the various financial options the framework of the pilot has developed.

We will also bring a long term sustainable aspect to this program by having contractors trained to do the work, and by assisting in the expansion of BPI accredited contractors to secure a stable contractor infrastructure available to the homeowner beyond the period of the pilots.

We feel the MRRI capitalizes on the opportunity to leverage Michigan's deep bench; Michigan is uniquely positioned to deliver a powerful existing homes energy efficiency retrofit program. Michigan is home to DTE Energy, Consumers Energy, and other utilities already exhibiting leadership and commitment by implementing residential energy efficiency programs. Further, companies such as MASCO Corporation, DOW Chemical (rigid and spray foam insulation), Applegate & NuWool (cellulose insulation), Guardian (fiberglass insulation), Whirlpool (Energy Star appliances), and others impacting existing home retrofit are all Michigan-based. Additionally, the Sparta-based Building Science Academy and Northwestern Michigan College are BPI Affiliated training schools that specialize in training energy auditors, raters, and contractors for energy and weatherization performance standards. The housing of key State agencies under the umbrella of the Department of Energy, Labor, and Economic Development (DELEG) compels cross agency collaboration and eliminates waste. Having such a deep bench of resources and talents ensures that many manufacturing jobs created will be Michigan-based, and the expanding labor pool of accredited and certified professionals will come from Michigan and be trained by qualified Michigan entities. Finally, the economic stimulus created by expanded manufacturing jobs, creation of jobs for auditors, installers and inspectors, and monthly savings from homeowner utility bills will cycle back into Michigan. Masco Home Services is prepared to assist in this collaborative effort.

MASCO | Home Services

Support letter – Page 3
December 7, 2009

We are truly excited about the opportunity that the MRRI offers to transform energy efficiency in homes across the state, build a strong contractor base and permeate consumer thinking and change behaviors. It is our pleasure to offer our commitment to participate in this Initiative, that we feel will be a successful Michigan Retrofit Program.

Sincerely,

MASCO HOME SERVICES, INC.



Larry J. Caseter
President

cc: Jay Murdoch
Steve Toepfner



michigan suburbs alliance

December 2, 2009

The Honorable Steven Chu
United States Department of Energy
1000 Independence Avenue, SW
Washington, DC 20585

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program.

Dear Mr. Chu:

It is our pleasure to provide this letter of support affirming our co-application with the Michigan Collaborative Retrofit Ramp-up Initiative (MRRRI). This letter also serves as authorization for the MI Saves non-profit to apply on behalf of ourselves and the Michigan Collaborative. We have participated in several discussions in the development of the framework for this competitive opportunity provided under the Energy Efficiency and Conservation Block Grant program through the U.S. Department of Energy. We concur with the belief there is a significant opportunity for Michigan to rapidly put our unemployed workers back to work through retrofitting homes and buildings while allowing homeowners to save energy and money as well. The MRRRI framework reflects an innovative and strategic approach to developing long term sustainable programs that will advance energy efficiency broadly throughout the state. As partners to this grant, our team has a significant contribution to offer the program.

It is our pleasure to offer our commitment to participate in this Initiative, which we feel will be a successful Michigan Retrofit Program.

Qualifications

The Michigan Suburbs Alliance is the fiduciary entity for the Southeast Michigan Regional Energy Office, a partnership between the Michigan Suburbs Alliance, WARM Training Center, the Michigan Municipal League and SEMCOG – the Southeast Michigan Council of Governments – as well as numerous local governments in metropolitan Detroit. The Office is funded by partner organizations, community membership contributions and grants from the State of Michigan's Department of Energy, Labor and Economic Growth and Public Service Commission.

The mission of the Energy Office is to convene and manage a federation of local governments and civic partners in support of efficient and sustainable energy policies and practices in metropolitan Detroit. The Michigan Suburbs Alliance specializes in facilitating intergovernmental cooperation in a variety of issue areas with the goal of strengthening built-out communities. We leverage the internal expertise of participating communities and the professional staff of partner organizations to manage sophisticated projects without having to "reinvent the wheel" with regards to program implementation. Since 2004 we have built a reputation for leading complex collaborations to fruitful ends, winning accolades along the way.

Since 2002 we have managed the Redevelopment Ready Communities® (RRC) program, which helps cities understand and reform their development processes to attract more economically stable, environmentally sustainable and socially just investments. Under our leadership, the program has engaged twenty-four Michigan cities, including six of the eight Cities of Promise. US EPA named the RRC program one of 100 programs that every state should adopt.

Our redevelopment programs have given us substantive experience with government finance strategies and incentives, which will be invaluable in leveraging grant funds. We also have direct experience working with cities to audit their facilities, secure financing and select contractors. We manage a Rebuild Michigan coalition, in partnership with several others in the region, and provide a full range of project and grant administration services on behalf of our member cities. Our team has also coordinated a series of educational workshops for city staff and residents.

Two members of our project team are:

The Honorable Conan Smith, Washtenaw County Commissioner

Executive Director, Michigan Suburbs Alliance

Conan Smith has led the Suburbs Alliance since September 2004, growing it into an effective regional voice for sustainable development strategies. Prior to joining the Suburbs Alliance, Commissioner Smith served for six years as director of land programs at the Michigan Environmental Council. He continues to be active in state policy development through the People And Land Leadership Council of the W.K. Kellogg Foundation. Commissioner Smith is a leading national voice on energy, transportation and land use – the key issues driving global warming – serving on the Climate Communities Coalition, as a Senior National Fellow of the Environmental Leadership program and on the board of directors for Smart Growth America.

Luke Forrest

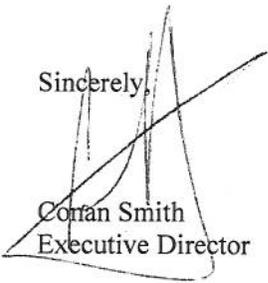
Director, Southeast Michigan Regional Energy Office

Luke Forrest guides the development of the Regional Energy Office, including local policies for implementing energy programs. He is a graduate of the University of Michigan's Master of Urban Planning program and serves on the planning commission for the City of Ferndale. Mr. Forrest served as legislative assistant to Congresswoman Lynn Rivers in Washington D.C. and later as the Assistant Director of Federal Relations for the National Association of State Universities and Land Grant Colleges. He was a research associate studying transportation and sustainable development for the Great Lakes Commission and served on the transportation and land use technical working group of the Michigan Climate Action Council.

Contribution/Commitment

The Southeast Michigan Regional Energy Office team is committing to play an active role in the project steering committee. We will implement the outreach and marketing strategy in metropolitan Detroit, working with local government and non-profit partners to educate and engage building owners and other residents to increase participation in the retrofit initiatives. We will also work with the local governments to arrange for public safety and other needs during the neighborhood sweeps.

Sincerely,


Corian Smith
Executive Director

CC:

Mr. Stanley F. Pruss
Director and Chief Energy Office
Department of Energy, Labor, and Economic Growth
P.O. Box 30004
Lansing, MI 48909

Ms. Amy A. Butler
Director, Bureau of Energy Systems
Department of Energy, Labor, and Economic Growth
P.O. Box 30221
Lansing, MI 48909



STATE OF MICHIGAN

JENNIFER M. GRANHOLM GOVERNOR MICHIGAN STATE HOUSING DEVELOPMENT AUTHORITY
LANSING

KEITH MOLIN
EXECUTIVE DIRECTOR

December 8, 2009

The Honorable Steven Chu
United States Department of Energy
1000 Independence Avenue, SW
Washington, DC 20585

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program.

Dear Mr. Chu:

It is our pleasure to provide this letter of support and commitment to the Department of Energy, Labor, and Economic Growth (DELEG) for its "Michigan Retrofit Ramp-up Initiative (MRRRI)" application. We have participated in several discussions in the development of the framework for this competitive opportunity provided under the Energy Efficiency Conservation Block Grant program through the U.S. Department of Energy. We concur with the belief there is a significant opportunity for Michigan to rapidly put our unemployed workers back to work through retrofitting homes and buildings while allowing homeowners to save energy and money as well. The MRRRI framework reflects an innovative and strategic approach to developing long term sustainable programs that will advance energy efficiency broadly throughout the state. As partners to this grant, our team has a significant contribution to offer the program.

As the State of Michigan's Housing Finance Agency and an agency within DELEG, the Michigan State Housing Development Authority (MSHDA) provides financial and technical assistance through public and private partnerships to create and preserve safe and decent affordable housing. We will work to assure that our relevant financial programs, such as our home improvement loan program (i.e., the Property Improvement Program, or PIP), the Neighborhood Stabilization Program (NSP), and our housing bond and tax-credit programs for multifamily development are coordinated with the work to be accomplished through the MRRRI.

We will explore all possible ways to use funds from one program as leverage with the other, especially through the PIP program, which provides affordable home improvement loans which are often originated by mission-focused nonprofits which are part of our statewide network. These homeowner investments will directly support and supplement improvements funded by MRRRI. We recognize that energy efficient retrofits of homes have direct impacts on home ownership and neighborhood revitalization efforts and believe the leveraging opportunities will expand the reach of both of the programs.

In addition, MSHDA is investing in people, places, and partnerships to help transform Michigan and the Michigan economy. In cities, towns, and neighborhoods, people are building better places to live and better communities. We believe that our neighborhood focus also aligns well with the proposed framework of the MRRRI.



735 EAST MICHIGAN AVENUE • P.O. BOX 30044 • LANSING, MICHIGAN 48909
WWW.MICHIGAN.GOV/MSHDA • (517) 373-8370 • FAX (517) 335-4797 • TTY (800) 382-4568

MSHDA-28A (09)8

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The Honorable Steven Chu
Page 2
December 8, 2009

We have strong partners and outreach programs through these nonprofits, as well as through participating lenders. We know that concentrated neighborhood investment requires a full range of financing and subsidy tools, and we look forward to extending our existing coordination with the Weatherization Assistance Program through this new outreach strategy. Our efforts to develop new "best practices"—especially leveraging flexible but performing home improvement loans—will contribute to the replicability of funded pilots in other neighborhoods. We appreciate being included as a collaborating partner and look forward to developing a long term sustainable framework where our programs complement and leverage for increased results.

It is our pleasure to offer our commitment to participate in this Initiative, that we feel will be a successful Michigan Retrofit Program.

Sincerely,



Keith Molin
Executive Director

Cc: Mr. Stanley F. Pruss
Director and Chief Energy Officer
Department of Energy, Labor, and Economic Growth

Ms. Amy A. Butler
Director, Bureau of Energy Systems
Department of Energy, Labor, and Economic Growth

MICHIGAN STATE
UNIVERSITY
EXTENSION

December 9, 2009

The Honorable Steven Chu
United States Department of Energy
1000 Independence Ave, SW
Washington, DC 20585

Mr. Stanley F. Pruss
Director and Chief Energy Office
Department of Energy, Labor, and Economic Growth
P.O. Box 30004
Lansing, MI 48909

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program.

Dear Mr. Pruss and Ms. Butler:

This letter is written in support of and commitment to the Department of Energy, Labor, and Economic Growth for the "Michigan Retrofit Ramp-up Initiative (MRRRI)" application. I have participated in several discussions in the development of the framework for this competitive opportunity provided under the Energy Efficiency Conservation Block Grant program through the U.S. Department of Energy. I concur with the belief there is a significant opportunity for Michigan to rapidly put our unemployed workers back to work through retrofitting homes and buildings while allowing homeowners to save energy and money as well. The MRRRI framework reflects an innovative and strategic approach to developing long term sustainable programs that will advance energy efficiency broadly throughout the state. As a partner to this grant, I believe we can make a significant contribution to the program.

I received a Rebuild Michigan grant from DELEG a couple of years ago to improve the energy efficiency of neighborhood commercial buildings. We intend to build on the success of that project with this DoE funding opportunity.

It is my pleasure to offer my support to what I feel will be a successful Michigan Retrofit Program.

Sincerely,

Carol L. Townsend
Community Development Educator



Kent/MSU Extension

775 Ball Ave. N.E.
Grand Rapids, Michigan
49503

Office 616/336-3265
FAX 616/336-3836

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MICHIGAN STATE UNIVERSITY

December 8, 2009

The Honorable Steven Chu
United States Department of Energy
1000 Independence Avenue, SW
Washington, DC 30585

Dear Mr. Chu:

I am writing regarding a proposed response to an RFP for the U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program.

It is our pleasure to provide this letter of support and commitment to the Department of Energy, Labor, and Economic Growth for the "Michigan Retrofit Ramp-up Initiative (MRRI)" application. We have participated in several discussions in the development of the framework for this competitive opportunity provided under the Energy Efficiency Conservation Block Grant program through the U.S. Department of Energy. We concur with the belief there is a significant opportunity for Michigan to rapidly put our unemployed workers back to work through retrofitting homes and buildings while allowing homeowners to save energy and money as well. The MRRI framework reflects an innovative and strategic approach to developing long term sustainable programs that will advance energy efficiency broadly throughout the state. As partners to this grant, our team has a significant contribution to offer the program.

Michigan State University's (MSU) Office for Survey Research will work collaboratively with other partners on the team to undertake the instrument and method design, data collection, and analysis and reporting for evaluation of the pilots under the direction of the Michigan Bureau of Energy Systems.

The Office for Survey Research is located within the Institute for Public Policy and Social Research. IPPSR's Office for Survey Research provides survey and data services for public, nonprofit, and private sector organizations, including the university community. More than 40,000 telephone interviews and self-administered mail questionnaires are conducted annually. The Institute for Public Policy and Social Research (IPPSR) applies research to pressing public policy issues and builds problem-solving relationships between the academic and policymaker communities. To this end the Institute:

- promotes and conducts research on issues of public policy;
- provides survey research services;
- produces public policy education and training programs;
- initiates discussion of society's most pressing needs among diverse audiences.

Extending scholarly expertise to Michigan's policymaking community is at the heart of the Institute for Public Policy and Social Research's mission. Over the past three decades, IPPSR has built a reputation for serving leaders and scholars with top-notch research, inviting discussion, and world-class political leadership training. Input from legislators and their key staff members, state department officials, university faculty, policy practitioners, and other leaders drive the institute's efforts.

Specifically for this project, OSR will be involved in data collection needed to identify factors that dissuade some consumers from utilizing retrofit opportunities, and, for those who do choose to participate, evaluate the relative effectiveness of piloted approaches to maximize the retrofit solutions consumers choose for their particular housing circumstance. This effort anticipates survey data collection initially at the time consumers choose to participate or not in retrofit offers

IPPSR

INSTITUTE FOR
PUBLIC POLICY AND
SOCIAL RESEARCH

Office for Survey Research

Michigan State University
321 Berkey Hall
East Lansing, MI
48824-1111
517/355-6672
FAX: 517/432-1544
www.ippsr.msu.edu
www.ippsr.msu.edu/OSR

presented them, and again one year after the pilot is concluded to assess satisfaction and change in consumer behavior. The analyzed data from each year's set of pilot projects will be used to shape the pilot projects for each subsequent year. A final summary evaluation report will be provided focusing on the optimal strategies for effectively inducing retrofit and energy-saving choices on the part of homeowners/consumers.

We believe that this contribution will provide significant information to formulate a scalable and sustainable Michigan retrofit program. It is our pleasure to offer our support to what we feel will be a successful MRRI program.

Sincerely,

A handwritten signature in black ink, appearing to read "Larry A. Hembroff". The signature is fluid and cursive, with a large loop at the end.

Larry A. Hembroff, Ph.D.
Survey Director
Office for Survey Research

cc: Mr. Stanley F. Pruss
Director and Chief Energy Office
Department of Energy, Labor, and Economic Growth
P.O. Box 30004
Lansing, MI 48909

Ms. Amy A. Butler
Director, Bureau of Energy Systems
Department of Energy, Labor, and Economic Growth
P.O. Box 30221
Lansing MI 48909



Commercial Real Estate Services, Worldwide.



tel 248 353 0500
fax 248 353 0501
www.naifarbman.com

28400 Northwestern Highway
4th Floor
Southfield, Michigan 48034

December 12, 2009

To Whom It May Concern:

I am pleased to support the efforts of the City of Detroit, through the Detroit Economic Growth Corporation, to secure Energy Efficiency Community Block Grant (EECBG) funding to support a comprehensive energy efficiency program in the City of Detroit. Farbman Group is one of Michigan's largest full service real estate companies and operates over 20 million sq.ft. of commercial real estate. Farbman Group believes that energy efficiency retrofits should play an important role in the short and long-term capital improvement agenda for the commercial property that we own. The City's EECBG program will support our efforts to incorporate energy efficiency retrofits into our building maintenance and improvement process in a systematic and sustainable way.

Farbman Group takes proactive measures to capitalize on operational efficiencies to ensure competitive occupancy costs for our Tenants. Without additional assistance from the EECBG program, we will have limited capacity to take on wholesale energy efficiency improvements at our commercial properties. We anticipate that this program will have a significant impact which will be beneficial to our tenant base and allow them to be more competitive. We also hope to utilize this program as we consider other commercial investments in the City of Detroit.

The City of Detroit Energy Efficiency program will allow Farbman Group to be a private-sector leader in promoting energy efficiency retrofits and other energy-saving improvements at our commercial properties. As we demonstrate the significant benefits of these improvements, I believe that this program will help encourage many other Detroit commercial properties owners and managers to begin to consider making similar improvements, especially with the help of the new program.

NAI Farbman

Commercial Real Estate Services, Worldwide.



tel 48 353 0300

fax 248 353 0501

www.naifarbman.com

28400 Northwestern Highway

4th Floor

Southfield, Michigan 48034

We look forward to working with the Detroit Economic Growth Corporation and other partners to take advantage of the opportunities afforded by the EECBG grant. Over the long-term, this program will help set greater downtown Detroit real estate apart from the rest of the region, as a model of green and sustainable development, building intangible value that will help ensure long-term viability of these commercial properties. We hope that you will support this application for funding.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael Kalil".

Michael Kalil
Chief Executive Officer

NAI Farbman

Commercial Real Estate Services, Worldwide.



tel 248 353 0500
fax 248 353 0501
www.naifarbman.com

28400 Northwestern Highway
4th Floor
Southfield, Michigan 48034



JENNIFER M. GRANHOLM
GOVERNOR

STATE OF MICHIGAN
DEPARTMENT OF ENERGY, LABOR & ECONOMIC GROWTH
PUBLIC SERVICE COMMISSION

STANLEY "SKIP" PRUSS
DIRECTOR

Monica Martinez
COMMISSIONER

Orjiakor N. Isiogu
CHAIRMAN

Steven A. Transeth
COMMISSIONER

December 10, 2009

Stanley F. Pruss
Director and Chief Energy Office
Department of Energy, Labor & Economic Growth
P.O. Box 30004
Lansing, MI 48909

Dear Mr. Pruss:

**Re: *U.S. Department of Energy Funding Opportunity DE-FOA-0000148;
Competitive Energy Efficiency Conservation Block Grant Program***

As Commissioners of the Michigan Public Service Commission (MPSC), it is our pleasure to provide this letter of support to the Department of Energy, Labor & Economic Growth (DELEG) for the Michigan Retrofit Ramp-up Initiative (MRRI) application. As you are aware, the MPSC's Staff has participated in several discussions during the development of the framework for this competitive opportunity provided under the Energy Efficiency Conservation Block Grant program through the U.S. Department of Energy. As described to us, the program framework reflects an innovative and strategic approach to developing long term sustainable programs that will advance energy efficiency broadly throughout the state, and is in keeping with the mission of the MPSC.

Additionally, the MPSC is able to report at this time that a number of the regulated utilities have already expressed interest in participating in the Home Performance with Energy Star program in Michigan and are piloting it through their energy optimization programs. The MPSC understands the value that Home Performance with Energy Star brings to a long term sustainable retrofit program. The MPSC has hosted experts in this program to work with our staff in developing a coordinated sponsorship of the Home performance with Energy Star program by all utility energy efficiency program administrators and the Michigan Saves financing program. The MPSC believes that launching a statewide program such as Home Performance with Energy Star will enhance the success of the MRRI.

In addition, as the MPSC is responsible for the management, distribution, and use of the Low-income Energy Efficiency Fund (LIEEF), we always are interested in opportunities to leverage LIEEF dollars in ways that broaden the effect of the use of the fund. The MPSC awards

DELEG is an equal opportunity employer/program.
Auxiliary aids, services and other reasonable accommodations are available upon request to individuals with disabilities.

Stanley F. Pruss
December 10, 2009
Page 2

grants of LIEEF monies via competitive grant proposals or in accordance with established procedures used by the Department of Management & Budget and DELEG for awarding contracts for services, making disbursements, and managing the contracts for services on an ongoing basis. The MPSC expresses general support for the type of programs proposed by DELEG and encourages DELEG to submit proposals for this and similar programs in response to applicable requests for proposals to be issued by the MPSC.

Lastly, we believe that supporting the MRRRI will afford mutual data and information to be shared that will assist the MPSC in evaluating future energy optimization opportunities.

It is our pleasure to offer our support to what we feel will be a successful Michigan Program.



Orjiakor N. Isiogu
Chairman



Monica Martinez
Commissioner



Steven A. Transeth
Commissioner

c: Amy Butler

MAYOR
JOHN CHIRKUN

MAYOR PRO TEM
ROBERT TAYLOR

CITY COUNCIL
SALVATORE AIUTO
JAN HAGGERTY
FRANK A. MAISANO
COLLEEN MCCARTNEY
BILL SHOEMAKER



CITY MANAGER
STEPHEN A. TRUMAN

CITY CLERK
RICHARD M. STEENLAND

CITY TREASURER
CATHERINE J. HAUGH

December 2, 2009

The Honorable Steven Chu
United States Department of Energy
1000 Independence Avenue, SW
Washington, DC 20585

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program

Dear Secretary Chu:

It is our pleasure to provide this letter of support affirming our co-application with the Michigan Collaborative Retrofit Ramp-up Initiative (MRRRI). This letter also serves as our authorization for the Michigan Saves and Michigan Suburbs Alliance non-profit organizations to apply on behalf of ourselves and the Michigan Collaborative under Topic 1 of the FOA.

We have participated in several discussions in the development of the framework for this competitive opportunity provided under the Energy Efficiency and Conservation Block Grant program through the U.S. Department of Energy. We concur with the belief there is a significant opportunity for Michigan to rapidly put our unemployed workers back to work through retrofitting homes and buildings while allowing homeowners to save energy and money as well. The MRRRI framework reflects an innovative and strategic approach to developing long-term sustainable programs that will advance energy efficiency broadly throughout the state. As partners to this grant, our team has a significant contribution to offer the program.

It is our pleasure to offer our commitment to participate in this initiative, which we feel will be a successful Michigan Retrofit Program.

Sincerely,

John Chirkun
John Chirkun
Mayor

Stephen A. Truman
Stephen A. Truman
City Manager

29777 GRATIOT, P. O. BOX 290 • ROSEVILLE, MICHIGAN 48066-9021
FAX (586) 445-5402 • TDD: 445-5493
www.roseville-mi.gov

Bldg. Inspections	445-5450	Community Develop	445-5423	Fire	445-5444	Purchasing	445-5425
City Assessor	445-5430	Controller	445-5417	Housing	778-1360	Recreation (Parks)	445-5480
City Clerk	445-5440	Dist. Court	773-2010	Library	445-5407	Senior Center	777-7177
City Manager	445-5410	D.P.W.	445-5470	Personnel	445-5412	Treasurer	445-5420
Code Enforce	445-5447	Engineering	445-5445	Police	775-2100	Water (Billing)	445-5460
						Water (Garage)	445-5466

CC:

Mr. Stanley F. Pruss
Director and Chief Energy Office
Department of Energy, Labor, and Economic Growth
P.O. Box 30004
Lansing, MI 48909

Ms. Amy A. Butler
Director, Bureau of Energy Systems
Department of Energy, Labor, and Economic Growth
P.O. Box 30221
Lansing, MI 48909



SAULSBURY HILL FINANCIAL

MUNICIPAL COMMERCIAL FEDERAL

December 11, 2009

The Honorable Steven Chu
United States Department of Energy
1000 Independence Avenue, SW
Washington, DC 20585

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program

Gentlemen:

I am pleased to support the efforts of the City of Detroit, through the Detroit Economic Growth Corporation (DEGC), to secure Energy Efficiency Community Block Grant (EECBG) funding for a comprehensive energy efficiency program in the City of Detroit. As part of our longstanding and highly valued banking and credit relationship with Johnson Controls, Inc. ("JCI"), Saulsbury Hill Financial, LLC regularly extends credit to finance energy efficiency and renewable energy projects for the customers of JCI across the U.S., and we are very interested in learning more about this opportunity to potentially provide up to \$150 million in project financing in the City of Detroit for EECBG projects designed and executed by NAESCO accredited institutions like JCI. Saulsbury Hill Financial, LLC believes that energy efficiency retrofits are an important component of a sustainable redevelopment strategy for the City of Detroit. The City's EECBG program will support the efforts of many public and private stakeholders to incorporate energy efficiency retrofits into building maintenance and improvement process in a systematic and sustainable manner.

We understand that this financing will be used primarily to fund commercial, public, industrial and institutional energy efficiency projects in the City of Detroit. We further understand that if the EECBG grant request is approved by DOE that each project would have to be evaluated individually to insure the proper due diligence is completed on each project.

We also understand that if this grant request is approved the financing solutions that we are considering will be used to leverage ARRA funds and create more energy retrofit opportunities for the commercial, public, industrial and institutional markets in the City of Detroit, and in doing so help accomplish the goals set forth in the Energy Efficiency and Conservation Block Grant Program.

Please feel free to contact me at 303-629-8777 x102 with any questions in connection with this letter.

Regards,

//Digitally Signed



David J. Clamage
Saulsbury Hill Financial, LLC, Managing Member

Effective 12-2909, we're relocating to 1754 Lafayette; Denver, CO 80218-1117 with our phone and email information remaining the same.

1836 Grant Street - #100 - Denver, CO 80203-1124 - 888-SAULHILL - 303-629-8777 - Fax 303-629-7680 - www.saulhill.com

F I N A N C I A L S O L U T I O N S O U T S I D E T H E N I N E D O T S

December 10, 2009

The Honorable Steven Chu
United States Department of Energy
1000 Independence Avenue, SW
Washington, DC 20585

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program.

Dear Secretary Chu:

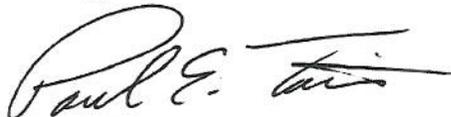
The Southeast Michigan Council of Governments (SEMCOG) is pleased to provide this letter of support for the Michigan Collaborative Retrofit Ramp-up Initiative (MRRI) proposal under Topic 1 of the FOA, as submitted by Michigan Saves.

SEMCOG fully supports the proposal's objectives of enabling large-scale adoption of energy efficiency building retrofits across a broad array of communities, and at the same time gaining an understanding of the drivers behind residential, commercial, and public sector decisions to invest in energy efficiency improvements.

We encourage the U.S. Department of Energy to fund the MRRI and help catalyze investment in communities where it is sorely needed.

Please note that, per Federal Executive Order 12372, full endorsement of this proposal must await completion of SEMCOG's intergovernmental review process.

Sincerely,



Paul E. Tait
Executive Director

cc: Stanley F. Pruss, Michigan DELEG
Amy A. Butler, Michigan DELEG



JENNIFER GRANHOLM
GOVERNOR

STATE OF MICHIGAN
MICHIGAN STATE HOUSING DEVELOPMENT AUTHORITY
LANSING

KEITH MOLIN
EXECUTIVE DIRECTOR

December 11, 2009

THE HONORABLE STEVEN CHU
UNITED STATES DEPARTMENT OF ENERGY
1000 INDEPENDENCE AVENUE, SW
WASHINGTON, DC 20585

Re: U.S. Department of Energy Funding Opportunity DE-FOA-0000148; Competitive Energy Efficiency Conservation Block Grant Program.

Dear Secretary Chu:

As the State Historic Preservation Officer of Michigan, I am pleased to provide this letter of support and commitment for the Michigan Department of Energy, Labor, and Economic Growth's "Michigan Retrofit Ramp-up Initiative (MRR1)" application. We have participated in several discussions during the development of the framework for this competitive opportunity provided under the Energy Efficiency Conservation Block Grant program through the U.S. Department of Energy. Michigan's approach reflects an innovative and strategic focus to developing long-term sustainable programs that will advance energy efficiency broadly throughout the state. As partners to this grant, we have determined specific actions that we can take to enhance the opportunity under the grant proposal.

Michigan's State Historic Preservation Office (SHPO) has recently signed an operational Memorandum of Understanding (MOU) with the state Bureau of Energy System (BES) regarding compliance with Section 106 of the National Historic Preservation Act of 1966, as amended, with regard to energy efficiency and renewable energy program initiatives. This MOU may provide a model for the MRR1 project to streamline the compliance under Section 106.

We have established an excellent long term working relationship with BES. It is our intent to work collaboratively with the BES, and its partners on this grant. We share common goals with the BES related to the importance of promoting energy efficiency in historic buildings. The SHPO has recently developed and funded two projects to train displaced workers and homeowners on energy retrofitting techniques appropriate for historic buildings. We look forward to working directly with the BES and its partners in developing the framework and implementing the historic portions of the grant objectives and completing compliance with the Section 106 of the National Historic Preservation Act of 1966, as amended, while actively promoting appropriate energy retrofitting of historic buildings.

It is our pleasure to offer our support to what we feel will be a successful Michigan program.

Sincerely,

Brian D. Conway
State Historic Preservation Officer

copy: Mr. Stanley F. Pruss
Director and Chief Energy Officer
Michigan Department of Energy, Labor, and Economic Growth

Ms. Amy A. Butler
Director, Bureau of Energy Systems
Michigan Department of Energy, Labor, and Economic Growth



Sterling Group

Chase Tower, 611 Woodward Ave. 5th Floor
Detroit, Michigan 48226

T 313 963 1212
F 313 963 1515

December 10, 2009

To Whom It May Concern:

I am pleased to support the efforts of the City of Detroit, through the Detroit Economic Growth Corporation, to secure Energy Efficiency Community Block Grant (EECBG) funding to support a comprehensive energy efficiency program in the City of Detroit. As a real estate and investment organization, we believe that energy efficiency retrofits play an important role in the short and long-term capital improvement agenda for the commercial property that we own. The City's EECBG program will support our efforts to incorporate energy efficiency retrofits into our building maintenance and improvement process in a systematic and sustainable way.

These energy efficiency improvements will allow for significant energy savings which will have dramatic, positive environmental and financial implications. Without additional assistance from the EECBG program, we will have limited capacity to take on wholesale energy efficiency improvements at our commercial properties and our ability to reduce utility costs and regain any competitive edge will be significantly hampered. We anticipate that this program could impact hundreds of thousands of square feet of facilities and achieve many thousands of dollars in energy savings. We also hope to utilize this program as we consider other commercial investments in the City of Detroit.

The City of Detroit Energy Efficiency program will allow Sterling Group to be a private-sector leader in promoting energy efficiency retrofits and other energy-saving improvements at our commercial properties. As we demonstrate the significant benefits of these improvements, I believe that this program will help encourage many other Detroit commercial properties owners and managers to begin to consider making similar improvements, especially with the help of the new program.

We look forward to working with the Detroit Economic Growth Corporation and other partners to take advantage of the opportunities afforded by the EECBG grant. Over the long-term, this program will help set greater downtown Detroit real estate apart from the rest of the region, as a model of green and sustainable development, building intangible value that will help ensure long-term viability of these commercial properties. We hope that you will support this application for funding.

Sincerely,



Danny Samson
CEO