

Opportunity Title:	Recovery Act: Energy Efficiency and Conservation Block
Offering Agency:	Environmental Management Consolidated Business Cen
CFDA Number:	81.128
CFDA Description:	Energy Efficiency & Conservation Block Grant Program
Opportunity Number:	DE-FOA-0000148
Competition ID:	
Opportunity Open Date:	10/19/2009
Opportunity Close Date:	12/14/2009
Agency Contact:	Karen Bahan Grants Officer

This electronic grants application is intended to be used to apply for the specific Federal funding opportunity referenced here.

If the Federal funding opportunity listed is not the opportunity for which you want to apply, close this application package by clicking on the "Cancel" button at the top of this screen. You will then need to locate the correct Federal funding opportunity, download its application and then apply.

This opportunity is only open to organizations, applicants who are submitting grant applications on behalf of a company, state, local or tribal government, academia, or other type of organization.

* Application Filing Name:

Mandatory Documents

--

Move Form to Complete

Move Form to Delete

Mandatory Documents for Submission

Application for Federal Assistance (SF-424)
Other Attachments Form
Project/Performance Site Location(s)

Optional Documents

Disclosure of Lobbying Activities (SF-LLL)
--

Move Form to Submission List

Move Form to Delete

Optional Documents for Submission

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Instructions

- Enter a name for the application in the Application Filing Name field.

 - This application can be completed in its entirety offline; however, you will need to login to the Grants.gov website during the submission process.
 - You can save your application at any time by clicking the "Save" button at the top of your screen.
 - The "Save & Submit" button will not be functional until all required data fields in the application are completed and you clicked on the "Check Package for Errors" button and confirmed all data required data fields are completed.
- Open and complete all of the documents listed in the "Mandatory Documents" box. Complete the SF-424 form first.

 - It is recommended that the SF-424 form be the first form completed for the application package. Data entered on the SF-424 will populate data fields in other mandatory and optional forms and the user cannot enter data in these fields.
 - The forms listed in the "Mandatory Documents" box and "Optional Documents" may be predefined forms, such as SF-424, forms where a document needs to be attached, such as the Project Narrative or a combination of both. "Mandatory Documents" are required for this application. "Optional Documents" can be used to provide additional support for this application or may be required for specific types of grant activity. Reference the application package instructions for more information regarding "Optional Documents".
 - To open and complete a form, simply click on the form's name to select the item and then click on the => button. This will move the document to the appropriate "Documents for Submission" box and the form will be automatically added to your application package. To view the form, scroll down the screen or select the form name and click on the "Open Form" button to begin completing the required data fields. To remove a form/document from the "Documents for Submission" box, click the document name to select it, and then click the <= button. This will return the form/document to the "Mandatory Documents" or "Optional Documents" box.
 - All documents listed in the "Mandatory Documents" box must be moved to the "Mandatory Documents for Submission" box. When you open a required form, the fields which must be completed are highlighted in yellow with a red border. Optional fields and completed fields are displayed in white. If you enter invalid or incomplete information in a field, you will receive an error message.
- Click the "Save & Submit" button to submit your application to Grants.gov.

 - Once you have properly completed all required documents and attached any required or optional documentation, save the completed application by clicking on the "Save" button.
 - Click on the "Check Package for Errors" button to ensure that you have completed all required data fields. Correct any errors or if none are found, save the application package.
 - The "Save & Submit" button will become active; click on the "Save & Submit" button to begin the application submission process.
 - You will be taken to the applicant login page to enter your Grants.gov username and password. Follow all onscreen instructions for submission.

Application for Federal Assistance SF-424

Version 02

* 1. Type of Submission: <input type="checkbox"/> Preapplication <input checked="" type="checkbox"/> Application <input type="checkbox"/> Changed/Corrected Application	* 2. Type of Application: <input checked="" type="checkbox"/> New <input type="checkbox"/> Continuation <input type="checkbox"/> Revision	* If Revision, select appropriate letter(s): _____ * Other (Specify) _____
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* 3. Date Received: Completed by Grants.gov upon submission.	4. Applicant Identifier: _____
---	-----------------------------------

5a. Federal Entity Identifier: _____	* 5b. Federal Award Identifier: _____
---	--

State Use Only:

6. Date Received by State: _____	7. State Application Identifier: _____
----------------------------------	--

8. APPLICANT INFORMATION:

* a. Legal Name: Cincinnati Energy Alliance	
* b. Employer/Taxpayer Identification Number (EIN/TIN): 26-3977160	* c. Organizational DUNS: 832290667

d. Address:

* Street1: 100 E. Central Parkway
Street2: Suite 512
* City: Cincinnati
County: Hamilton
* State: OH: Ohio
Province: _____
* Country: USA: UNITED STATES
* Zip / Postal Code: 45202

e. Organizational Unit:

Department Name: Gr. Cincinnati Energy Alliance	Division Name: Gr. Cincinnati Energy Alliance
---	---

f. Name and contact information of person to be contacted on matters involving this application:

Prefix: Mr.	* First Name: Andy
Middle Name: _____	
* Last Name: Holzhauser	
Suffix: _____	
Title: Executive Director	

Organizational Affiliation: Greater Cincinnati Energy Alliance	
* Telephone Number: (513) 309-7081	Fax Number: (513) 621-8703
* Email: aholzhauser@greatercea.org	

Application for Federal Assistance SF-424

Version 02

9. Type of Applicant 1: Select Applicant Type:

M: Nonprofit with 501C3 IRS Status (Other than Institution of Higher Education)

Type of Applicant 2: Select Applicant Type:

Type of Applicant 3: Select Applicant Type:

* Other (specify):

* 10. Name of Federal Agency:

Environmental Management Consolidated Business Cen

11. Catalog of Federal Domestic Assistance Number:

81.128

CFDA Title:

Energy Efficiency & Conservation Block Grant Program

* 12. Funding Opportunity Number:

DE-FOA-0000148

* Title:

Recovery Act: Energy Efficiency and Conservation Block Grants: Competitive Solicitation: Retrofit Ramp-up and General Innovation Fund Programs

13. Competition Identification Number:

Title:

14. Areas Affected by Project (Cities, Counties, States, etc.):

City of Cincinnati, Ohio
Hamilton County, Ohio
City of Covington, Kentucky
City of Florence, Kentucky
Boone County, Kentucky

* 15. Descriptive Title of Applicant's Project:

The Greater Cincinnati Energy Alliance, on behalf of the City of Cincinnati and Hamilton County in Ohio and cities of Covington and Florence, and counties of Boone, Kenton, and Campbell in Kentucky

Attach supporting documents as specified in agency instructions.

Application for Federal Assistance SF-424

Version 02

16. Congressional Districts Of:

* a. Applicant

* b. Program/Project

Attach an additional list of Program/Project Congressional Districts if needed.

17. Proposed Project:

* a. Start Date:

* b. End Date:

18. Estimated Funding (\$):

* a. Federal	<input type="text" value="50,380,600.00"/>
* b. Applicant	<input type="text"/>
* c. State	<input type="text"/>
* d. Local	<input type="text"/>
* e. Other	<input type="text"/>
* f. Program Income	<input type="text"/>
* g. TOTAL	<input type="text" value="50,380,600.00"/>

* 19. Is Application Subject to Review By State Under Executive Order 12372 Process?

- a. This application was made available to the State under the Executive Order 12372 Process for review on
- b. Program is subject to E.O. 12372 but has not been selected by the State for review.
- c. Program is not covered by E.O. 12372.

* 20. Is the Applicant Delinquent On Any Federal Debt? (If "Yes", provide explanation.)

Yes No

21. *By signing this application, I certify (1) to the statements contained in the list of certifications** and (2) that the statements herein are true, complete and accurate to the best of my knowledge. I also provide the required assurances** and agree to comply with any resulting terms if I accept an award. I am aware that any false, fictitious, or fraudulent statements or claims may subject me to criminal, civil, or administrative penalties. (U.S. Code, Title 218, Section 1001)

** I AGREE

** The list of certifications and assurances, or an internet site where you may obtain this list, is contained in the announcement or agency specific instructions.

Authorized Representative:

Prefix: * First Name:
Middle Name:
* Last Name:
Suffix:

* Title:

* Telephone Number: Fax Number:

* Email:

* Signature of Authorized Representative: * Date Signed:

Application for Federal Assistance SF-424

Version 02

*** Applicant Federal Debt Delinquency Explanation**

The following field should contain an explanation if the Applicant organization is delinquent on any Federal Debt. Maximum number of characters that can be entered is 4,000. Try and avoid extra spaces and carriage returns to maximize the availability of space.

[Empty text input area for Applicant Federal Debt Delinquency Explanation]

Other Attachment File(s)

* Mandatory Other Attachment Filename:

To add more "Other Attachment" attachments, please use the attachment buttons below.

Project/Performance Site Location(s)

Project/Performance Site Primary Location I am submitting an application as an individual, and not on behalf of a company, state, local or tribal government, academia, or other type of organization.

Organization Name:

DUNS Number:

* Street1:

Street2:

* City: County:

* State:

Province:

* Country:

* ZIP / Postal Code: * Project/ Performance Site Congressional District:

Project/Performance Site Location 1 I am submitting an application as an individual, and not on behalf of a company, state, local or tribal government, academia, or other type of organization.

Organization Name:

DUNS Number:

* Street1:

Street2:

* City: County:

* State:

Province:

* Country:

* ZIP / Postal Code: * Project/ Performance Site Congressional District:

Project/Performance Site Location 2 I am submitting an application as an individual, and not on behalf of a company, state, local or tribal government, academia, or other type of organization.

Organization Name:

DUNS Number:

* Street1:

Street2:

* City: County:

* State:

Province:

* Country:

* ZIP / Postal Code: * Project/ Performance Site Congressional District:

Project/Performance Site Location(s)

Project/Performance Site Location 3 I am submitting an application as an individual, and not on behalf of a company, state, local or tribal government, academia, or other type of organization.

Organization Name:

DUNS Number:

* Street1:

Street2:

* City: County:

* State:

Province:

* Country:

* ZIP / Postal Code: * Project/ Performance Site Congressional District:

Project/Performance Site Location 4 I am submitting an application as an individual, and not on behalf of a company, state, local or tribal government, academia, or other type of organization.

Organization Name:

DUNS Number:

* Street1:

Street2:

* City: County:

* State:

Province:

* Country:

* ZIP / Postal Code: * Project/ Performance Site Congressional District:

Project/Performance Site Location 5 I am submitting an application as an individual, and not on behalf of a company, state, local or tribal government, academia, or other type of organization.

Organization Name:

DUNS Number:

* Street1:

Street2:

* City: County:

* State:

Province:

* Country:

* ZIP / Postal Code: * Project/ Performance Site Congressional District:

Project/Performance Site Location(s)

Project/Performance Site Location 6

I am submitting an application as an individual, and not on behalf of a company, state, local or tribal government, academia, or other type of organization.

Organization Name: City of Covington, Kentucky

DUNS Number: 045342060000

* Street1: 638 Madison Avenue

Street2:

* City: Covington County: Kenton

* State: KY: Kentucky

Province:

* Country: USA: UNITED STATES

* ZIP / Postal Code: 41011-2422

* Project/ Performance Site Congressional District: KY-004

EECBG Competitive Block Grants, Topic 1

DE-FOA-0000148

Record of Consensus Strengths and Weaknesses

Applicant Name: Greater Cincinnati Energy Alliance
Application Title:
Application Number: 832290667

Criterion 1: Leveraging and Sustainability:

Strengths:

- REDACTED EXEMPTION 4 REDACTED EXEMPTION 5
-
-

Weaknesses:

- REDACTED EXEMPTION 4 REDACTED EXEMPTION 5
-

Criterion 2: Project Impact:

Strengths:

-
- REDACTED EXEMPTION 4 REDACTED EXEMPTION 5
-
-

Weaknesses:

-
- REDACTED EXEMPTION 4 REDACTED EXEMPTION 5

EECBG Competitive Block Grants, Topic 1

DE-FOA-0000148

Record of Consensus Strengths and Weaknesses

Criterion 3: Project Approach:

Strengths:

-
-
-

REDACTED
EXEMPTION 4

REDACTED/
EXEMPTION 5

Weaknesses:

-
-
-

REDACTED
EXEMPTION 4

REDACTED
EXEMPTION 5

Criterion 4: Partnership Structure and Capabilities:

Strengths:

-
-
-

REDACTED
EXEMPTION 4

REDACTED
EXEMPTION 5

Weaknesses:

-
-

REDACTED
EXEMPTION 4

REDACTED
EXEMPTION 5

Project Summary/Abstract File

Applicant Name: The Greater Cincinnati Energy Alliance (GCEA)

Project Director: Andy Holzhauser

Project Title: Greater Cincinnati Retrofit Ramp-up

Project Objectives:

- Enhance the existing model of community collaboration, multi-state and local government cooperation, energy efficiency program design innovation, marketing effectiveness, utility program integration, financing affordability and accessibility, and extensive customer participation; share and adapt this model with other communities and state energy offices;
- Provide comprehensive energy efficiency services, including community education, audits, retrofits, incentives, financing, and quality assurance throughout the Greater Cincinnati-Northern Kentucky region;
- Create a \$130M per year market with investments of \$250M in energy efficiency within 3 years;
- Develop a high quality work force through training and certification of contractors/workers through the Efficiency Excellence Institute in order to create or retain 1,416 jobs
- Utilize a range of existing and innovative incentives, marketing strategies, delivery agents and financial instruments to make energy efficiency projects affordable to customers in all sectors;
- Achieve program self-reliance in 2013 by virtue of customer fees, utility marketing and pay-for-performance utility contracts, aggregated demand response payments, and carbon offset monetization.

Project Description: GCEA will serve the following sectors:

Residential (1-4 units): Promote efficiency through large-scale community outreach and social networking, behavior change, building improvements, and long term sustainable financing options.

Non Profit Program (NPO): Expand audit, retrofit, and incentive programs to serve larger nonprofits, including schools and hospitals, and facilitate energy performance contracts (EPCs).

Small Commercial: Leverage community outreach approach focusing on pre-qualifying businesses for lighting and major measures that have incentives from Duke .

Large Buildings (Commercial, Industrial, Manufacturing and Institutional): a two phase approach that combines operational and behavioral assistance upfront with sustainable financing mechanisms to increase implementation of major energy efficiency retrofits.

Public Sector: expands the public building energy performance contracting aggregation effort occurring in Hamilton County and the City of Cincinnati to the entire region.

Benefits and Outcomes: Over three years this program will achieve 515M Kwh in electricity savings and 5M therms of gas savings, amounting to \$26M annual customer savings; along with ~500k tons of Greenhouse Gas reductions. The effort will invest \$250 M in energy efficiency over three years creating a sustained annual market of \$130 M per year which will support 1,416 jobs.

Major participants: GCEA is applying on behalf of seven political jurisdictions in the Greater Cincinnati region, all of whom have committed funding to GCEA through their formulaic EECBG allocations: Hamilton County and the City of Cincinnati in Ohio, and the counties of Kenton, Boone, and Campbell and cities of Covington and Florence in Kentucky. This project also engages a broad coalition of parties including the Ohio and Kentucky State Energy Offices, Duke Energy, the Metropolitan Sewer District, organized labor, the Greater Cincinnati Workforce Network, Cincinnati State Technical and Community College, Gateway Community and Technical College, Cincinnati-Hamilton County Community Action Agency, Northern Kentucky Community Action Agency, People Working Cooperatively, the Greater Cincinnati Foundation, Greater Cincinnati- Northern Kentucky Apartment Association, energy service companies, and many other workforce development and private sector partners. Clean Energy Solutions and the Natural Resources Defense Council will serve as major technical and organizational support.



December 13, 2009

Andy Holzhauser
Executive Director
Greater Cincinnati Energy Alliance
PO Box 584
Cincinnati, OH 45201

Karen Bahan
Contracting Officer
Department of Energy
Environmental Management Consolidated Business Center
Chiquita Center
250 E. Fifth St.; Suite 800
Cincinnati, OH 45202

Re: Letters of Authorization from municipalities being served by DE-FOA-0000148

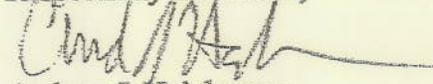
Dear Ms. Bahan:

The Greater Cincinnati Energy Alliance is currently funded in part by the contribution of formulaic EBCBG funds by seven local governments in Ohio and Kentucky, as follows:

Local Government	GCEA Investment
Hamilton County, Ohio	\$800,000
City of Cincinnati, Ohio	\$604,000
Kenton County, Kentucky	\$77,500
Boone County, Kentucky	\$61,500
Campbell County, Kentucky	\$58,500
City of Covington, Kentucky	\$31,500
City of Florence, Kentucky	\$21,000
TOTAL	\$1,654,000

These governments had the foresight to commit to the efforts of the Greater Cincinnati Energy Alliance in June 2009, prior to the Retrofit Ramp-up grant, and now believe GCEA is well-positioned to act on their behalf to significantly expand the capacity of current programs. Local government has led the way with seed funding and their belief that this provides a good investment opportunity for the Department of Energy is reflected in the attached letters of authorization and support.

Respectfully Submitted,


Andrew J. Holzhauser



Hamilton County

Board of County Commissioners

David Pepper
President
Phone (513) 946-4409
Fax (513) 946-4407

Todd Portune
Vice President
Phone (513) 946-4401
Fax (513) 946-4446

Greg Hartmann
Phone (513) 946-4405
Fax (513) 946-4404

Room 603
County Administration Building
138 East Court Street
Cincinnati, Ohio 45202

TDD/TTY (513) 946-4719
www.hamiltoncountyohio.gov

Patrick Thompson
Administrator
Phone (513) 946-4420
Fax (513) 946-4444

Jacqueline Panioto
Clerk of the Board
Phone (513) 946-4414
Fax (513) 946-4444

December 11, 2009

Karen Bahan
Contracting Officer
Department of Energy
Environmental Management Consolidated Business Center
Chiquita Center
250 E. Fifth St.; Suite 800
Cincinnati, OH 45202

Re: Energy Efficiency and Conservation Block Grant (EECBG) – Competitive Solicitation
U.S Department of Energy Retrofit Ramp-up Program

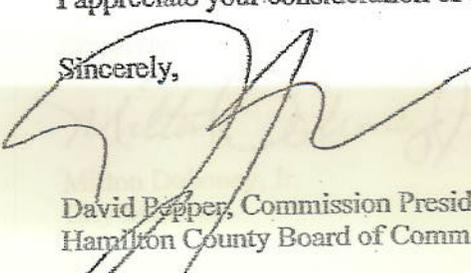
Dear Ms. Bahan:

I am writing to state my strong support of the application being made by the regional collaboration of the Greater Cincinnati Energy Alliance, City of Cincinnati, Hamilton County, Ohio, Greater Cincinnati Metropolitan Sewer District, Boone County, Campbell County, Kenton County, City of Florence and City of Covington, Kentucky for a EECBG Competitive Grant-U.S. Department of Energy (DOE) Retrofit Ramp-up Program. We feel the grant will greatly advance the important and vital green initiatives already begun by Hamilton County and our partnering communities.

With the application for the EECBG Competitive Grant, we feel the programs that are being offered in our EECBG Formula Grant will be enhanced for a greater impact on our local governmental jurisdictions, and most importantly, on our residents, businesses, schools, and non-profits. Though the broad collaborations of governmental partners and other organizations we will indeed be able to transform this impressive energy efficiency initiative into a sustainable part of our new green economy.

I appreciate your consideration of this application. Thank you.

Sincerely,


David Pepper, Commission President
Hamilton County Board of Commissioners



OFFICE OF THE COUNTY JUDGE-EXECUTIVE

RALPH A. DREES
COUNTY JUDGE-EXECUTIVE

Suite 205
303 Court Street
Post Office Box 792
Covington, Kentucky 41012-0792
859-392-1400
FAX 859-392-1412

R. SCOTT KIMMICH
DEPUTY JUDGE & CHIEF OF STAFF

December 10, 2009

Andy Holzhauser
Executive Director
Greater Cincinnati Energy Alliance
PO Box 584
Cincinnati, OH 45201

RE: Greater Cincinnati Energy Alliance (GCEA)

Dear Mr. Holzhauser:

Kenton County enthusiastically endorses the Greater Cincinnati Energy Alliance (GCEA) proposal to the US Department of Energy. In so doing, GCEA is speaking for our County government, along with our six local government partners on both sides of the Ohio River. We are already an investor in the GCEA, committing \$77,500 of the County's Energy Efficiency and Conservation Block Grant funds to GCEA to serve residential customers with audits and incentives, and nonprofit agencies with a similar set of services. We are also very interested in the energy performance contracting program embedded in this proposal, an anticipated asset for our county buildings.

In concert with GCEA, we have also benefited by our close discussions with the Kentucky Energy Office. The three northern Kentucky counties and the cities of Florence and Covington have been planning with the Energy Office and GCEA to launch a Home Performance with Energy Star program, funded in part from State Energy Program funds forthcoming early next year. We also understand that additional cities in Kentucky may join us for collaborative program services under the auspices with GCEA.

We look forward to this initiative to invest several million dollars in our county's residences and businesses and municipal buildings for another reason: to create local jobs. Kenton County, like other counties in our region, has lost too many jobs over the past 18 months and longer. We look forward to the Retrofit Ramp-Up as one foundation among several to bring our economy back to health. The workforce development commitment we have seen from GCEA, and the planning that accompanies, it also enjoys our strong support.

With kindest personal regards, I remain,

Sincerely,


Ralph A. Drees
Kenton County Judge-Executive

GARY W. MOORE
County Judge/Executive
(859) 334-2242



JEFFREY S. EARLYWINE
County Administrator
(859) 334-2242

ROBIN D. CURRY
Asst. County Administrator
(859) 334-2245

OFFICES OF THE COUNTY JUDGE/EXECUTIVE

www.BooneCountyKy.org

P.O. Box 900
Burlington, KY 41005
FAX (859) 334-3105

December 9, 2009

The Boone County Fiscal Court strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. Given the mission of our organization we are acutely aware of the need to increase energy efficiency in all sectors of our local and regional economy. We are also aware of the significant support of energy efficiency, and the jobs it will create, among our local governments, as well as public and private institutions, and the general public. During the past several years these stakeholders have come together to develop a major focus on initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand our ability to achieve our long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that this project will meet, if not exceed, its goals.

In conclusion, we strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. The Boone County Fiscal Court is fully prepared to participate in this critical effort.

Sincerely,

Gary W. Moore
County Judge/Executive

Campbell County Fiscal Court



STEVE PENDERY
County Judge/Executive

DAVID E. OTTO
KENNETH L. RECHTIN
MARK T. HAYDEN
County Commissioners

December 9th, 2009

Andy Holzhauser
Executive Director
Greater Cincinnati Energy Alliance
PO Box 584
Cincinnati, OH 45201

Dear Mr. Holzhauser:

Campbell County enthusiastically endorses the Greater Cincinnati Energy Alliance (GCEA) proposal to the US Department of Energy. In so doing, GCEA is speaking for our County government, along with our six local government partners on both sides of the Ohio River. We are already an investor in the GCEA, committing Block Grant funds to GCEA initiatives to serve residential customers with audits and incentives; and nonprofit agencies with a similar set of services. We are also very interested in the energy performance contracting program embedded in this proposal, an anticipated asset for our county buildings and for the township buildings within the county.

In concert with GCEA, we have also benefited by our close discussions with the Kentucky Energy Office. Boone, Kenton, and Campbell counties, Florence and Covington have been planning with the Energy Office and GCEA to launch a Home Performance with Energy Star program, funded in part from State Energy Program funds forthcoming early next year. We also understand that additional cities in Kentucky may join us for collaborative program services under the auspices with GCEA.

Our County has not been immune to the economic recession that has overtaken the nation. We have lost jobs, many of them very good jobs and we would like to get them back. We are pleased to see GCEA's emphasis on workforce development, and we are committed to seeing many of our residents among those joining the new Green Jobs movement. We look forward to working together with our local government partners, GCEA, and its private sector partners in the months and years ahead. The Retrofit Ramp-Up award would be a very significant step in transforming our energy economy.

Sincerely yours,

Steve Pendery
Judge/Executive

www.campbellcountyky.org
Phone 859.292.3838 | TDD/TTY 859.261.6144 | Fax 859.292.3883
1098 Monmouth Street | P.O. Box 72340 | Newport, KY | 41072





CITY OF COVINGTON

638 MADISON AVENUE • COVINGTON, KENTUCKY 41011-2298

December 10, 2009

Mr. Andy Holzhanser
Executive Director
Greater Cincinnati Energy Alliance
PO Box 584
Cincinnati, OH 45201

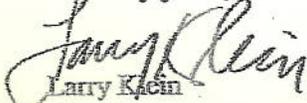
Dear Mr. Holzhanser:

The City of Covington is typical of hundreds of cities around the country who received from DOE its first Energy Efficiency Block Grant award by formula: \$188,000+ in our case. Most cities do not have the resources nor in-house technical expertise—especially in the wake of recession-induced layoffs—to leverage that modest sum. Indeed most cities, from what we know, are spending the money to address energy-related capital needs in one or two municipal buildings. In so doing, most cities lack the momentum, motivation, and leverage to pursue more ambitious energy efficiency and renewable technology opportunities.

Covington is not one of those cities, thanks to the formation of the Greater Cincinnati Alliance and the work of the Kentucky Energy Office and our Northern Kentucky colleagues in bordering local governments. We are charter members of GCEA and have invested \$31,500 of the City's Energy Efficiency and Conservation Block Grant to support our residents. We are initially co-funding the Alliance to assist our homeowners with audits and incentives. Through the auspices of the Alliance, we are also targeting nonprofit agencies for similar services.

We are writing now in support of an extraordinary opportunity to transform the nature and extent of energy efficiency and renewables in northern Kentucky and across the Ohio River. We can now look forward to serving all building sectors, small and large, with a sophisticated marketing, outreach, financing, and incentive programs. We are also hopeful that we can add additional resources when the State Energy Program opportunities develop early next year. We are excited about this possible dramatic expansion and to the new jobs that can be created in our community. Workforce development is a critical ingredient in the proposed program, an attribute which we enthusiastically embrace. The City strongly supports this proposal.

Sincerely yours,


Larry Kacin
City Manager

An Affirmative Action / Equal Opportunity Employer

Phone: 859-292-2133 • Fax: 859-292-2137

TTY: 859-292-2333

www.covingtonky.gov

Greater Cincinnati Retrofit Ramp-up Proposal: Budget Justification

PERSONNEL BUDGET

Position	YEAR ONE				YEAR TWO				YEAR THREE			
	#	FTE Cost	Hrs/Week/staff	Total	#	FTE Cost	Hrs/Week/staff	Total	FTE Cost	Hrs/Week/staff	Total	
REDACTED EXEMPTION 4												

Total Personnel

\$

Fring Benefit

	Year 1	Year 2	Year 3	Notes
%				
Total				
REDACTED EXEMPTION 4				

Travel

Year 1									
Purpose of Travel	Staff	Flight / pers	Nights	Lodging / night	Day	Food / day	Registration	Total	Notes
REDACTED EXEMPTION 4									

Year 1 sub-total

Year 2									
Purpose of Travel	Staff	Flight / pers	Nights	Lodging / night	Day	Food / day	Registration	Total	Notes
REDACTED EXEMPTION 4									

Year 1 sub-total

\$ 6,502

Year 3									
Purpose of Travel	Staff	Flight / pers	Nights	Lodging / night	Day	Food / day	Registration	Total	Notes
REDACTED EXEMPTION 4									

Year 1 sub-total

\$

Equipment

Year 1					
Equipment Item	Quantity	Unit Cost	Total Cost	Cost Basis	Need
		\$	\$		
		\$			
REDACTED EXEMPTION 4					

Supplies

	Y1	Y2	Y3	Total	Cost Basis
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Contractual

Note: Contractor budgets are based on Vendor Estimates, final award will be based a) DOE Funding amount and b) Contract Negotiations

Purpose / Tasks in SOPO	Vendor / Organization	Budget Period 1 Costs	Budget Period 2 Costs	Budget Period 3 Costs	Project Total
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REDACTED
EXEMPTION 4

Total Contractual

\$

Other Direct Expenses

	%	Year 1		Year 2		Year 3	
		Basis	Fee	Basis	Fee	Basis	Fee

REDACTED
EXEMPTION 4

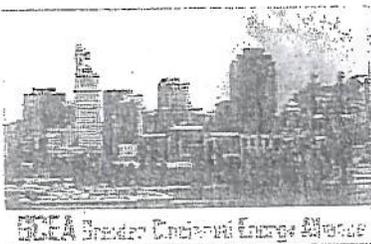
Indirect Expenses						
	Year 1		Year 2		Year 3	
	%	Basis	Fee	Basis	Fee	Basis
Indirect Program Expense (general administration, accounting, legal, office, communications, IT, supplies, Payroll Tax)						

REDACTED
EXEMPTION 4

\$1,000,000

Total Request				
	Year 1	Year 2	Year 3	Total
EECBG Funding Total Request	\$	REDACTED	\$	\$ 50,380,500

REDACTED
EXEMPTION 4



December 12, 2009

Andy Holzhauser
Executive Director
Greater Cincinnati Energy Alliance
PO Box 584
Cincinnati, OH 45201

Karen Bahan
Contracting Officer
Department of Energy
Environmental Management Consolidated Business Center
Chiquita Center
250 E. Fifth St.; Suite 800
Cincinnati, OH 45202

RE: Required Assurances for DE-FOA-0000148 regarding Davis-Bacon Act

Dear Ms. Bahan:

This is to certify that all laborers and mechanics on projects funded directly or assisted in whole or in part by and through funding appropriated by the ARRA of 2009 will be paid wages at rates not less than those prevailing on projects of a character similar in the locality as determined by subchapter IV of Chapter 31 of title 40, United States Code.

Respectfully Submitted,



Andrew J. Holzhauser

Exec-2010-000673



CITY OF COVINGTON

638 MADISON AVENUE • COVINGTON, KENTUCKY 41011-2298

January 4, 2010

The Honorable Steven Chu, Secretary
U.S. Department of Energy
1000 Independence Avenue, SW
Washington DC 20585

Dear Secretary Chu:

By this letter, the City of Covington, Kentucky, authorizes the Greater Cincinnati Energy Alliance to apply for, receive funds, and administer an award on its behalf under the Retrofit Ramp-up Program (U.S. Department of Energy Funding Opportunity Announcement DE-FOA-0000148, Topic 1).

Sincerely,

Larry Klein
City Manager
Covington, Kentucky

Exec-2010-000673



CITY OF COVINGTON

638 MADISON AVENUE • COVINGTON, KENTUCKY 41011-2298

January 4, 2010

The Honorable Steven Chu, Secretary
U.S. Department of Energy
1000 Independence Avenue, SW
Washington DC 20585

Dear Secretary Chu:

By this letter, the City of Covington, Kentucky, authorizes the Greater Cincinnati Energy Alliance to apply for, receive funds, and administer an award on its behalf under the Retrofit Ramp-up Program (U.S. Department of Energy Funding Opportunity Announcement DE-FOA-0000148, Topic 1).

Sincerely,

Larry Klein
City Manager
Covington, Kentucky

City of Cincinnati



Office of the City Manager

City Hall
801 Plum Street, Room 152
Cincinnati, Ohio 45202-5706
Phone (513) 352-3241
Fax (513) 352-6284

January 5, 2010

Milton Dohoney, Jr., ICMA-CM
City Manager

The Honorable Steven Chu, Secretary
United States Department of Energy
1000 Independence Avenue, SW
Washington DC 20585

Dear Secretary Chu:

By this letter, the City of Cincinnati, Ohio, authorizes the Greater Cincinnati Energy Alliance to apply for, receive funds, and administer an award on its behalf under the Retrofit Ramp-up Program (U.S. Department of Energy Funding Opportunity Announcement DE-FOA-0000148, Topic 1).

Sincerely,

A handwritten signature in cursive script that reads "Milton Dohoney, Jr.".

Milton Dohoney, Jr.
City Manager

2010 JAN 05 13



Hamilton County

County Administrator

BOARD OF COMMISSIONERS

David Pepper
President

Todd Porruce
Vice President

Greg Hartmann

County Administration Building
138 East Court Street
Cincinnati, Ohio 45202

Phone (513) 946-4400
Fax (513) 946-4444
TDD/TTY (513) 946-4719
www.hamiltoncountyohio.gov

ADMINISTRATOR
Patrick Thompson
Phone (513) 946-4420

January 4, 2010

The Honorable Steven Chu
Secretary
U.S. Department of Energy
1000 Independence Ave, SW
Washington DC 20585

Dear Secretary Chu:

By this letter, Hamilton County, Ohio, authorizes the Greater Cincinnati Energy Alliance to apply for, receive funds, and administer an award on its behalf under the Retrofit Ramp-up Program (U.S. Department of Energy Funding Opportunity Announcement DE-FOA-0000148, Topic 1).

Sincerely,

A handwritten signature in cursive script that reads "Patrick J. Thompson".

Patrick J. Thompson
County Administrator

PJT/kp

City of Cincinnati



Office of the City Manager

City Hall
801 Plum Street, Room 152
Cincinnati, Ohio 45202-5706
Phone (513) 352-3241
Fax (513) 352-6284

January 5, 2010

Milton Dohoney, Jr., ICMA-CM
City Manager

The Honorable Steven Chu, Secretary
United States Department of Energy
1000 Independence Avenue, SW
Washington DC 20585

Dear Secretary Chu:

By this letter, the City of Cincinnati, Ohio, authorizes the Greater Cincinnati Energy Alliance to apply for, receive funds, and administer an award on its behalf under the Retrofit Ramp-up Program (U.S. Department of Energy Funding Opportunity Announcement DE-FOA-0000148, Topic 1).

Sincerely,

Milton Dohoney, Jr.
City Manager



OFFICE OF THE COUNTY JUDGE-EXECUTIVE

RALPH A. DREES
COUNTY JUDGE-EXECUTIVE

Suite 205
303 Court Street
Post Office Box 792
Covington, Kentucky 41012-0792
859-392-1400
FAX 859-392-1412

R. SCOTT KRIBICH
DEPUTY JUDGE & CHIEF OF STAFF

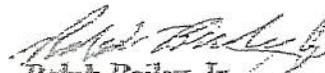
January 4, 2010

The Honorable Steven Chu, Secretary
U.S. Department of Energy
1000 Independence Avenue, SW
Washington, DC 20585

Dear Secretary Chu:

This letter is to inform you that Kenton County, Kentucky, authorizes the Greater Cincinnati Energy Alliance to apply for, receive funds, and administer an award on its behalf to the Retrofit Ramp-Up Program, (U.S. Department of Energy Funding Opportunity Announcement DE-FOA-0000148, Topic I).

Sincerely,


Ralph Bailey, Jr.
Assistant to County Judge

cc: Governor Steve Beshear

GARY W. MOORE
County Judge/Executive
(859) 334-2242



JEFFREY S. EARLYWINE
County Administrator
(859) 334-2242

ROBIN D. CURRY
Asst. County Administrator
(859) 334-2245

OFFICES OF THE COUNTY JUDGE/EXECUTIVE

www.BooneCountyKy.org

P.O. Box 900
Burlington, KY 41005
FAX (859) 334-3105

January 4, 2010

The Honorable Steven Chu, Secretary
U.S. Department of Energy
1000 Independence Ave, SW
Washington DC 20585

Dear Secretary Chu:

By this letter, Boone County, Kentucky, authorizes the Greater Cincinnati Energy Alliance to apply for, receive funds, and administer an award on its behalf under the Retrofit Ramp-up Program (U.S. Department of Energy Funding Opportunity Announcement DE-FOA-0000148, Topic 1).

Sincerely,

Gary W. Moore
County Judge/Executive

Campbell County Fiscal Court



STEVE PENDERY
County Judge/Executive

DAVID E. OTTO
KENNETH L. RECHTIN
MARK T. HAYDEN
County Commissioners

January 4, 2010

The Honorable Steven Chu, Secretary
U.S. Department of Energy
1000 Independence Ave, SW
Washington DC 20585

Dear Secretary Chu:

By this letter, Campbell County, Kentucky, authorizes the Greater Cincinnati Energy Alliance to apply for, receive funds, and administer an award on its behalf under the Retrofit Ramp-up Program (U.S. Department of Energy Funding Opportunity Announcement DE-FOA-0000148, Topic 1).

Sincerely,

Judge/Executive
Steve Pendery



CITY OF COVINGTON

638 MADISON AVENUE • COVINGTON, KENTUCKY 41011-2398

January 4, 2010

The Honorable Steven Chu, Secretary
U.S. Department of Energy
1000 Independence Avenue, SW
Washington DC 20585

Dear Secretary Chu:

By this letter, the City of Covington, Kentucky, authorizes the Greater Cincinnati Energy Alliance to apply for, receive funds, and administer an award on its behalf under the Retrofit Ramp-up Program (U.S. Department of Energy Funding Opportunity Announcement DE-FOA-0000148, Topic 1).

Sincerely,

A handwritten signature in cursive script, appearing to read "Larry Klein".

Larry Klein
City Manager
Covington, Kentucky



ADMINISTRATIVE DEPARTMENT
Diane E. Whalen, Mayor

January 5, 2010

The Honorable Steven Chu, Secretary
U.S. Department of Energy
1000 Independence Ave, SW
Washington DC 20585

Dear Secretary Chu:

By this letter, the City of Florence, Kentucky, authorizes the Greater Cincinnati Energy Alliance to apply for, receive funds, and administer an award on its behalf under the Retrofit Ramp-up Program (U.S. Department of Energy Funding Opportunity Announcement DE-FOA-0000148, Topic 1).

Sincerely,

A handwritten signature in cursive script that reads "Diane E. Whalen".

Diane E. Whalen
Mayor



December 14, 2009

Andy Holzhauer
Executive Director
Greater Cincinnati Energy Alliance
PO Box 584
Cincinnati, OH 45201

Karen Bahan
Contracting Officer
Department of Energy
Environmental Management Consolidated Business Center
Chiquita Center
250 E. Fifth St.; Suite 800
Cincinnati, OH 45202

Re: Retrofit Ramp-up Letters of Support for DE-FOA-0000148

Dear Ms. Bahan:

On the subsequent pages of this memo, you will find a list of letters of support and commitment from a broad cross-section of community, business, academic and political leaders and organizations from Ohio, Kentucky, and across the country. Please note that while some of the letters are addressed to myself or different individuals within the Department of Energy, it is recognized that the intent of all of them are consistent - to represent the Greater Cincinnati Energy Alliance and its partners in applying for the Retrofit Ramp-up Grant, Funding Opportunity Announcement #: DE-FOA-0000148.

Thank you for your consideration.



Andrew J. Holzhauer

Commitment Letter Listing

AFC First
AFL/CIO - Cincinnati Chapter
Alliance to Save Energy
Cambridge Energy Alliance
Cincinnati Metropolitan Housing Authority
Cincinnati St. Technical & Community College
Cincinnati-Hamilton County Community Action Agency
Conroy & Shephard
Duke Energy
Equilibrium Resource Management Corporation
Facilities Strategies Group
Fine Arts Fund
Gateway Technical & Community College
Greater Cincinnati Foundation
Greater Cincinnati/Northern Kentucky Apartment Association
Greater Cincinnati Workforce Network
Hamilton County Regional Planning Commission
International Facility Management Association - Cincinnati Chapter
Kentucky Council of Area Development Districts
Kentucky Energy Office
Kentucky Finance Cabinet
Kentucky Governor Steve Beshear
Kentucky Manufacturing Assistance Center
Laborers' International Union of North America - Local 265
Lexington/Fayette County Urban Government
LPK
Metropolitan Sewer District of Greater Cincinnati
Meirus Energy
Municipal Energy Efficiency Implementation Initiative
Natural Resource Defense Council
Northern Kentucky Community Action Commission
Ohio Governor Ted Strickland
Ohio Representative Denise Driehaus
People Working Cooperatively
Perogine Energy Group
PNC Bank
ProjectDX
Renewable Funding LLC
Sierra Club
Smart Power
Southwest Ohio Regional Workforce Investment Board
Techsolve
U.S. Congressman Geoff Davis
U.S. Congressman Steve Driehaus
U.S. Congresswoman Jean Schmidt (Sent directly to Secretary Chu)
U.S. Senator Sherrod Brown
United States Green Building Council - Cincinnati Chapter
US Bank



AFC FIRST FINANCIAL CORPORATION
GREEN ENERGY CENTER
1005 BROOKSIDE ROAD | P.O. BOX 3558
ALLENTOWN, PA 18106
(610) 433-7485 | (610) 433-7488 FAX | (888) AFC FIRST
afcfirst.com

December 5, 2009

AFC First Financial Corporation strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. Given the mission of our organization we are acutely aware of the need to increase energy efficiency in all sectors of our local and regional economy. We are also aware of the significant support of energy efficiency, and the jobs it will create, among our local governments, as well as public and private institutions, and the general public. During the past several years these stakeholders have come together to develop a major focus on initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand our ability to achieve our long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that this project will meet, if not exceed, its goals.

Affordability is a key concern of many homeowners when it comes to installing high efficiency and other energy-saving improvements. The typical size of these improvements, \$1,500 to \$15,000, often falls within a consumers financing "twilight zone" - too big to put on a credit card and too small to go through a time-consuming home equity loan process. The alternative is that consumers end up either not making the upgrades or settling for less expensive, lower efficiency items. As the price of energy efficiency improvement increases, more and more consumers are looking for simple fixed rate monthly payment plans that can be offset by energy savings. Most consumers want the stability and certainty of a fixed monthly payment and many are reluctant to make the investment in energy efficiency upgrade if the only financing option they are offered by a contractor is a large cash payment or the type of variable payment or "teaser" rate plan that converts to a much higher rate and payment when the promotional period is over.

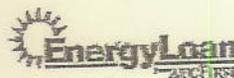
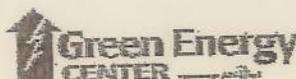
Contractors have a tremendous influence on a customer's decision on how they will pay for an energy efficiency upgrade. They must be trained on how to effectively make affordability of energy efficiency a key part of every sales proposal and evaluation. Financing programs must be "consumer friendly" - simple, fast and easily communicated. In order to promote higher efficiency (and sometimes more expensive improvements) there must be a clear differentiation with "better" financing for high efficiency improvements driven through lower rates as well and longer loans terms and lower payments than those available for lower efficiency products.

AFC First will work with the Greater Cincinnati Energy Alliance and its partners to develop and fast track a consumer financing program and the development of an Approved Contractor network to implement the energy improvements. The program will be modeled after the highly successful programs that AFC First has developed in other markets such as Pennsylvania's Keystone HELP program which leverages state and federal money with private capital. It is anticipated that this portion of the proposed grant allocated toward a consumer financing program for energy efficiency will be leveraged into a 7 to 1 investment of private capital.

In conclusion, we strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. AFC First Financial Corporation is fully prepared to participate in this critical effort.

Sincerely,

Peter J. Krajsa
Chairman and CEO



- 3) Due to the credibility of our union leadership forged over generations, we are in a unique position in terms of readying our local workers to be consumers of alternative energies and energy efficiency. Having this messaging come from one's Union president versus a brochure in the mail, a TV commercial, or unfamiliar visitor, will add invaluable outreach resources to GCEA's effort. We have the capacity to increase public awareness on a regional scale, mobilize members to "sign on", and provide community organizing teams to perform the outreach necessary for maximum impact.
- 4) We have a pre-established network which includes physical meeting locations (i.e., union halls) and communication networks (i.e., newsletters, email, and other social networking). In addition, we have two non-profit agency affiliates of the AFL-CIO, "Greater Cincinnati Occupational Health Center", and "Cincinnati Labor Agency for Social Services" both of which maintain an office in the AFL-CIO complex. They operate training programs and have experience in outreach efforts on issues that are important to workers in our region.
- 5) Cincinnati has an active local chapter of the BlueGreen Alliance which is affiliated with a national, strategic partnership between labor unions and environmental organizations dedicated to expanding the number and quality of jobs in the green economy. The BlueGreen Alliance offers compelling strategies to assist local unions to help mobilize around climate change issues, to educate union members about the issues in connection with jobs, and to ultimately reduce our reliance on foreign oil.

In conclusion, the Cincinnati Labor Council has a broad array of outreach capabilities. We see ourselves as an essential partner in the creation of a self-sustaining home energy retrofit industry in the Greater Cincinnati region. We are already helping to lead the way in "changing the mindset" of the American worker on how we consume and produce energy in America. As we carry out our mission to improve the lives of working families, we look forward to supporting the mission of the GCEA- to create a demand for local contractors and save property owners on utility bills through retrofits.

Sincerely,

Doug Sizemore, Executive Secretary-Treasurer
 The Cincinnati AFL-CIO Labor Council
 1014 Vine Street Suite 2575
 Cincinnati, OH 45202



Cincinnati AFL-CIO Labor Council

1014 Vine Street • Suite 2575 • Cincinnati, Ohio 45202 • 513-624-4040 • 513-343-8688 fax • www.cincinnatiaflcio.org



Mr. Andy Holzhauer
 Executive Director
 Greater Cincinnati Energy Alliance
 200 West Fourth Street
 Cincinnati, OH 45202-2602

December 2nd, 2009

Dear Andy:

The Alliance to Save Energy is pleased to submit this letter in support of the Greater Cincinnati Energy Alliance submission for the *Retrofit Ramp-up and General Innovation Fund Programs* of the Department of Energy. We likewise welcome the opportunity to provide a range of technical support for this effort, in collaboration with our partners in the Municipal Energy Efficiency Implementation Initiative (MEEII): Smart Power, Clean Energy Solutions, the Cambridge Energy Alliance, and the American Council for an Energy Efficient Economy. The Alliance believes strongly that clean energy transformation will only come about by engaging a critical mass of public and private stakeholders in activities that are comprehensive in their nature, delivered by first rate program staff, and that directly address the longstanding barriers to energy efficiency within each sector. We feel that the proposed program of the Greater Cincinnati Energy Alliance combines all of these winning elements and more.

For more than three decades, the Alliance program, policy, and communications staff have worked with federal and non-federal public agencies, business firms and community organizations to create and deliver innovative municipal energy efficiency programs, identify and advocate for energy-efficiency policies, and to communicate with all stakeholders on the most cost-effective ways to save energy and to reduce carbon emissions. Under your guidance, the Alliance team looks forward to providing support for the Greater Cincinnati Energy Alliance program in the following key areas:

Support for Smart Power in Consumer Outreach Campaigns and Communication

The Alliance designs and delivers critically acclaimed national and statewide outreach campaigns, increasing consumer awareness of energy efficiency and enhancing ENERGY STAR product sales. The Alliance will work in support of Smart Power on the Greater Cincinnati Energy Alliance project to develop and deliver the following communications and outreach services: consumer market research, TV and radio PSAs, media outreach, paid advertising, social media strategies, and collection and analysis of program and communication metrics.



ALLIANCE TO
SAVE ENERGY
Creating an Energy-Efficient World

Technical Assistance in Workforce Development and Education

The Alliance maintains 20 years of expertise in workforce development, education and training, and will provide best practices and technical assistance to the Greater Cincinnati Energy Alliance in the education sector at both the K-12 and post-secondary levels. With active programs in hundreds of schools across the country and through participation in the Department of Labor's State Energy Sector Partnership and Training Grants, the Alliance promotes a unique mix of: efficiency and energy literacy training, collaborative structures between students and school staff and administrators, and successful job placement. Former trainees have been placed in PG&E, SCE, Google.org and the USGBC.

Technical Assistance on Building Energy Codes Through the Building Codes Assistance Project (BCAP)
BCAP will work with the relevant constituents of the Greater Cincinnati Energy Alliance to provide appropriate levels of assistance related to building energy code implementation, compliance and enforcement. As a national leader on building energy codes, the BCAP team well knows the necessity of positive stakeholder engagement throughout the codes planning and implementing process. Support services include: assessment and gap analyses, the provision of tools and training resources, monitoring, and facilitating partnerships with the regional energy efficiency organizations to secure additional training and resources.

Technical Assistance in the Industrial Sector

The Alliance's knowledge of and experience working with the Department of Energy's Industrial Technologies Program will be used to assist states in developing or expanding program offerings for manufacturers. Of particular interest is our leadership role in DOE's *Save Energy Now* program for industrial leadership, in which the Alliance works with dozens of industrial energy leaders promoting energy efficiency in the industrial sector through technical analyses, program support and outreach to manufacturers.

Technical Assistance in the Commercial Buildings Sector

As one of the founding steering committee members of the Zero Energy Commercial Buildings Consortium (www.zeroenergycbc.org)—an organization with nearly 200 member organizations, awarded a 3-year DOE grant to conduct a technology roadmapping exercise along with market and policy assessments to achieve the zero-energy commercial building goals set by Congress—the Alliance will supply technical support for the commercial building sector. The Alliance's Vice President for Programs, Jeffrey Harris, the designated project lead for this task, brings to bear more than 27 years of prior experience at LBNL on energy efficiency in the buildings and government sectors, including over 15 years as head of the LBNL Washington DC Office.



**ALLIANCE TO
SAVE ENERGY**
Creating an Energy-efficient World

General Technical Assistance

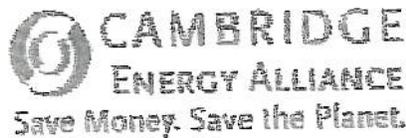
The Alliance already provides SEP and EECBG entities with direct support in: designing RFPs and technical review of submitted bids for residential, commercial and industrial energy conservation programs; hiring energy efficiency personnel; developing strategic plans for energy efficiency; and managing public facility energy efficiency improvements.

Once again Andy, the Alliance welcomes the opportunity to provide support for the exciting initiative of the Greater Cincinnati Energy Alliance, and we look forward to working as a member of your team.

Sincerely,

A handwritten signature in black ink, appearing to read "Brian T. Castell". The signature is fluid and cursive, with a prominent initial "B".

Brian T. Castell
Executive Vice President



December 3, 2009

Andy Holzhauser
Greater Cincinnati Energy Alliance
200 West Fourth Street
Cincinnati, OH 45202

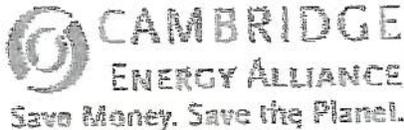
Dear Mr. Holzhauser,

The Cambridge Energy Alliance is pleased to offer its support for the Greater Cincinnati Energy Alliance proposal for the DOE *Retrofit Ramp-Up and General Innovation Fund Program*. Having followed your agency's development since its inception, we believe your organization is poised to greatly increase participation in energy efficiency programs in the Greater Cincinnati Area by leveraging the new resources of this grant and by using and refining proven marketing strategies and techniques developed in other communities. In this capacity, the Municipal Energy Efficiency Implementation Initiative, and specifically the Cambridge Energy Alliance, can be of service in aiding the programmatic implementation of your outreach strategy.

As you know, a scalable program with the dramatic participation rates envisioned by the DOE can only succeed through a combination of sophisticated community-based outreach, innovative efficiency offerings to all energy-use sectors, and sustainable financing models for program participants and for the organization. In each of these areas, CEA has been refining its offerings and program models based upon extensive stakeholder feedback and program metrics. As such, we believe, there are several program areas we have developed that could be implemented in the Greater Cincinnati Area through our support and assistance.

These program areas include:

- A multi-phased Large Commercial and Industrial Sector engagement model that employs a flexible and tiered offering to large energy users in the community to meet them where they are in the path toward sustainability. This model begins with the CEA process of pre-qualifying firms that can train organizational personnel in energy efficient practices at their place of work and then matching those firms with large C&I users in the community. Then the engagement model escalates C&I user participation with more capital intensive energy saving projects as their organizational willingness and capacity increases in terms of sustainability implementation. This escalating engagement model is facilitated through the CEA program of public community participation plans combined with the leveraged trust and guidance CEA brings to the table. The program also includes a particular program focus on municipal and other public buildings that are subject to specific procurement rules and public inclusion requirements. This program leverages political, legal, and community engagement to provide energy services to public sector agencies through ESCO contracts and energy efficiency consulting arrangements.
- A residential outreach model which employs a wide spectrum of public marketing to meet all the demographic segments of the community. This model combines community group engagement, public forums and meetings, online viral and social marketing, along with direct



homeowner engagement through canvassing outreach to targeted homeowners. Each of these programs are supported by a back-end database of customer and residential property data that informs program design through benchmarking metrics as well as consolidating homeowner information for targeted messaging. The canvass program in particular relies on combining publicly accessible databases with GIS overlays, and specific messaging developed through market research and customer feedback.

- A holistic residential support model that increases customer participation at each phase of the energy efficiency process. CEA developed its residential support program in response to the all-too-common problem of residential customers "dropping out" of energy efficiency programs either before or after their energy audit due to the complexities of efficiency programs, confusion about rebates and incentives, and inherited distrust and reticence in paying for home contracting services. As such, the CEA developed the "Energy Advisor" position that could provide support and mediation to homeowners as they navigated the various utility, state, and federal efficiency programs, rebates and incentives- getting them over the complexities and complications of each stage of the process. The Energy Advisor also serves as a public energy expert for the community who could disseminate efficiency information both to help the public save energy, but also to increase awareness and trust of CEA which increases community willingness to participate in CEA sponsored energy programs.
- Engagement models and programs designed to increase participation in the renter and other "split incentive" energy sectors. As you know, one of the seemingly intractable problems in achieving energy efficiency program participation is the issue of convincing users to spend resources in the short term in order to achieve long term savings and efficiencies. This problem is particularly acute where the energy user and the building owner are not the same as is true among renters. CEA operates in a community with a large renter community and as such has developed several programs to deal with this issue. Most promisingly, CEA has developed an online platform for energy users to commit to behavioral changes to save energy and CEA is piloting several projects where building owners could rebate energy users based upon calculations of their behavioral energy savings. CEA is also researching "green-lease" best practices and other financing models in order to share a scalable renter engagement model with the Greater Cincinnati Energy Alliance.

We are excited to be part of this collaborative where we can work with other energy efficiency practitioners to increase the effectiveness of all of our programs while also enhancing your proposal with the experience and program models we have developed here in Cambridge. We believe that it is only by working together and sharing information and experience broadly can we achieve the dramatic energy saving participation that we know we need. Thank you again for the opportunity to share our experiences and programs and please don't hesitate to contact me.

Sincerely,

Rob Pratt
President, Cambridge Energy Alliance



December 9, 2009

Andy Holzhauer
Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

Dear Mr. Holzhauer:

Cincinnati Metropolitan Housing Authority (CMHA) strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. Given the mission of our organization we are acutely aware of the need to increase energy efficiency in all sectors of our local and regional economy. We are also aware of the significant support of energy efficiency, and the jobs it will create, among our local governments, as well as public and private institutions, and the general public. During the past several years these stakeholders have come together to develop a major focus on initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand our ability to achieve our long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that this project will meet, if not exceed, its goals.

The Cincinnati Metropolitan Housing Authority (CMHA) administers over \$100,000,000 in affordable housing programs funds annually. We assist over 15,000 households who would benefit from the Retro fit - Ramp up Program. CMHA will endeavor to coordinate our projects and services, as much as possible, with these funds for the Retrofit Ramp-up Program, if awarded.

In conclusion, we strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. CMHA is fully prepared to participate in the critical effort.

Sincerely,

A handwritten signature in black ink, appearing to read "Richard S. Rust, IV", is written over a horizontal line.

Richard S. Rust, IV
Executive Director



December 10, 2009

Andy Holzhauser, CPA
Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

3526 Central Parkway
Cincinnati, Ohio 45225-2590

513-569-4700 tel
www.cincinnati-state.edu

Dear Mr. Holzhauser:

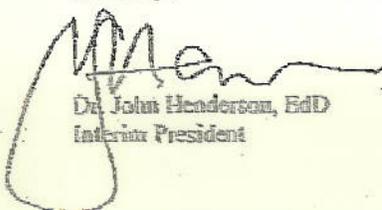
The Cincinnati State Technical and Community College strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. Given the mission of our organization we are acutely aware of the need to increase energy efficiency in all sectors of our local and regional economy. We are also aware of the significant support of energy efficiency, and the jobs it will create, among our local governments, as well as public and private institutions, and the general public. During the past several years these stakeholders have come together to develop a major focus on initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand our ability to achieve our long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that this project will meet, if not exceed, its goals.

Cincinnati State Technical and Community College is committed to teaching marketable skills to those who are preparing to re-enter the workforce. However, we also view this as just a first step in creating a sustainable career pathway. By giving students access to higher skills, it will lead to financial independence and contribute back to the economic growth of the community. By making an investment in those underserved members of our community, we are making an investment in our entire community.

This grant will also help individual homeowners have access to qualified energy auditors and installers who have been properly trained and meet a standard of excellence. Having Cincinnati State serve as the home for the institute assures quality of process and independence in awarding certification. As a partner to this grant, we give our assurance that all parties will work collaboratively to meet the required five to one leverage. Cincinnati State will meet its commitment by providing space, instructors, technical, and logistical support.

In conclusion, we strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. The Cincinnati State Technical and Community College is fully prepared to participate in this critical effort.

Sincerely,



Dr. John Henderson, EdD
Interim President



Cincinnati-Hamilton County Community Action Agency

1740 Langdon Farm Road • Cincinnati, Ohio 45237
(513) 569-1840 • (513) 569-1251 FAX • www.ciacy-caa.org

Gwen L. Robinson, *President/CEO*

Mark B. Lawson, Esq., *Board Chair*

December 9, 2009

U.S. Department of Energy
1000 Independence Ave., SW
Washington, DC 20585

To Whom It May Concern:

The Cincinnati-Hamilton County Community Action Agency (CAA) strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance (GCEA) and its partners for funding under the US Department of Energy Retrofit Ramp-up Program. As program administrators of Hamilton County, Ohio's Weatherization Assistance Program, we are acutely aware of the need to increase energy efficiency in all sectors of our local and regional economy. During the past several years, community stakeholders have come together to develop a major focus on initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. GCEA's proposal clearly builds on the energy efficiency platform created in this region and will significantly expand this community's ability to achieve its long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that the project will meet, if not exceed, its goals.

CAA is proud to partner with GCEA as we work together to find and implement energy efficient solutions for the Greater Cincinnati region. We have been involved with energy conservation efforts since 1977 through our Weatherization Assistance Program. Because of this program, thousands of low-income families have received free home weatherization services, lowering their utility bills to affordable levels and reducing Hamilton County's carbon footprint. Currently, we are leveraging American Recovery and Reinvestment Act funds to retrofit almost 1,400 local homes over 22 months. We are training staff and hiring new employees, endowing these individuals with the knowledge and skills necessary to bring energy efficient measures to fruition. Through 32 years of weatherization experience, CAA understands the benefits that energy efficiency can bring to a community and the agency is fully committed to working with GCEA to bring these benefits to our region.

CAA is proud to partner with a strong and committed organization like GCEA, which will undoubtedly be a major contributor in Greater Cincinnati's journey towards energy independence. We hope that you will look favorably upon their request for your assistance and will grant GCEA the support it needs to bring its expertise to bear upon our region.

Gwen L. Robinson
President/CEO

MISSION STATEMENT: To act as an advocate, provider and facilitator for the full range of public and private resources, programs and policies which give low to moderate income individuals the opportunity to improve the quality of life for themselves, their families and their communities.

EQUAL OPPORTUNITY EMPLOYER



JULIE S. JANSON
President

Duke Energy Ohio, Inc.
Duke Energy Kentucky, Inc.
139 E. Fourth Street
EA503
Cincinnati, OH 45202

December 11, 2009

513-419-5757
513-419-5842 fax
julie.janson@duke-energy.com

Greater Cincinnati Energy Alliance
c/o Mr. Andy Holzhauser, Executive Director
P.O. Box 584
Cincinnati, Ohio 45201

Re: Duke Energy Ohio, Inc. Support Letter for Greater Cincinnati Energy Alliance Application
under DE-FOA-0900148

Dear Mr. Holzhauser:

Duke Energy Ohio, Inc. (Duke Energy Ohio) strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its members for funding under the U.S. Department of Energy (DOE) Retrofit Ramp-up Program. Given the mission of our organization, we are acutely aware of the need to increase energy efficiency in all sectors of our local and regional economies. The Greater Cincinnati Energy Alliance and its collaborative members have come together to create this proposal which builds on the existing energy efficiency platform in this region, further developing initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. The initiatives contribute to the United States' goal of achieving energy independence.

Duke Energy Ohio's intended role with regard to the Greater Cincinnati Energy Alliance is to coordinate our energy efficiency programs with those of the Alliance. Duke Energy Ohio is in the process of developing a program that would provide in-depth energy audits for customers and would generate a report and recommendations for cost-effective energy efficiency measures to be installed at customers' homes. The program would provide access to approved contractors who have met performance standards approved by Duke Energy Ohio. Duke Energy Ohio is working with the Greater Cincinnati Energy Alliance, local colleges, unions and workforce training groups so that qualified workers will be available to perform this work. Duke Energy Ohio is working to develop different methods to assist customers with the financing for such programs, including financing by a third-party financial institution and financing through utility bill payments.

This Duke Energy Ohio program would be complementary to the program that the Greater Cincinnati Energy Alliance seeks to establish with this grant request. And through this coordination, Duke Energy Ohio and the Greater Cincinnati Energy Alliance program will be able to leverage existing resources for a more cost-effective and sustainable approach. Ultimately, Duke Energy's goal is that these programs will continue to operate together and will be fully financed by customer payments and state and local incentives.

In conclusion, we strongly advocate that the DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. Duke Energy Ohio is fully prepared to participate in this critical effort.

Sincerely,

Julie S. Janson
President
Duke Energy Ohio & Kentucky



December 14, 2009

Greater Cincinnati Energy Alliance
c/o Mr. Andy Holzhauser, Executive Director
P.O. Box 584
Cincinnati, Ohio

Re: Support letter under DE-FOIA-000148

Dear Mr. Holzhauser:

On behalf of EqRM, I write to support the Greater Cincinnati Energy Alliance's Energy Efficiency and Conservation Block Grant Retrofit Ramp-Up application.

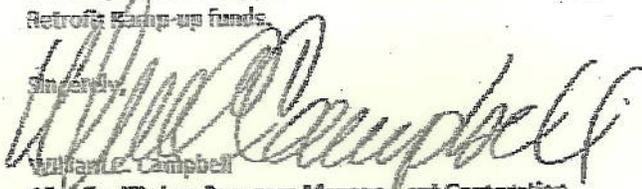
EqRM is an energy efficiency finance provider, acting as an independent power producer to provide energy efficiency generation resources on a power purchase agreement model (the eePPA™ business model.) As we do business, a 500,000 square foot building made 50% more energy efficient using known technologies becomes, to the grid, a 3 MW windmill – only without needing transmission or siting, and with far more compelling load characteristics.

Utilities are willing to pay for this resource. Although measuring, verifying, and maintaining the power produced is non-trivial, our innovations allow us to do so effectively. Our generators produce at their design capacity for the life of the building. Thus EqRM's eePPA™ solution creates a utility scale and utility grade resource. Doing so makes the resource substantially more valuable, and funds our ability to maintain the resource at a high performance level. Moreover the cash flows allow us to finance these installations without using any building owner capital, yet still provide the building owner with substantial benefit.

We have begun discussions with the Greater Cincinnati Energy Alliance and with utilities in the area concerning pilot projects in the greater Cincinnati area. EECBG funds could be used for credit enhancement at a 1.5 ratio against private capital, with the City utility as a buyer of the generation resource thus created. Should the Greater Cincinnati Energy Alliance choose to deploy EECBG funds in this fashion, we believe we will be able to bring to the EECBG process several breakthroughs: persistent quality creating permanent change in building performance; high leverage private capital, substantial utility involvement, and a path to scale.

We are pleased to support the Greater Cincinnati Energy Alliance's application for EECBG Retrofit Ramp-up funds.

Sincerely,



William L. Campbell

CEO, Equilibrium Resource Management Corporation



12/9/2009

TechSolve strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. Given the mission of our organization we are acutely aware of the need to increase energy efficiency in all sectors of our local and regional economy. We are also aware of the significant support of energy efficiency, and the jobs it will create, among our local governments, as well as public and private institutions, and the general public. During the past several years these stakeholders have come together to develop a major focus on initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand our ability to achieve our long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that this project will meet, if not exceed, its goals.

TechSolve has worked closely with the Department of Energy, Department of Labor, SBA, and U.S. EPA to develop an industrial assessment process called E3 (Economy, Environment, Energy) to help manufacturers reduce energy consumption, reduce environmental impact, and lower cost. The E3 process entails a comprehensive front-end assessment and gap analysis of a company's manufacturing processes against "best practice" in energy conservation, greenhouse gas emission reduction, pollution prevention, productivity improvement and product and process innovation. The E3 approach builds on the foundation of the Green Supplier Network assessment methodology developed with support from the EPA. The assessments are performed by NIST Manufacturing Extension Partnership (MEP) Centers in conjunction with local subject matter experts and service providers. Assessment results are used by the MEP Centers to develop comprehensive improvement plans in collaboration with the participating companies. Based on our successful experience with the E3 program and the direct partnerships with the local energy companies, it is estimated that 120 companies can be reached over a 3 year time period with expected positive economic impact reaching \$53 million.

In conclusion, we strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. TechSolve is fully prepared to participate in this critical effort.

A handwritten signature in dark ink, appearing to read "David L. Couchot".

David L. Couchot
Executive Vice President

GEORFF DAVIS
FOURTH DISTRICT, KENTUCKY

DEPUTY REPUBLICAN WHIP

WASHINGTON, D.C. OFFICE
1100 LONGWORTH HOUSE OFFICE BUILDING
WASHINGTON, D.C. 20545
PHONE: (202) 225-3425
FAX: (202) 225-0063

Congress of the United States
House of Representatives

Washington, D.C. 20515

December 11, 2009

COMMITTEE ON WAYS AND MEANS
SUBCOMMITTEE ON TRADE
SUBCOMMITTEE ON SELECT REVENUE MEASURES

NATIONAL SECURITY INTERAGENCY
REFORM WORKING GROUP
Co-Chairman

WWW.GEORFFDAVISHOUSEOFFICE.COM

Ms. Karen Bahan
U.S. Department of Energy
EM Consolidated Business Center
250 E. 5th Street, Suite 500
Cincinnati, OH 45202

Dear Ms. Bahan:

I am writing in support of the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for the Retrofit Ramp-up Program through the U.S. Department of Energy.

As Congressman, I am aware of the need to increase energy efficiency in all sectors of our local and regional economy. There is significant support for energy efficiency, and the potential for job creation, among local elected officials, public and private institutions, and the general public. Over the course of the past few years, many of these stakeholders have collaborated to develop a major focus on initiatives that will transform this region's energy usage through community based education, workforce training, building retrofits, and installing renewable energy resources.

The proposal submitted by the Greater Cincinnati Energy Alliance and its partners builds upon the energy efficiency platform created in this region and will further our shared long-term goal of energy independence. The wide range of technical expertise and resources brought together to conduct this project will allow for this project to meet, and potentially exceed, its goals. I understand that elected local, county, and state officials are supportive of this proposal as well.

Please give the proposal submitted by the Greater Cincinnati Energy Alliance your most serious consideration. If you have any questions, please contact me or Matt Stevens in my Fort Mitchell, Kentucky, District Office at (859) 426-0080.

Sincerely,

Geoff Davis
Member of Congress

GD/ms

ASHLAND OFFICE
1405 GREENUP AVENUE, SUITE 236
ASHLAND, KY 41101
PHONE: (606) 324-9900
FAX: (606) 325-9066

NORTHERN KENTUCKY OFFICE
300 BUTTERMILK Pkwy, SUITE 213
FORT MITCHELL, KY 41017
PHONE: (859) 426-0080
FAX: (859) 426-0001

MADEWELL OFFICE
EMIGON COMMONWEALTH CENTER
201 COMMONWEALTH CENTER, SUITE 102
MADEWELL, KY 41055
PHONE: (606) 564-6094
FAX: (606) 564-6095

LAGRANGE OFFICE
108 W. JEFFERSON STREET
LAGRANGE, KY 40031
PHONE: (502) 222-2233
FAX: (502) 222-4050

WILLIAMSTOWN OFFICE
CITY BUILDING, SUITE 148
400 N. MAIN STREET
WILLIAMSTOWN, KY 41057
PHONE: (859) 824-5320
FAX: (859) 824-3797

SHERROD BROWN
DIBD

COMMITTEES:
AGRICULTURE, NUTRITION,
AND FORESTRY

BANKING, HOUSING,
AND URBAN AFFAIRS

HEALTH, EDUCATION,
LABOR, AND PENSIONS

VETERANS' AFFAIRS

United States Senate

WASHINGTON, DC 20510

December 9, 2009

The Honorable Steven Chu
Secretary
U.S. Department of Energy
1000 Independence Ave., S.W.
Washington, D.C. 20585

Dear Secretary Chu:

As the Department of Energy considers applications for the Energy Efficiency Conservation Block Grant (EECBG) Program's Retro-fit Ramp-up funding opportunity through the American Recovery and Reinvestment Act of 2009 (DE-FOA-0000148), I would like to bring to your attention a proposal submitted by the Greater Cincinnati Energy Alliance.

The Greater Cincinnati Energy Alliance is working with a broad collaboration to increase energy efficiency in all sectors of the local and regional economy. The Greater Cincinnati Energy Alliance's proposal seeks to build on the energy platform that already exists in the region, and expand on the ability to achieve the long-term goal of energy independence.

It is my hope that the wide range of technical expertise and resources brought together to conduct this project will not only meet, but also exceed its goals.

Please give serious consideration to the Greater Cincinnati Energy Alliance's application for funding. I ask that you keep my office informed on the status of this application.

Thank you for your efforts.

Sincerely,



Sherrod Brown
United States Senator

SB: lm



1684 Nagel Road
 Cincinnati, Ohio 45255
 Phone: (513) 403-0301
 info@usgbc-cincinnati.org
 www.usgbc-cincinnati.org

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Sol Developments LLC

Virginia Russell
University of Cincinnati

Mike Senger
Heavy Engineering

Mike Zaretsky
University of Cincinnati

Amy Ostigny
 Chapter Administrator

3 December 2009

USGBC Cincinnati Regional Chapter has had the opportunity to participate in the local discussions regarding the US Department of Energy (DOE) Retrofit Ramp-up Program. Given our familiarity with the leadership and success of the Greater Cincinnati Energy Alliance we strongly support the proposal submitted by them and their partners for funding for the US DOE Retrofit Ramp-up Program.

The USGBC Cincinnati Regional Chapter Mission is to transform the way buildings and communities are designed, built and operated enabling a prosperous, socially responsible, and environmentally sound quality of life. Inherent within this mission, and central to the LEED Green Building Rating System, is the need to increase energy efficiency in all sectors of our local and regional economy. We are also aware of the significant support of energy efficiency, and the jobs it will create, among our local governments, as well as public and private institutions, and the general public.

As a part of our mission, USGBC Cincinnati Regional Chapter has worked with stakeholders during the past several years to assist in the development of initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. The Greater Cincinnati Energy Alliance proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand our ability to achieve our long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that this project will meet, if not exceed, its goals.

We strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. The USGBC Cincinnati Regional Chapter stands with the Greater Cincinnati Energy Alliance to see the full realization of this critical opportunity.

Alan J. Warner, AIA, LEED AP
 Chair of Board of Directors
 USGBC Cincinnati Regional Chapter



December 8, 2009

U.S. Bank has met with the Greater Cincinnati Energy Alliance and believes that their proposal strongly supports increased energy efficiency across all sectors of our local/regional economy and the development of sustainable communities. GCEA's focus on community-based education, workforce training, building retrofits and the installation of renewable energy resources will also support local job growth as well as expanding the region's ability to meet long term energy independence and renewable energy goals.

At U.S. Bank, we have a long tradition of serving and building the communities where we do business. Through both financial support and employee volunteerism, we work to ensure that our communities are strong and prosperous. We focus on initiatives that develop affordable housing, foster economic revitalization, and provide financial training and education to consumers, small business owners, and first-time home buyers. And as an environmentally responsible corporate citizen, we are continuously working to reduce our impact on the environment.

While the GCEA efforts are still in development, we believe their goals are similar and are open to having continued dialogue around opportunities to partner in their efforts to develop sustainable communities.

We encourage the US DOE to review this proposal and provide the support needed to expand this region's energy efficiency efforts.

Sincerely,

A handwritten signature in black ink, appearing to read "Lisa O'Brien".

Lisa O'Brien
Director of Environmental Affairs
U.S. Bank
425 Walnut Street, 9th floor
Cincinnati, OH 45202



December 14, 2009

Andy Holzhauser
Executive Director
Greater Cincinnati Energy Alliance
PO Box 584
Cincinnati, OH 45201

Dear Mr. Holzhauser:

The Ohio Chapter of the Sierra Club enthusiastically supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy Retrofit Ramp-up Program.

We have worked in Ohio and Cincinnati for over forty years to promote energy efficiency as an economic stimulus, a way of reducing pollution and to meet the energy needs of this state and community. We have been closely involved in the adoption of Ohio's energy efficiency and renewable energy standards (Senate Bill 221), the establishment of the Cincinnati Climate Challenge program, and many other efforts and achievements.

As Ohio has been so hard hit by recession, energy efficiency has come increasingly forward as a valuable and necessary tool for economic development. The proposed Retrofit Ramp-up Program responds to a critical gap between the programs established by Senate Bill 221, the efficiency and renewable energy funding under the Federal Stimulus (ARRA) legislation, and our ability to move new construction energy practices forward.

Ohio has already begun to integrate these considerable efforts to great advantage. Ohio's use of stimulus funding for low income weatherization already exceeds any other state, by engaging utilities, organizations and regulators who are developing programs under Senate Bill 221 to find smart ways to integrate the different program dollars to produce the best results. Over a thousand new jobs have been created statewide already, and many more are to come.

Sierra Club's role is to provide guidance to ensure that integration of such programs works well. We recognize the critical environmental benefits that need to result from these efforts and will do our best to identify ways that coordination can produce synergistic benefits. We are eager to participate in the development of this project, because it will inevitably produce many opportunities to enhance the benefits of other efficiency programs. Sierra Club is not likely to be able to support the direct cost-share component of the Retrofit Ramp-up, but we seek to be involved in a number of discussions where other entities will make those decisions.

In conclusion, we strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. The Ohio Chapter of the Sierra Club and our national organization is fully prepared to participate in this critical effort.

Sincerely,

Andrew Betts, Chair, Miami Group Sierra Club

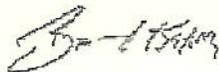
Enid Nagel, Chair, Ohio Chapter Sierra Club

- A proven community-based campaign that motivates consumers to build awareness and drive traffic to the web site. This approach engages local non-profit organizations, faith-based organizations, schools, colleges, utilities and state agencies to support the campaign;
- An aggressive, highly targeted viral marketing campaign that leverages social networks such as Facebook, MySpace, and Twitter to drive traffic to the web site and further engage local communities. The viral marketing campaign will also use creative video and content to further drive interest and participation via You Tube and other channels;
- A campaign that leverages local celebrities. A proven driver of consumer acceptance, the campaign will seek out and integrate high visibility individuals to serve as energy efficiency ambassadors. As they learn to make better energy choices, they serve as teachers to the residents and businesses across the state;
- A co-op advertising approach that will provide additional advertising dollars to support campaign themes and messages, and extend the reach of the campaign through participating retailers, utilities, builders and manufacturers;
- Incentives, friendly competitions, challenges and rewards for communities to achieve outstanding success in meeting energy efficiency milestones;
- Traditional and innovative social media and event strategies to keep energy efficiency top of mind across demographics and geographic regions;
- Industry leading measurement, verification and evaluation support through real-time survey data, advanced deemed savings methodologies, and sophisticated statistical analysis as well as traditional metrics such as site traffic and media penetration.

Andy, we are excited to be a part of this collaboration and are confident that the award winning marketing of SmartPower, coupled with the talents and commitment of other members of this group will provide the DOE with a successful program and the type of replication that is critical for ongoing job growth, cost savings and carbon reduction.

Please do not hesitate to contact me with any questions.

Best regards,



Brian F. Keane
President



The Southwest Ohio Region
WORKFORCE INVESTMENT BOARD

December 9, 2009

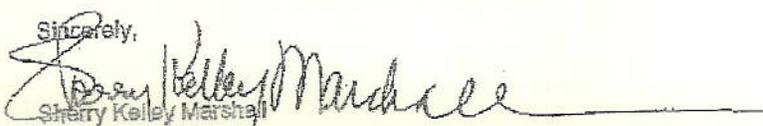
Andy Holzhauser, CPA
Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

Dear Andy:

The Southwest Ohio Region Workforce Investment Board strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. Our organization is acutely aware of the need to increase energy efficiency in all sectors of our local and regional economy, including our own one-stop employment center location under the Workforce Investment Act. We are also aware of the significant support of energy efficiency, and the jobs it will create, among our local governments, as well as public and private institutions, and the general public. For several years our community has come together to develop a major focus on initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. The formation of the Greater Cincinnati Energy Alliance is a model of collaboration for this forward motion that will provide the country with an example to follow. The collaboration that advances this proposal under your leadership clearly builds on the energy efficiency platform created in this region with expertise and resources that will ensure the success of the plan in this grant application.

The Southwest Ohio Region Workforce Investment Board and our SuperJobs Center one-stop operator have been partners in the development of energy related programming and training and have been included in the Community Based Jobs Training Grant with Cincinnati State Technical and Community College as well as Hamilton County's plan for its workforce activities with community energy programming. As you know, Andy, I participated in the City-County Committee during your expansion to represent a regional collaboration and involved you in the exploration of collaborations for the Joyce Foundation Ohio Shifting Gears Initiative. With the expanded focus on energy in the proposal, the SWORWIB will be dedicating up to \$100,000 annually in direct training funds for energy related workforce development and more depending on the reauthorization of the Workforce Investment Act and the clarification of job opportunities, as well as a percentage of my time as President/CEO in the continued collaboration of the SWORWIB with GCEA for a value of \$15,000 annually. Furthermore the SuperJobs Center which has assisted GCEA in its recruitment activities will continue to serve GCEA and all energy employers with jobseeker connection services, assessment and screening, and other employer services as desired.

The SWORWIB supports your application and strongly advocates that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. We are fully prepared to participate in this critical effort.

Sincerely,

Sherry Kelley Marshall
President/CEO

Kentucky's Manufacturing Solutions Center



December 10, 2009

To Whom It May Concern:

On behalf of Kentucky Manufacturing Assistance Center (KMAC), I would like to express our organization's support for the proposal submitted by the Greater Cincinnati Energy Alliance, and its partners, for funding from the U.S. Department of Energy's Retrofit Ramp-Up Program.

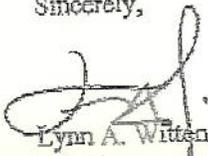
As the Kentucky affiliate of the National Institute of Standards and Technology's Manufacturing Extension Partnership (NIST MEP) program, we believe in improving the competitiveness of Kentucky's manufacturers. Today, that includes helping them to reduce their energy usage and carbon footprint while maintaining or improving their economic viability.

KMAC has helped Kentucky manufacturers reduce their environmental impact and energy usage while improving their operational performance and reducing their costs through the implementation of Lean Manufacturing, Six Sigma, quality systems, and environmental management systems. We have also participated in delivering "lean and green" services through the Green Suppliers Network, a joint project between NIST MEP and the U.S. Environmental Protection Agency.

We look forward to working with the Greater Cincinnati Energy Alliance, under this proposal, to deliver additional assistance, financing, training, and resources to Northern Kentucky manufacturers to accelerate the implementation of their environmental conservation and energy efficiency measures.

We encourage the U.S. Department of Energy to fund the proposal submitted by the Greater Cincinnati Energy Alliance. The programs outlined in the proposal will provide much needed support to help us achieve this region's long-term goal of energy independence.

Sincerely,



Lynn A. Witten
President



Laborers' International Union of North America Local 265

Affiliated with the AFL-CIO



December 14, 2009

The Laborers, the Laborers local and Laborers Joint Apprenticeship Training Fund strongly support the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. Given the mission of our organization we are acutely aware of the need to increase energy efficiency in all sectors of our local and regional economy. We are also aware of the significant support of energy efficiency, and the jobs it will create, among our local governments, as well as public and private institutions, and the general public. During the past several years these stakeholders have come together to develop a major focus on initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand our ability to achieve our long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that this project will meet, if not exceed, its goals.

John H. Phillips
Business Manager

Anthony L. Youngblood
President

Robert E. Richardson
Vice President

Harry A. Richardson
Recording Secretary

Anthony Brice
Secretary-Treasurer

Richard L. Marks
Executive Board Member

Justin Phillips
Executive Board Member

Isaac Robinson
Auditor

Yolanda M. Miller
Auditor

Dustin Crocker
Auditor

Terry Roberts
Sergeant-At-Arms

Laborers Local 265 will partner with Cincinnati State, Gateway to develop the Efficiency Excellence Institute. The Institute will provide a forum for the establishment of criteria for contractors working in the retrofit industry which will include, but not be limited to:

- ✓ Requiring contractors demonstrate compliance with all applicable state and federal laws, including proper classification of its workers.
- ✓ Establishing national third party training that meets or exceeds DOE core competency standards.
- ✓ Establishing a best value contracting system for customers that will allow the customers to evaluate bids on the basis of price and other factors such as a contractor's history of performance, trained workforce and the provision of economic benefits to the local community.

The Institute will also provide incentives for contractors working in the retrofit industry that agree to the following "workforce commitment goals" of the Institute:

- ✓ Pay a local livable wage (which includes healthcare coverage and training costs) or the Federal prevailing wage whichever is higher.

- ✓ Show proof of a healthcare plan by a summary plan description ("SPD") or similar document(s).
- ✓ Employing a certain percentage of local low income workers in the Greater Cincinnati area.

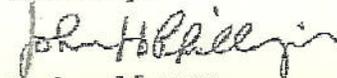
Laborers Joint Apprenticeship Training Fund will provide pathways for career opportunities and advancement in the retrofit industry, including but not limited to:

- Weatherization Technician
 - Weatherization Supervisor
 - Weatherization Energy Auditor
 - Green Building Inspector
- Advanced Training and Education in Energy Efficient Industry through Cincinnati State Community College and Gateway Community College.
- Provide leveraged support from Laborers Training Fund for contractors in the retrofit industry that agree to the Institute's "workforce commitment goals."

LIUNA's Weatherization Training Program (WTP) adheres to quality standards based upon industry and educational best practices. The International Accreditation Service (IAS) has accredited LIUNA Training and Education Fund's (LIUNA Training) curriculum development and instructor training processes. LIUNA Training has the only internationally recognized, independently accredited Construction Craft Laborer training in the nation. The LIUNA Training weatherization curriculum meets or exceeds all applicable industry standards including DOE core competencies and BPI standards. LIUNA Training credentials trainers in all three aspects of weatherization work - technician/installer, supervisor and energy auditor.

In conclusion, we strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. The Laborers, the Laborers local 265 and Laborers 265 Joint Apprenticeship Training Fund are fully prepared to participate in this critical effort.

John Phillips



Business Manager
Laborers Local 265



Lexington-Fayette Urban County Government
OFFICE OF THE MAYOR

Jim Newberry
Mayor

December 9, 2009

Andy Holzhauser, CPA
Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

RE: Greater Cincinnati Energy Alliance Retrofit Ramp-Up Initiative

Dear Mr. Holzhauser:

As Mayor of the Lexington-Fayette Urban County Government, I am excited to learn of the positive impact the Greater Cincinnati Energy Alliance (GCEA) is having in the Cincinnati area and of the GCEA proposal to utilize DOE Retrofit Ramp-Up resources to broaden this effort to additional communities such as Lexington.

We support the efforts of the GCEA. We believe it is paramount that communities conserve energy, reduce greenhouse gas emissions, foster our nation's energy security, and become more sustainable. To achieve these goals, collaboration is essential.

Please consider this letter as demonstration of our support and as our letter of intent to apply as a subgrantee, should the GCEA proposal be selected for funding through the DOE Retrofit Ramp-Up program. We believe there are tremendous synergies to be realized, and as you know, we are effectively neighbors, with Lexington just a short drive from Cincinnati. Plus, Lexington is part of the "Golden Triangle," which includes the Northern Kentucky counties that are GCEA partners/members of the Greater Cincinnati area.

Lexington is working very hard to reduce energy usage within our community. We signed the US Mayor's Climate Protection Agreement in 2005, joined the International Council of Local Environmental Initiatives in 2008, hired a full time

(permanent) Energy Program Manager in May of 2009, are evaluating the potential to use performance contracting to upgrade LFUCG buildings, are an EPA ENERGY STAR Partner, have signed up for the ENERGY STAR Challenge, and are currently working on our Local Action Plan.

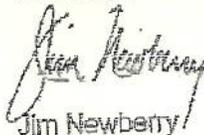
Additionally, many of the initiatives we will be undertaking using our Energy Efficiency and Conservation Block Grant (EECBG) funding are very similar to and complement GCEA initiatives. Our EECBG application was approved by DOE on October 19, and Lexington was awarded \$2,753,800 to promote energy efficiency in our community through eight projects. Approximately \$1,292,800 will be spent on acquiring software (that will allow the LFUCG to better track our energy usage and benchmark our buildings) and making energy improvements (retrofits) to LFUCG facilities under our *Lead by Example* initiative.

The remaining funds (\$1,461,000) will be spent on community projects under the banner of *Empower Lexington*. This includes acquiring software that will allow residents and businesses to benchmark their buildings, contracting an entity to serve as the Community Energy Advisor, establishing an LED EXIT rebate program for nonprofits (including houses of worship), creating a retrofit program for nonprofit arts facilities, implementing a project to improve recycling downtown and in parks, carrying out a traffic signalization project to minimize traffic delays, holding a green roof educational seminar, and a community bike project. Details on all of these EECBG projects can be found on our ARRA economic stimulus web page at <http://www.lexingtonky.gov/index.aspx?page=1975>

Partnering with the GCEA is exciting, and the DOE Retrofit Ramp-Up program has great potential. We are truly looking forward to our collaboration.

If you need additional information or have questions, please feel free to contact me at 859-258-3100.

Sincerely,



Jim Newberry
Mayor

cc: Cheryl Taylor, Commissioner, Department of Environmental Quality
Lee Colten, Energy Efficiency Program Manager, KY DED
File

Building Leadership Brands™



Andy Holzhauser, CPA
Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 594
Cincinnati, OH 45201

LPK strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. Given the mission of our organization we are acutely aware of the need to increase energy efficiency in all sectors of our local and regional economy. We are also aware of the significant support of energy efficiency, and the jobs it will create, among our local governments, as well as public and private institutions, and the general public. During the past several years these stakeholders have come together to develop a major focus on initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand our ability to achieve our long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that this project will meet, if not exceed, its goals.

As a strategic partner, LPK is uniquely qualified to provide brand development strategy and positioning for the Greater Cincinnati Energy Alliance. Our experience in developing leading brand platforms ranges from consumer goods to the service sector, including academia, healthcare, financial and municipalities. Our development for this initiative also includes marketing strategy, visual and verbal expression, as well as guidance for customer/consumer messaging platforms.

In conclusion, we strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. LPK is fully prepared to participate in this critical effort.

Sincerely,

Matt Feam



December 8, 2009

Dr. Inés R. Triay
U.S. Department of Energy
DOE Environmental Management
Office of Energy Efficiency and Renewable Energy
Washington, D.C.

**METROPOLITAN SEWER DISTRICT
OF GREATER CINCINNATI**

**Re: Energy Efficiency and Conservation Block Grant (EECBG) -
Competitive Solicitation
U.S. Department of Energy Retrofit Ramp-up Program**

1800 Gest Street
Cincinnati, Ohio 45204
513-244-1300
www.msdcgc.org

Dear Dr. Triay:

James A. Perrell
Executive Director

The Metropolitan Sewer District of Greater Cincinnati (MSD) strongly supports the proposal being submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. The energy efficiency retrofit initiatives proposed in the grant would complement our own Project Groundwork Initiative. Project Groundwork is one of the largest public works projects in the history of our community. Project Groundwork's goal is to eliminate 14.1 billion gallon combined sewer overflow (CSO) of raw sewage and storm water. To resolve this public health and environmental problem, MSD must rebuild and improve our region's sewer infrastructure.

To achieve this, MSD is using sustainable (green) infrastructure to solve some of our regional combined sewer overflow problems. These are problems that could be solved with traditional, big pipes and large, expansive treatment facilities that require pumping water and treating, which will end up using significant amounts of energy and generate thousands of tons of carbon emissions.

MSD Greater Cincinnati is confronted with the need to spend billions of dollars to implement combined sewer overflow reductions. Traditional "gray" solutions like large tunnels demand considerable dollars for capital expenses, and operation and maintenance, including heavy energy use. MSD has developed a watershed approach to identify, evaluate and implement sustainable, green solutions, which would take the place of traditional solutions in some areas, where we can remove storm water from the system and generate substantial overflow reduction. A 2 Billion gallon overflow reduction is mandated by 2018.

A tunnel solution is estimated to cost of \$244 Million and will flow for 1.5 miles, connecting one of Cincinnati's largest CSO facilities to a treatment plant. If only the "gray" solution was implemented achieving 85% control of the 14 billion combined sewer overflow during typical year, its annual operation will require over four billion megawatts of power to pump and treat the stream, storm, and wastewater, resulting in the emission of over 2.4 billion metric tons of carbon dioxide. Considering this option, MSD believes that implementing green infrastructure, at far less expense, would reduce future emissions considerably if we remove storm water from having to be pumped and treated with raw sewage.

Customer Service
513-352-4900

Emergency Service
513-352-4900



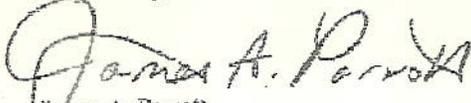
The green infrastructure MSD is proposing to use includes Low Impact Development (LID) methods such as pervious pavement, green roofs, rain gardens, rain barrels, urban planters and bioswales; regional, larger scale best management practices which includes removing natural drainage and run off from the combined systems. Other green infrastructure methods MSD plans to implement include restoring urban waterways by "daylighting" urban streams, installing separate storm sewers and reforesting within rights of ways and along hillsides and other city owned property. MSD is presently partnering with local agencies and organizations to design and construct dozens of green demonstrations projects to identify which green practices are most effective. Some of these projects include: the Cincinnati Zoo and Botanical Gardens—pervious paving, rain water harvesting, bioswales, and green roofs; Cincinnati Public Schools—shallow and deep green roofs, rain gardens, urban planters, bioswales, and pervious paving and the American Red Cross—shallow, sloped green roof and bioswales.

An important part of the Project Groundwork project is our Communities of the Future Initiative. Communities of the Future is a unique framework for combining sustainable sewer improvements with urban renewal in areas that experience frequent CSOs. MSD is partnering with local communities to identify solutions to sewer overflows that simultaneously address community issues such as Brownfield's redevelopment, vacancy and property abandonment. This approach can provide tangible community benefits beyond just sewer improvements that include improved property values and neighborhood regeneration.

We feel our Communities of the Future framework could dovetail well with residential outreach proposed in the grant proposal including the Neighborhood Blitz and Neighborhood Block Raising. Both of these methods incorporate reliable "teachable moments" and we should expand the subject from the benefits of energy efficiency to also include the complementary benefits of water conservation. Distribution of compact fluorescent bulbs and energy efficiency information could include information and incentives for rain barrels, rain gardens, pervious pavement and green roofs.

In conclusion, MSD will be an active and productive partner with Greater Cincinnati Energy Alliance to implement the innovative and far-reaching initiatives proposed in this grant proposal. Project Groundwork through the Communities of the Future Framework in collaboration and partnership with the Greater Cincinnati Energy Alliance's BECBG Retrofit Ramp-up Grant project proposal has the potential to be the greatest catalyst for reinvestment and reinvigoration our metropolitan region has ever known. Therefore, we strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency, water conservation and energy efforts.

Respectfully,


James A. Parrott
Executive Director



December 11, 2009

Andy Holzhauser
Executive Director
Greater Cincinnati Energy Alliance
PO Box 584
Cincinnati, OH 45201

Dear Mr. Holzhauser:

I am writing to express Metrus Energy's strong support for the proposal submitted by the Greater Cincinnati Energy Alliance (GCEA) and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. As a financier and owner of large scale energy efficiency (EE) projects, Metrus fully understands the critical role that EE can play in stimulating economic growth, job creation, and environmental protection.

GCEA's proposal to the DOE builds on the already strong platform for EE that has been put in place in the Cincinnati area and it will significantly enhance the region's ability to achieve key local and national goals, including: increasing energy independence, creating new jobs, saving money, reducing carbon emissions, and upgrading local infrastructure. GCEA has put together a diverse team that has the required technical and financial expertise to conduct this project and ensure that it will meet or exceed its goals.

Under GCEA's program, Metrus (www.metrusenergy.com) will provide capital and project development services for retrofit projects at local industrial, manufacturing, and commercial facilities. Metrus will finance 100% of the front-end cost of EE projects through its Efficiency Services Agreement ("ESA") structure whereby customer repayments are made on a cost per avoided unit of energy basis. ESA contracts will typically be less than 10 years in duration with local customers. Metrus's ability to invest its own equity in retrofit projects will help GCEA achieve its 5 to 1 leverage target. Further, Metrus's ESA is specifically structured to target what has historically been an underserved market for EE: namely providing customized EE financing solutions for private commercial, industrial, manufacturing, and institutional customers.

In summary, I want to reiterate our strong support for GCEA's proposal. Metrus is prepared to actively participate in the program and finance EE retrofit projects starting in 2010 to support this important regional initiative.

Sincerely,

A handwritten signature in dark ink, appearing to read "RH Hinkle".

Robert Hinkle
President and CEO



American Council for an Energy-Efficient Economy

629 14th Street, N.W., Suite 600 © Washington, D.C. 20045 © 202.5674000 © 202.423.2248 © www.aceee.org

December 9, 2009

Andy Holzhauser
Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

Dear Mr. Holzhauser,

The American Council for an Energy-Efficient Economy (ACEEE) wishes to strongly endorse the proposal presented by the Municipal Energy Efficiency Implementation Initiative (MEEII) as a substantial and valuable resource to support the Greater Cincinnati in its efforts to implement energy efficiency programs based on funding out of the American Recovery and Reinvestment Act (ARRA) as it is distributed through the community-based EECEBG and SEP programs. The expertise embodied in this proposal will certainly enrich the work in Greater Cincinnati and better insure a successful investment of the ARRA funds there.

ACEEE is a 30-year old, not-for-profit located in Washington, DC, recognized for its work on end-use energy-efficiency in all sectors – residential, commercial, and industrial. ACEEE works at the national level and also at the state and local level in many regions of the country. ACEEE offers in depth analysis and technical assistance on technologies, programs and policies to promote adoption of cost-effective energy efficiency measures at the national, regional, state and municipal levels. The ACEEE staff of almost forty has developed particular energy efficiency expertise in buildings, transportation, industrial, economic analysis, behavior, utilities, and federal, state and local policies and programs. Over its history, ACEEE has published more than 200 research reports that support energy efficiency programs and policies, has contributed to many pieces of energy legislation at the national and state levels, and is widely considered to be a leading source of information on energy efficiency technologies, programs and policies.

ACEEE has developed targeted energy efficiency expertise working in the states and local communities in and around Greater Cincinnati. In 2009, ACEEE completed energy efficiency reports for Ohio and Pennsylvania that identify specific cost-effective efficiency opportunities and discuss appropriate local policies. The Ohio energy efficiency analysis included working with stakeholders in Greater Cincinnati, Cleveland, and Columbus, among others. Some of the Ohio report recommendations reach the municipal level, such as a recommendation for municipal governments to "lead by example" and weatherize and retrofit their own buildings. The industrial networking recommendation will strongly affect local economies as jobs are directly connected with keeping these businesses strong and vibrant. Recognizing that much of the future action to achieve energy efficiency gains will occur at the local level, ACEEE continues to expand its inventory of best practices to share with Ohio-based local communities.

The EECEBG and SEP monies out of ARRA are now being disbursed to fund local community energy efficiency programs and policies in a way that has not happened previously. But, one barrier to success is found in the fact that the local communities are not always well prepared to successfully implement strong programs without utilizing additional support from national, regional, state and local organizations. Organizations like those represented by this project proposal have developed the needed expertise and skills to better insure successful program implementation and then measure and evaluate the success of the investments while insuring ongoing innovation and continuous improvement.

Sincerely,

A handwritten signature in black ink that reads "Steven M. Nadel".

Steven Nadel
Executive Director, ACEEE



NATURAL RESOURCES DEFENSE COUNCIL

December 9, 2009

The Natural Resources Defense Council (NRDC) strongly supports the application submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. One of NRDC's highest strategic priorities is climate stabilization and we are convinced that increasing the energy efficiency of our nation's building stock is a critical element in achieving this priority. As such, NRDC looks to invest staff expertise in efforts that we believe will help create sustainable building retrofit markets. From this perspective, NRDC looks forward to working closely with GCEA to help advance its mission of significantly increasing the energy efficiency of all sectors of the Greater Cincinnati real estate market. Several elements of GCEA's proposed efficiency retrofit program are striking to us.

- The regional nature of the alliance – covering multiple jurisdictions within two states – sets an excellent precedent for other regions of the country to follow. GCEA had already established this multi-jurisdictional collaborative approach to increasing the area's energy efficiency profile, well before the announcement of the competitive BECBG program. Having already established this logistical framework, GCEA should be able to move quickly to convert a grant award into working programs on the ground.
- The GCEA region covers a wide spectrum of geographies and property types: from urban to rural, residential to industrial. The Alliance has identified potential approaches for each real estate sector, and plans to implement efficiency retrofit programs that will apply to single family residential, multi-family, small commercial and non-profit, large commercial, institutional and industrial properties.
- Ohio's aggressive energy efficiency portfolio standards provide a strong incentive for the region's primary utility, Duke Energy, to develop and implement collaborative projects with the Alliance. As a board member of GCEA and partner in this application, Duke's willingness to collaborate and dedicate various resources to this effort will provide GCEA with substantial leverage with which to design, implement and sustain successful efficiency retrofit programs.
- Strong support from the Northern Kentucky and Cincinnati Apartment Alliance will provide GCEA with access to large multi-family property owners, leading to the prompt implementation of a number of pilot projects in the apartment sector, using one or two of the off-balance sheet, energy services contract financing models that have been presented to the Alliance by various companies that are also supporting this application.

Since its inception, GCEA has worked with the local governments within its purview along with Duke Energy, various public and private institutions and many other stakeholders in the region to develop initiatives that will transform the region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. An EECBG award would build on the energy efficiency platform that GCEA has created in the region, and would significantly expand the Alliance's ability to create sustainable energy efficiency retrofit markets spanning multiple property sectors.

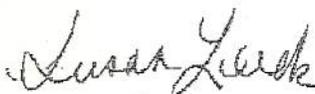
NRDC's Center for Market Innovation is acting as an NGO Advisor to GCEA in connection with its Retrofit Ramp-Up proposal, with a particular focus on financing mechanisms. We plan to work closely with the Alliance in several respects.

- NRDC will act as a policy advisor to: (i) provide insight on federal developments that may impact the implementation of GCEA's retrofit programs; and (ii) develop strategies to achieve any state and local legislative action that may be needed to scale-up various financing mechanisms.
- NRDC will act as a financing advisor to: (i) help GCEA develop productive relationships with banks, financing companies and other financial institutions, to ensure that private capital is made available to provide the required leverage for awarded grant funds; and (ii) review and comment upon various financial models that are presented to GCEA, in an effort to align appropriate models with the various property sectors.
- We will provide guidance on integrating GCEA's retrofit programs with statewide utility initiatives, using NRDC's existing relationship with Duke Energy, together with our organization's current work on utility issues in the State of Ohio.

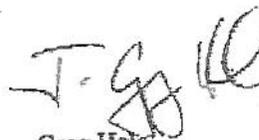
All of NRDC's work on this project will be provided on a pro-bono basis, and should therefore be counted as a contribution-in-kind toward the leverage requirements of the grant application.

In conclusion, we strongly advocate that the US DOE review GCEA's proposal favorably, and provide the support needed to create a sustainable energy efficiency retrofit market for this region. NRDC and its Center for Market Innovation looks forward to actively participating in this critical effort.

Sincerely,



Susan Leeds
Senior Finance Fellow



Greg Hale
Senior Financial Policy Specialist



717 Madison Avenue + P.O. Box 931 + Covington, KY 41012

voice 859.581.6607 + fax 859.655.2949
www.nkcac.org + info@nkcac.org

December 8, 2009

Andy Holzhauser, CPA
Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

Dear Andy:

Northern Kentucky Community Action Commission strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. Given the mission of our organization we are acutely aware of the need to increase energy efficiency in all sectors of our local and regional economy. We are also aware of the significant support of energy efficiency, and the jobs it will create, among our local governments, as well as public and private institutions, and the general public. During the past several years these stakeholders have come together to develop a major focus on initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand our ability to achieve our long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that this project will meet, if not exceed, its goals.

Northern Kentucky Community Action Commission, as the weatherization provider for the Northern Kentucky counties of Boone, Campbell and Kenton (and five other counties), will participate fully in this effort. We will enthusiastically help with the education, outreach, and home weatherization components that may be available to homeowners and renters in the region through the Alliance. Our staff and contractors add capacity to the Alliance's network and at the same time reduce consumption and help families reduce their energy burdens. We expect to weatherize 225 homes during each of the next two years, at an average cost of \$6,000 per home. In addition, the training we provide through our weatherization program further adds to individual skills in the green jobs sector. We expect to provide training for staff and contractors on safe lead based paint practices, mold, CPR-First Aid, blood borne pathogens, dwelling needs evaluation, and blower door operation, with an anticipated budget of \$75,000.

In conclusion, we strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. Northern Kentucky Community Action Commission is fully prepared to participate in this critical effort.

Sincerely,

A handwritten signature in cursive script that reads 'Florence W. Tandy'.

Florence W. Tandy
Executive Director



TED STRICKLAND
GOVERNOR
STATE OF OHIO

December 14, 2009

The Honorable Steven Chu
Secretary of Energy
U.S. Department of Energy
1000 Independence Avenue, SW
Washington, DC 20585

Dear Secretary Chu:

It is with great pleasure that we write to support the application of the Greater Cincinnati Energy Alliance (GCEA) and its partners for funding under the U.S. Department of Energy's Retrofit Ramp-up Program. This program has the potential to create many jobs in Ohio at a challenging time for our economy. GCEA stands ready to deliver on a well-structured, multi-state proposal that creates jobs and significantly improves the energy efficiency of many structures.

This project would bring together partners from various sectors, including a utility provider, higher education, volunteers, the community action agency network, organized labor, and others. It would offer innovative financing tools to increase the number of energy efficiency projects on various residential and commercial structures in the Southwest Ohio area. And it would offer opportunities for rapid workforce deployment in order to produce energy retrofits.

The Ohio Department of Development (ODOD) has already committed staff resources to assist this effort. Specifically, the Director of our state energy office has personally attended working meetings, as well as provided insight and project development expertise to the team. This support would certainly continue throughout the phases of the project going forward, as we work together toward achieving energy independence.

The GCEA and its partners have clearly mapped out a plan for a program that would have long-term effects lasting beyond the term of the potential award from the U.S. Department of Energy. We believe that this project would be a strategic and wise use of financial resources, while also bringing much-needed jobs to our state. We strongly support this project and encourage the U.S. Department of Energy to fund this very worthwhile effort. Thank you.

Sincerely,

Ted Strickland

Ted Strickland
Governor of Ohio

Lisa Patt-McDaniel
Director, Ohio Department of Development

31st District
Hamilton County
Columbus Office:
(614) 466-5786
(614) 719-3585 (fax)
District31@ohr.state.oh.us



Committees:
Economic Development
Education
Finance & Appropriations
Human Services Subcommittee
Housing & Urban Revitalization

Denise Driehaus
State Representative

December 11, 2009

Mr. Andy Holzhauser
Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

Dear Mr. Holzhauser,

I am pleased to write to you today in strong support of a proposal submitted by the Greater Cincinnati Energy Alliance (GCEA) for funding through the U.S. Department of Energy's (DOE) Retrofit Ramp-up Program. I have worked extensively with the GCEA in the past and have seen firsthand the consistent and important results of the GCEA's regional green energy initiatives. Through the institution of community-based outreach and the application of cutting-edge renewable energy resources, this organization has truly proven to be a vital and significant leader both in the larger green movement and in local efforts to improve energy efficiency.

The proposal submitted by the GCEA for access to Retrofit Ramp-up grants is in keeping with the organization's long history of effectively harnessing and synthesizing public and private resources. By leveraging the funds made available by the DOE, the GCEA will provide the tools to retrofit buildings across southwest Ohio, effectively saving an average of 25-30% per building in energy costs. In addition to saving money, these grants will enhance job creation efforts and capitalize on Ohio's growing green energy marketplace.

I am confident that with its extensive collaborative background in utilizing and expanding retrofit technologies and opportunities, the GCEA is aptly prepared for and deserving of Retrofit Ramp-up funds. As a result, I stand in support and ask for a full and favorable review of this proposal by the Greater Cincinnati Energy Alliance for Department of Energy Retrofit Ramp-up funds.

Sincerely,

A handwritten signature in cursive script that reads "Denise Driehaus".

DENISE DRIEHAUS
State Representative
District 31

- o Dollars invested and dollars leveraged
- o Jobs created
- o Emissions avoided
- o Progress compared to goals

To perform these tasks, Peregrine will draw on our extensive experience with similar projects over the last sixteen years. That experience includes the following:

Community Energy Efficiency Initiatives

Peregrine has been a partner in numerous community-based energy initiatives, including the Cambridge Energy Alliance, Renew Boston, the Massachusetts Governors Energy Challenge, and the Marshfield (MA) Energy Challenge. We understand the requirements of ambitious community scale initiatives and have experienced first-hand the opportunities and challenges they face.

Data Collection, Management, Analysis, Reporting

A centerpiece of Peregrine's business is the collection, analysis, and reporting of energy data. We collect data from numerous sources, organize it in a central database, perform analysis and calculations, and report the data via a web-based interface. Recent projects include:

- **National database of renewable energy projects.** The Clean Energy States Alliance, a national organization of state clean energy funds, engaged Peregrine to establish a national database of all renewable energy projects supported by its member funds. Peregrine collected data for over 68,000 clean energy projects from 16 states. We adjusted the data to normalize the differences in state-by-state reporting practices and consolidated it into a single database. For each state individually and for all states together, we determined and reported: number of projects installed, megawatts installed, megawatt-hours generated, emissions avoided, state funds invested, leveraged funds invested, and jobs created.
- **Municipal energy use reporting for 351 cities and towns.** The Massachusetts Department of Energy Resources has engaged Peregrine to collect and report municipal energy inventories for every city and town in Massachusetts. Peregrine is collecting data directly from the utilities and is providing an online interface that the municipalities can use to enter data about their buildings and oil use. We are consolidating the data from all sources into a single database and providing the towns with a web-based reporting tool where they can review energy use, cost, and emissions by building, by department, and for the town as a whole. The interface also enables towns to benchmark their buildings against other municipal buildings across the state.
- **Community-based energy efficiency initiative.** For the Cambridge Energy Alliance, Peregrine is collecting monthly electricity and natural gas use data for every utility meter in the city of Cambridge, MA – over 75,000 meters. Using this data, Peregrine identifies targets for energy efficiency projects and tracks and report energy use and emissions for individual customers, neighborhoods, and the city as a whole.

Thank you for the opportunity to discuss this project. I look forward to working with you.

Sincerely yours,



Paul W. Gromer



201 East Fifth Street
Cincinnati, OH 45208

December 14, 2009

To Whom It May Concern:

PNC Bank strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. Given PNC's intensive commitment to sustainability and quality of life in our communities, we are acutely aware of the need to increase energy efficiency in all sectors of our local and regional economy. We are also aware of the significant support of energy efficiency, and the jobs it will create among our local governments, as well as public and private institutions, and the general public.

During the past several years these stakeholders have come together to develop a major focus on initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand our ability to achieve our long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that this project will meet, if not exceed, its goals.

PNC Bank has more newly-constructed LEED-certified buildings than any company on the planet and is committed to continuing to invest in sustainability in our community. During the proposed grant period, PNC will be consolidating approximately 24 facilities in Greater Cincinnati as part of our acquisition of National City Bank. We are reusing existing facilities and re-engineering office space to achieve greater energy efficiency. All renovations and new furnishings and fixtures, including signage, will incorporate PNC's sustainable practices. Not only do we utilize these practices for our own real estate, through our vendors and contractors, we educate others about sustainability and create jobs in the sustainable construction sector. We estimate our investment in the region served by this grant over the next 12 months at more than \$7 million.

In addition, PNC offers a range of products that can leverage the retrofit grant. Our green small business loan for qualifying borrowers offers a .50% interest rate reduction and 50% reduction on standard loan origination fees for energy retrofits and upgrades from high efficiency HVAC and lighting fixtures and controls and high performance windows to solar hot water and energy efficient roof systems. For consumers, home equity and personal installment loans as low as \$1,000 for qualifying borrowers with terms from

145-264 months and competitive rates are available, with alternative credit options for low-moderate income applicants.

In conclusion, we advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. PNC Bank is fully prepared to participate in this critical effort.

Sincerely,



Margaret M. Moerfl
Senior Vice President
Community Development Banking
513-608-3428

cc: Kay Geiger, President
PNC Greater Cincinnati/Northern Kentucky



December 4, 2009

Andy Holzhauser CPA
Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

RE: Community Energy Efficiency Pilot

Dear Mr. Holzhauser,

ProjectDX, a subsidiary of David Evans Enterprises, Inc. strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance (GCEA) and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. Our ProjectDX service was developed to support the GCEA mission of increasing energy efficiency to all sectors of our local and regional economy by helping connect local governments, public and private institutions, service providers, and the general public. The result of this alliance will be a fulfillment of the vision of the stakeholders that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand the ability for GCEA to achieve the long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that this project will meet, if not exceed, its goals.

ProjectDX/Energy will provide the GCEA with IT software services for community based outreach, administration, and tracking of the energy efficiency programs. The on-line DX/Energy platform will allow the GCEA to rapidly develop and launch individual jurisdictional websites in support of their programs. These websites will create an overall destination within a specific geography or jurisdiction for educating, informing, and engaging with residents and property owners, as well as with the vendors, lenders, and other service providers that will be involved in the many projects and retrofits that the GCEA program will be stimulating across each community.

The platform architecture supports the GCEA program at a regional-level consisting of the four county sites, each with their own unique identity, website, and program features. This provides administrators with visibility into the details of each of the jurisdictions, as well as into the aggregate results and outcomes across all of the participating communities.

DX/Energy also includes an interactive GCEA community map feature where program participants can share information about their completed projects, creating a type of

RENEWABLE FUNDING

December 8, 2009

Andy Holzhauser
Executive Director
Greater Cincinnati Energy Alliance
PO Box 584
Cincinnati, OH 45201

Dear Mr. Holzhauser:

We welcome the opportunity to support the Greater Cincinnati Energy Alliance on your property assessed clean energy (PACE) program that will be part of your Retrofit Ramp-Up Grant Application to the U.S. Department of Energy.

Renewable Funding has been pleased to work with the Greater Cincinnati and Northern Kentucky region on developing legislation to enable the PACE program as well as advising on PACE programmatic structures. We look forward to helping your team implement a PACE program which will complement the retrofit effort in your community and make your program sustainable.

As the only firm in the country with experience both administering and financing PACE programs, Renewable Funding offers unparalleled expertise in helping our partners understand the intricacies of and reduce the risk in carrying out this new financing model for renewable energy and energy efficiency installations. As the summary below demonstrates, we can offer a range of design, administration, and financing services to support your program goals.

Summary of Services

Program Design

1. Design: development of program guidelines, creation of clear underwriting standards, alignment with local goals and policies, and integration with existing programs.
2. Technology: website set-up and customization.
3. Marketing: market demand analysis and promotional and outreach campaign coordination.
4. Resources: assistance applying for state and federal funds/grants.

Administration Design

1. Education & Marketing: development of materials, workshops, and direct outreach.
2. Application Processing: property/project screens and underwriting.
3. Customer Services: addressing property owner and contract questions.
4. On-Going Technology and Reporting Management: tracking of program goals.
5. Origination and Closing Process Management: project quality assurance, closing documentation, and funding disbursement.



social networking tool to demonstrate action and to create peer pressure to influence further actions and program participation.

As the GCEA jurisdictions approve local legislation for Property Assessed Clean Energy (PACE) financing programs, DX/Energy/PACE will provide GCEA program participants and administrators with complete on-line loan application processing, along with the tracking and reporting of data including loan applications, projects, cash flows, and energy/GHG reductions. In addition to PACE programs, DX/Energy makes it simple and straightforward for participants to learn about other incentives and to apply for these online. The platform enables the layering of multiple programs and can be configured for online applications with local utility rebates and other local incentives.

In conclusion, we strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. ProjectDX is fully prepared to participate in this critical effort.

We urge your funding of this grant application. Please feel free to address any question to Jeff Rouser at jeff@projectdx.com, 360-265-9627.

Sincerely,

A handwritten signature in black ink, appearing to read "Paul Gifford".

Paul Gifford, CEO
ProjectDX

Financial Services

1. Adaptable Financing Structures, including micro-bond or pooled bond approaches.
2. Cost Recapture, including via application fee, capitalized expenses, property tax in excess of debt service, installer/contractor fees, and funding from external sources.

Firm Experience

Renewable Funding brings exposure and expertise pioneering the PACB model first in California and now throughout the country. The firm has consulted with many state and local governments, including Arizona, Colorado, Florida, Louisiana, Maine, Missouri, New Mexico, New York, Ohio, Oregon, Texas, Vermont, Virginia, Wisconsin, and others. Renewable Funding is also active on the federal level, having been instrumental in the Congressional clarification extending tax credits to renewable energy financing programs sponsored by local governments. The firm has worked with the U.S. Department of Energy, Environmental Protection Agency, White House, and other federal agencies to develop policy for PACB programs and to assist in building a national model.

Our clients include:

- Berkeley, California. Renewable Funding administered and financed the Berkeley program starting in late 2008. The first of its kind, the program received attention internationally. The \$1.5 million pilot program financed solar PV and was met with high participant support, being fully subscribed in 9 minutes. Renewable Funding purchased all bonds associated with the program.
- Boulder County, Colorado. Renewable Funding assists Boulder County, which includes the county and 10 incorporated cities, in the administration of its ClimateSmart Loan Program. In the first application round, Boulder's program financed solar and energy efficiency projects for nearly 400 property owners for a total amount of approximately \$7.7 million in financing. Renewable Funding provides origination services for the County.
- San Francisco, California. Renewable Funding has been selected to administer and finance the San Francisco Sustainable Financing Program. The firm has worked closely with the City in designing a program that provides financing for renewable and energy efficiency projects for residential and commercial property owners. The program is expected to fund over \$40 million in projects upon its launch in early 2010. Financing partners include New Resource Bank, OneCalifornia Bank, and Stone & Youngberg.
- CaliforniaFIRST Statewide Financing Program. Renewable Funding is developing the California-wide program sponsored by the California Statewide Communities Development Authority, a joint powers authority. Over 100 local jurisdictions with over 10 million people are participating in the first phase of the program. Renewable Funding will administer and finance the program, which will organize cities and counties throughout California to achieve economies of scale for the bond issuance. The program will fund renewable energy and energy efficiency projects for residential, commercial

and industrial property owners. The program is currently on a timeline to launch in mid-2010 and is expected to finance over \$1 billion in projects. The Royal Bank of Canada is the underwriter and financing partner for the program.

In addition, our firm has been selected to administer and/or finance programs in:

- Albuquerque, NM;
- Los Angeles County, CA; and
- San Diego, CA.

As a result of our diverse experience, we are familiar with different legal and procedural structures as they evolve in different states and communities.

Financing

Renewable Funding's access to a range of capital sources permits the firm to provide flexible financing plans for our program partners. This allows programs to adjust to market conditions in order to capture the most competitive financing rates, ensuring the lasting success of programs we support. Renewable Funding both delivers our own financing as well as provides financing through partners such as Barclays, Citigroup, and Royal Bank of Canada Capital Markets. In addition, we have built a sophisticated software platform, which keeps costs low and allows property owners to move efficiently through the application and funding process.

We would welcome the opportunity to work together, including with your local partners and governments, to lend our knowledge and experience on PACE to meeting local environmental and workforce development goals.

Best regards,



Cisco DeVries
President



Mimi Frusha
Chief Operating Officer



Greater Cincinnati Northern Kentucky Apartment Association
525 West Fifth Street, Suite 105
Covington, KY 41011
(859) 581-5990 F (859) 581-5993

December 9, 2009

To Whom It May Concern:

The Greater Cincinnati Northern Kentucky Apartment Association strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. Given the mission of our organization we are acutely aware of the need to increase energy efficiency in all sectors of our local and regional economy. We are also aware of the significant support of energy efficiency, and the jobs it will create, and strengthen partnerships among our local governments, public and private institutions, and the general public. During the past several years these stakeholders have come together to develop a major focus on initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand our ability to achieve our long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that this project will meet, if not exceed, its goals.

The Association along with industry partners will train Maintenance Technicians along with multifamily housing staff members in the various aspects of making the housing they provide more energy efficient. Seminars and hands on training from the initial making a plan to improve/replace/retrofit within the operating budget and planning ahead within the capital improvement budget will be covered. For instance in the capital improvement budget planning on upgrading a furnace from 56% to 90% efficiency in an average cold climate unit will save 1.5 tons of carbon dioxide emissions each year when heated with gas - in just a single unit. In the operating budget basic weatherization, implementation of energy efficient methods and simple retrofitting can be applied.

In conclusion, we strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. The Greater Cincinnati Northern Kentucky Apartment Association is fully prepared to participate in this critical effort.

Sincerely,

Mark Franks

Executive Vice President

GREATER CINCINNATI WORKFORCE NETWORK

November 16, 2009

Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

Attention: Andy Hofzhauser

The Greater Cincinnati Workforce Network is pleased to support the Greater Cincinnati Energy Alliance in their application for funds from the Department of Energy Recovery Through Retrofits program. We will provide leveraged in-kind support of approximately \$250,000 for the following items/activities:

- ♦ Janice Urbanik, our Director of Construction Career Pathways, will assist in the facilitation of the workforce development partnership activities, especially during the planning, evaluation, and reporting phases. We will also provide a portion of our Career Pathways Coach's time to ensure application of current best practices.
- ♦ Alignment of the Construction Career Pathways development work that GCWN is leading with the goals and objectives of this grant for workforce development and career path development for those trained by this grant.
- ♦ Technical support for the startup and initial implementation of the G*STARS data tracking and monitoring system at the service providers' facilities to track and report training outcomes.
- ♦ Access to the employer network that GCWN has developed through its career pathway work.

Additionally, GCWN has assisted in the submission of 4 grant applications for workforce development activities that will prepare workers for the work envisioned by the Recovery Through Retrofits grant. Those grants total nearly \$6.5 million and are being offered by the United Way of Greater Cincinnati, the Ohio Department of Job and Family Services, and the US Department of Labor. GCWN has preliminarily been approved for the United Way grant and expects to be notified about the status of our other requests by the end of 2009. GCWN will leverage, as appropriate, any of these grants that are awarded.

The Workforce Network was formed to serve as a regional coordinating entity for the workforce development system. The Network consists of philanthropic funders, local and state government agencies, employers, chambers of commerce, secondary and post-secondary educational institutions, service providers, and workforce investment boards in the Tristate region.

The Workforce Network has selected the "career pathways" approach to connect education and training programs and support services with employer needs to enable individuals to secure employment and to advance over time to successively higher levels of education and employment in specific industries. The dual goals are to create avenues of advancement for current workers, job seekers and the future labor market and to provide a supply of qualified workers for local employers.

If there are any questions about our services as a part of this grant, please let me know.



Ross P. Meyer
Executive Director



County of Hamilton

BOARD OF COMMISSIONERS

GREG HARTMANN
DAVID PEPPER
TODD FORTUNE

DEPARTMENT OF COMMUNITY DEVELOPMENT

138 EAST COURT STREET, ROOM 1002
CINCINNATI, OHIO 45202-1298

SUSAN S. WALSH
DIRECTOR

COMMUNITY DEVELOPMENT
(613) 845-6250
FAX (513) 646-8240

LINKED DEPOSIT PROGRAM
(513) 846-8224
FAX (513) 846-8240

COUNTY ADMINISTRATOR
PATRICK THOMPSON

December 9, 2009

Mr. Andy Holzhauser
Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

Dear Mr. Holzhauser:

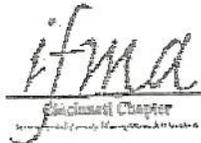
Hamilton County Community Development strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. Given the mission of our organization we are acutely aware of the need to increase energy efficiency in all sectors of our local and regional economy. We are also aware of the significant support of energy efficiency, and the jobs it will create, among our local governments, as well as public and private institutions, and the general public. During the past several years these stakeholders have come together to develop a major focus on initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand our ability to achieve our long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that this project will meet, if not exceed, its goals.

Hamilton County Community Development administers over \$5 Million of Community Development Block Grant, HOME Investment Partnerships, and Emergency Shelter Grant Program funds received from the U.S. Department of Housing and Urban Development yearly, as well as over \$10 Million of Neighborhood Stabilization Program, Homelessness Prevention and Rapid Re-Housing Program, and other stimulus funds. We will endeavor to coordinate our projects and services, as much as possible, with these funds for the Retrofit Ramp-up Program, if awarded.

In conclusion, we strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. Hamilton County Community Development is fully prepared to participate in this critical effort.

Sincerely,

Susan Walsh
Director



U.S. Department of Energy

December 10, 2009

The Cincinnati Chapter of the International Facility Management Association (IFMA) strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. The mission of our organization supports energy-efficient facilities and we have been actively endorsing the principals of LEED - Leadership in Energy and Environmental Design, as set forth by the U.S. Green Building Council. We are also aware of the significant support of energy efficiency, and the jobs it will create, among our local governments, as well as public and private institutions, and the general public. During the past several years these stakeholders have come together to develop a major focus on initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand our ability to achieve our long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that this project will meet, if not exceed, its goals.

As a non-profit professional organization, we cannot contribute funds or resources to local efforts. However, we strongly endorse such initiatives and encourage our membership to offer the support of their firms. In conclusion, we strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. The Cincinnati Chapter of IFMA is fully prepared to participate in this critical effort.

Sincerely yours,

C.E. Wells

C.E. (Bud) Wells, CFM
Vice President
Cincinnati Chapter
International Facility Management Association



501 Capitol Avenue • Frankfort, Kentucky 40601 • Office 502.875.2515 • Fax 502.875.0946

December 9, 2009

Andy Holzhauser
Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

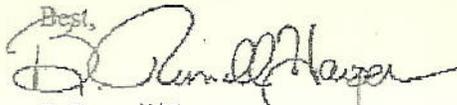
Dear Mr. Holzhauser,

Be advised that the Kentucky Council of Area Development Districts supports the proactive community based organization and coordination efforts focused on energy conservation and management to be undertaken by the Greater Cincinnati Energy Alliance, as set out in their joint proposal for funding under the U.S. Department of Energy (DOE) Retrofit Ramp-up Program.

KCADD is the statewide association for Kentucky's fifteen area development districts. The 15 ADDs comprise a statewide network of multi-county planning and development organizations covering all of Kentucky's 120 counties and 435 cities. While our individual ADDs have primary service delivery areas, we work statewide and across local boundaries to advance state and regional priorities.

KCADD is an enthusiastic supporter of this project because, when completed, the information generated by this effort will serve as a roadmap that may be used by the ADDs to work with state and local governments, electric utilities and other private for-profit and not-for-profit organizations to improve in a systematic fashion the energy efficiency of the facilities in the communities we serve.

In summary, KCADD strongly supports the Greater Cincinnati Energy Alliance application for grant funds. If you or your staff should have questions about our support for this project, please feel free to contact me at any time.

Best,

B. Russell Harper
Executive Director

STEVEN L. BESHEAR
GOVERNOR



LEONARD R. PETERS
SECRETARY

ENERGY AND ENVIRONMENT CABINET

OFFICE OF THE SECRETARY
500 MERO STREET
12TH FLOOR, CAPITAL PLAZA TOWER
FRANKFORT, KY 40601
TELEPHONE: (502) 564-3350
FACSIMILE: (502) 564-3354
www.eec.ky.gov

December 9, 2009

Mr. Andy Holzhauser, CPA
Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

Dear Mr. Holzhauser:

The Kentucky Department for Energy Development and Independence (DEDI) strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. Energy efficiency is a critical part of our mission. Governor Beshear's Energy Plan sets a goal to meet 18 percent of Kentucky's projected energy demand from energy efficiency by 2025. It will take collaborative efforts such as yours for us to meet this goal. Energy efficiency provides the fastest, cheapest, and cleanest means for all sectors of our local and regional economies to save energy, save money, and create jobs.

We admire the work that the Greater Cincinnati Energy Alliance is doing in northern Kentucky and southern Ohio. During the past couple of years you have lead an array of stakeholders to develop initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand the region's ability to achieve our long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that you will meet, if not exceed, your goals.

DEDI is currently managing over \$68 million in Recovery Act funds for energy efficiency and renewable energy programs. Based on the geographic overlay of your project area, we estimate that you can count on more than \$9.2 million in leveraged dollars. See the attached for a summary of these programs and resources. Additionally, my staff will be available to help in any way that we can.

Mr. Andy Holzhauser, CPA
December 9, 2009
Page No. 2

In conclusion, we strongly advocate that the US DOE favorably review your proposal and provide the support needed to expand this region's energy efficiency efforts. The Kentucky Department for Energy Development and Independence is fully prepared to participate in this critical initiative.

Sincerely yours,


Leonard K. Peters

LKP:wh
Enclosure

**Competitive EECBG Leveragable Resources
Program Resources for
Boone, Kenton, Campbell Counties**

Total Leveraged Dollars: \$9,536,861

Industrial/Commercial Sustainability Program (ARRA funding)

- Dollar value for Boone, Kenton, and Campbell Counties: \$187,320 [Method: 8.4% of population times total statewide program value]
- Program/service description: This program, modeled after the U.S. Department of Energy's Industrial Assessment Centers (IAC), will increase funding for KPPC, University of Louisville, to perform energy analyses at industrial, commercial and institutional firms or organizations. The program will also conduct energy efficiency workshops for target groups.

Kentucky Program for Industrial Energy Efficiency – Save Energy Now (ARRA funding)

- Dollar value for Boone, Kenton, and Campbell Counties: \$29,398 [Method: 8.4% of population times total statewide program value]
- Program/service description: This grant will support KPPC, University of Louisville, to help businesses, industries and other organizations develop environmentally sustainable, cost-saving solutions for improved efficiency. The program will assist industrial facilities in Kentucky to obtain, achieve, and sustain an annual reduction in energy intensity of 2.5% per year for an initial period of three years.

Enhancing State Government Energy Assurance Capabilities and Planning for Smart Grid Resiliency (ARRA funding)

- Dollar value for Boone, Kenton, and Campbell Counties: \$49,704 [Method: 8.4% of population times total statewide program value]
- Program/service description: The purpose of the grant is to strengthen and enhance state and local government energy assurance planning and energy system resiliency by building upon existing energy assurance plans and by incorporating Smart Grid applications that will allow Kentucky to better prepare and respond to energy disruptions.

SEP Utility Smart Grid Initiative (ARRA funding)

- Dollar value for Boone, Kenton, and Campbell Counties: \$222,600 [Method: 8.4% of population times total statewide program value]
- Program/service description: This project supports the integration of "smart grid" strategies and technologies into Kentucky's electric utility infrastructure with funding provided for Kentucky to establish a program in partnership with electric utilities to explore development of smart grid concepts and their possible application in Kentucky with the potential to result in significant energy and cost savings for Kentucky ratepayers.

Kentucky Energy Efficiency Program for Schools (KEEPS) (ARRA funding)

- Dollar value for Boone, Kenton, and Campbell Counties: \$823,922 [Method: 8.4% of population times total statewide program value]
- Program/service description: Funding will support the expansion of the Kentucky Energy Efficiency Program for Schools (KEEPS). The KEEPS program helps Kentucky school districts reduce energy consumption and operating expenses. The program is administered by the Kentucky Pollution Prevention Center (KPPC), University of Louisville. Funding will also support the expansion of KEEPS by providing support for energy managers at the school district level that will help KPPC promote and achieve KEEPS goals and objectives.

Kentucky Energy Efficiency Program for Schools (KEEPS) Energy Managers (ARRA funding)

- Dollar value for Boone, Kenton, and Campbell Counties: \$424,201 [Method: 8.4% of population times total statewide program value]
- Program/service description: Funding will support the expansion of KEEPS by providing support for energy managers at the school district level that will help KPFC promote and achieve KEEPS goals and objectives.

Kentucky Home Performance with ENERGY STAR (ARRA funding)

- Dollar value for Boone, Kenton, and Campbell Counties: \$168,000 [Method: 8.4% of population times total statewide program value]
- Program/service description: The objective of this initiative is to transform the residential home improvement market to by creating demand for whole-house energy efficiency and renewable energy improvements through low-interest loans, marketing, and partnering with utility demand side management programs across the state. Working with the Kentucky Housing Corporation (KHC) an implementation plan will serve to launch a statewide approach to Home Performance with ENERGY STAR (HPwES) with coordinated marketing, training, and quality assurance.

Appliance Rebate Program (ARRA funding)

- Dollar value for Boone, Kenton, and Campbell Counties: \$344,034 [Method: 8.4% of population times total statewide program value]
- Program/service description: Kentucky has received funding to provide rebates to Kentucky consumers who buy an eligible ENERGY STAR appliance. The list of eligible appliances and rebate amounts is fairly extensive and includes household appliances, as well as heating and cooling equipment and hot water systems. Additional information on the program will be posted on this web site as it becomes available.

Net-zero Energy School (ARRA funding)

- Dollar value for Boone, Kenton, and Campbell Counties: \$119,497 [Method: 8.4% of population times total statewide program value]
- Program/service description: Funding will provide partial match for one or more schools to fund solar photovoltaic systems sufficient to bring the school to net-zero or near-net-zero energy use.

Kentucky Weatherization Assistance Program / Clean Energy Corps

- Dollar value for Boone, Kenton, and Campbell Counties (based funding): \$1,167,600 [8.4% of state population, times \$13,900,000 million for program]
- Dollar value for Boone, Kenton, and Campbell Counties (ARRA funds): \$6,956,755 [8.4% of state population, times \$70,913,750 million for program]
- Program/service description: The Kentucky Weatherization Assistance Program improves energy efficiency and household safety and educates the public about energy efficiency. The program focuses on low-income families and children, the elderly, and the disabled. The Kentucky Housing Corporation administers the Weatherization Assistance Program, which is funded by the U.S. Department of Energy. The Kentucky Cabinet for Health and Family Services sets the eligibility requirements and oversees the local agencies that provide weatherization services in the field. The Clean Energy Corps includes a training curriculum that is certified by BPI (Building Performance Institute) and a volunteer outreach program that trains and mobilizes "Green Ambassadors" to encourage fellow Kentuckians to reduce their energy use and retrofit their homes.

Kentucky Housing Corporation Low-Interest Loans

- Dollar value for Boone, Kenton, and Campbell Counties: \$168,000 [Method: 8.4% of population times total \$2 million statewide program value]
- Program/service description: Kentucky Housing Corporation will utilize unencumbered resources to leverage other available funds to assist families in financing home energy

enhancements. The funds can be loaned to families at a rate of 2-4% and repayments will be recycled into additional loans.

Kentucky Community Technical College System Weatherization Training

* Dollar value for Boone, Kenton, and Campbell Counties: \$300,000

Program/service description: The Kentucky Community Technical College System (KCTCS) is developing a residential energy auditor and installer program training curriculum. This program will be offering BPI-approved curriculum in Northern Kentucky and will help the workforce in this region prepare for the energy efficiency building retrofit market.



Commonwealth of Kentucky
Finance and Administration Cabinet
OFFICE OF THE SECRETARY
Room 383, Capitol Annex
702 Capital Avenue
Frankfort, KY 40601-3462
(502) 564-4240
Fax (502) 564-6785

Steven L. Beshear
Governor

Jonathan Miller
Secretary

December 8, 2009

Andy Holzhauser, Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

Mr. Holzhauser:

Kentucky's Finance and Administration Cabinet and the Clean Energy Corps strongly support the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. Given the mission of our organization, we are acutely aware of the need to increase energy efficiency in all sectors of our local and regional economy. We are also aware of the significant support of energy efficiency, and the jobs it will create, among our local governments, as well as public and private institutions, and the general public. During the past several years these stakeholders have come together to develop a major focus on initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand our ability to achieve our long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that this project will meet, if not exceed, its goals.

The Finance and Administration Cabinet and the Clean Energy Corps are developing a statewide energy efficiency and auditing training program to help build a green collar workforce. The training will be offered through the Kentucky Community and Technical College System, Area Technology Centers, and other higher education providers. The Clean Energy Corps will have resources available through the Low-Income Weatherization Program, Home Performance with Energy Star Funds, and Kentucky Housing Corporation resources to help match the funds awarded through the EECBG competitive grant.

In conclusion, we strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. The Finance and Administration Cabinet and the Clean Energy Corps are fully prepared to participate in this critical effort.

Sincerely,

Jonathan Miller



COMMONWEALTH OF KENTUCKY
OFFICE OF THE GOVERNOR

STEVEN L. BESHEAR
GOVERNOR

700 CAPITOL AVENUE
SUITE 100
FRANKFORT, KY 40601
(502) 564-2611
FAX (502) 564-2517

December 11, 2009

Mr. Andy Holzhauser, CPA
Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

Dear Mr. Holzhauser:

On behalf of the Commonwealth of Kentucky, this is to express support for the Greater Cincinnati Energy Alliance (GCEA) and its partners' proposal for funding under the U.S. Department of Energy (DOE) Retrofit Ramp-up Program. The work your organization is proposing is critical to meeting Kentucky's energy needs. Our energy demands are going to increase by an estimated 40 percent by 2025. In my energy strategy, "Intelligent Energy Choices for Kentucky's Future," released last fall, we have set a goal for Kentucky to meet 25 percent of our projected energy demand from energy efficiency and renewable energy by 2025. The work you are proposing will contribute greatly to this effort.

It is apparent that GCEA has been working hard over the past year and has organized a diverse set of stakeholders that will provide community-based education, workforce training, building retrofits, and the installation of renewable energy resources. By reaching across state lines, including city and county leaders, labor organizations, training institutions, and technical experts, GCEA is well-positioned to deliver a project that produces jobs, saves energy, helps protect the environment, and can be sustainable beyond the ARRA funding period.

At GCEA's kick-off event earlier this fall, Energy and Environment Cabinet Secretary Len Peters was able to represent me in a show of support for your initiative. With this letter I would like to reinforce Kentucky's commitment to doing all that we can to help your project be successful and encourage U.S. DOE to issue a favorable award for your proposal.

Sincerely,

Steven L. Beshear

December 3, 2009

Andy Holzhauser, CPA
Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

Dear Mr. Holzhauser,

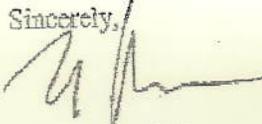
Strategies Group, LLC strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the US Department of Energy (DOE) Retrofit Ramp-up Program. FSG is a leader in working with state and federal governments, corporations, facilities owners and managers, and industry stakeholders to integrate energy efficiency, renewable energy, and sustainability into building systems and business processes, providing engineering, strategy, commissioning, and savings verification services to support operational and maintenance improvement, modernization, and new construction projects.

Our work makes us acutely aware of the need to increase energy efficiency in all sectors of Cincinnati's local and regional economy and the significant support that can be provided by energy efficiency to reducing operating costs, mortgage defaults, and job creation among local governments, public and private institutions, and the general public. This proposal builds on the energy efficiency platform created in greater Cincinnati over the past few years to unite diverse stakeholders and transform this region's energy use and carbon profile through community-based education, workforce training, building retrofits, and the installation of renewable energy resources.

Our role in this important work will be to provide renewable, efficiency, and sustainability assessments, engineering, commissioning, savings verification, and financial analysis across a diverse range of facilities and sectors, supporting planning, retrofit execution, and green house gas reduction through design-build strategies and innovative financing models such as energy performance contracting and power purchase agreements.

In conclusion, we strongly advocate that the US DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts.

Sincerely,



Matt Pesce, P.E.
Principal



Office of the President/CEO
1025 Amsterdam Road
Covington, KY 41011
(859) 442-1175
Fax (859) 426-3385
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December 10, 2009

Andy Holzhauser
Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

Dear Mr. Holzhauser:

Gateway Community and Technical College strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the U.S. Department of Energy (DOE) Retrofit Ramp-up Program.

Gateway CTC supports initiatives to increase energy efficiency in all sectors of our local and regional economy. We are aware of the significant support for energy efficiency and the jobs it will create among our local governments, public and private institutions, and the general public. During the past several years, these stakeholders have come together to develop a major focus on initiatives that will transform this region's energy usage through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region and will significantly expand our ability to achieve our long-term goal of energy independence. In addition, the wide range of technical expertise and resources brought together to conduct this project ensure that this project will meet, if not exceed, its goals.

Gateway CTC is excited about the opportunity to partner with the Greater Cincinnati Energy Alliance and other regional partners to provide energy efficiency and auditor training, including associated developmental college work for matriculating students and continuing education credits for program graduates.

Gateway CTC is well-positioned to support this effort. Our Workforce Solutions Group and our Manufacturing and Trades Technologies Division routinely work together to provide employees the skills they need to get jobs, further their education, and build a career. We have begun to offer renewable energy classes in solar/photovoltaic technologies and wind/turbine technologies. Most importantly, our Air Conditioning Instructor has completed Building Analyst training through the Building Performance Institute and will achieve full certification in January 2010. We have an extensive developmental education effort to address the needs of those participants who need additional help in math, reading, and writing. Our Workforce Solutions Group also has a strong history of effectively offering continuing education courses to employees.

Gateway Community and Technical College is an equal opportunity employer and education institution.

Mr. Andy Holzhauser
December 10, 2009

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In conclusion, we strongly advocate that the U.S. DOE favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. Gateway Community and Technical College is fully prepared to participate in this critical effort.

Sincerely,



G. Edward Hughes
President/CEO

/sp



December 8, 2009

Mr. Andy Holzhauser
Executive Director
Greater Cincinnati Energy Alliance
P.O. Box 584
Cincinnati, OH 45201

Dear Mr. Holzhauser:

The Greater Cincinnati Foundation strongly supports the proposal submitted by the Greater Cincinnati Energy Alliance and its partners for funding under the U.S. Department of Energy (DOE) Retrofit Ramp-Up Program.

Through the leadership of the Greater Cincinnati Energy Alliance (GCEA), our community has come together across sectors and across the region to work in partnership to advanced energy efficiency through community-based education, workforce training, building retrofits, and the installation of renewable energy resources. This proposal clearly builds on the energy efficiency platform created in this region, and will significantly expand our ability to achieve our long-term goals of energy independence and job creation. We are confident that the wide range of partners and resources brought together across our region to conduct this project ensure that we will meet, if not exceed, our goals.

GCF is proud to have supported the creation of the GCEA with an initial start-up grant, a contribution of in-kind office space, and a second operating grant for a total investment of \$113,000 to date. In addition, our Governing Board recently approved an investment of \$100,000 per year over the next five years (\$500,000 total) to be dedicated to supporting energy efficiency and growing our green economy. While the specific use of these funds has not yet been determined, GCF will commit to leverage these funds in alignment with the goals of the GCEA and this grant. We look forward to continuing to work in partnership with the GCEA to achieve our shared goals.

We strongly advocate that the U.S. Department of Energy favorably review this proposal and provide the support needed to expand this region's energy efficiency efforts. The Greater Cincinnati Foundation is fully prepared to participate in this critical effort.

Sincerely,

A handwritten signature in cursive script that reads "Kathryn E. Merchant".

Kathryn E. Merchant
President & CEO